

Thrifty Dutchman plans grand opening

By Glenn B. Knight

NEW HOLLAND — "We plan to operate a full-service farm and garden store with the best prices possible," said Mike Sholtzberger, manager of the Thrifty Dutchman Supply, 100 S. Railroad Ave., New Holland.

The new store is located in the A.B.C. Groff Building and is an extension of Groff's commitment to serving their customers even better. Robert Martin and Jay Carpenter are the owners of both enterprises.

Having established an outstanding reputation for selling quality John Deere and New Holland agricultural equipment, the Groff owners recognized a need for follow-on supplies, equipment and animal medications. "Ac-

tually, 'Thrifty Dutchman' is redundant," notes Martin, who recognizes that his customers expect the highest quality product for the money.

The store manager is quick to point out that they are both interested and concerned about their customer's needs. "We've been open since Sept. 1 and have already begun to stock new items because our customers have asked for them."

As you look around the three floors of sales and service area you get a feeling of community that is missing from many supply stores today. Customers gather in small quiet groups to discuss the merits of certain types of paint or boots or hardware. The staff of nine sales and service people keep on the move finding specific medications,

re-stocking shelves and offering a piece of candy to the youngsters.

The Thrifty Dutchman is returning to a time when a farmer could bring his problems to a salesman he knows and discuss solutions. Service is the key word for this new venture which will have its Grand Opening Nov. 5 through 10 with thousands of items on sale.

Some of the types of things being sold by Thrifty Dutchman are dairy, poultry and horse supplies, animal health products, farm hardware, boots clothing, gloves, paint, rope, chain and cable. Also feed supplements, tractor accessories, fencing, tires, feeders, lawn and garden equipment and pet supplies. In addition, there are parts and service for lawn and garden equipment.

Besides the great quantity of items there is also high quality with names like Ortho, Dragon, Rockland, Alpo, Union Fork and Hoe and Reddy Heaters. In the animal health lines there is Tuco by Upjohn, Pfizer, Durvet, Anchor, Kendall, Ceva and Tramisol. Horse owners will recognize Farnam and Borden and everyone knows Tingley Boots and Rubbers.

For hardware supplies customers can rely on the Sentry Hardware dealership and for lawn and garden supplies there are John Deere, Echo and Lawn Boy. Armstrong tires and Pride of the Farm feeders help round out a quality line of products for farmers in the New Holland area.

The new store also opened up seven new jobs.

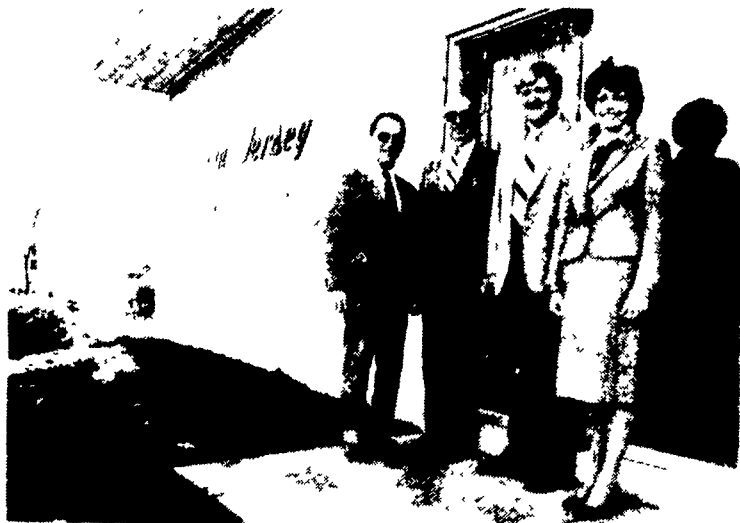
"Come talk with us about your needs," concludes the store manager, "we are here to give you the best products and services available at the very best prices."



Parts and service manager John Bucher discusses plans for next week's Grand Opening of the Thrifty Dutchman Supply in the A.B.C. Groff Building, New Holland, with Mike Sholtzberger and Mabel Weaver, bookkeeper.



From games to medication, the new Thrifty Dutchman Supply in the A.B.C. Groff Building in New Holland carries a complete line of farm and garden needs. Manager Mike Sholtzberger, left, is shown with salesman Bill Houck.



Charles Enloe (from left) and Howard Anderson recently announced the sale of Penn-Jersey Products, Inc., of New Holland, to Frank Possessky, shown here with his wife, Barbara.

Possessky acquires Penn-Jersey Harvestore

NEW HOLLAND — After more than twenty years of serving agriculture in southeastern Pennsylvania and New Jersey, Howard W. Anderson and Charles R. Enloe announced Monday, October 22, 1984, their retirement and the sale of their business, Penn-Jersey Products, Inc., New Holland, to Frank Possessky.

Charles A. Bender, the New Holland Farmers National Bank's vice president in charge of lending, has announced that the New Holland Farmers will be providing the necessary financing.

The company is the area dealership for A.O. Smith Harvestore Products, Inc., Arlington Heights, Illinois. Penn-Jersey's

product line includes Harvestore System livestock feed storage and manure handling structures, automated feeding equipment, CompuTrac Computer Feeders and FarmMaster Tumble Mixers.

Mr. Possessky, a native of Shenandoah, Pennsylvania, had been named Vice President of Marketing of Penn Jersey earlier this year. A graduate of Penn State University, he has been with the company for fifteen years. He resides with his wife, the former Barbara Levers, and four children in Narvon.

The new owner emphasized that operation of the business will continue as normal, in keeping with the company's new motto, "We care about your business."

Earhart joins Quaker State

KLINGERSTOWN — Elwood N. Earhart, Of Mount Joy R1, has joined Quaker State Farms, Inc., the company announced Thursday.

Drawing on more than 30 years of experience in feed sales and egg marketing, Earhart will work in sales for Quaker State.

Earhart has sold feed for dairy cattle, steers, hogs, laying hens, broilers, pullets, and turkeys.

More recently, Earhart has worked in egg marketing.

Quaker State Farms, Inc., is an integrated poultry operation in Klingerstown, Schuylkill County, consisting of laying hen production, pullet growing, egg processing and breaking, marketing, farming, and feed manufacturing.

Deere announces Titan II

MOLINE, Ill. — John Deere is introducing the Titan II line of combines which the company describes as a significant advance in combine productivity. Retaining the model numbers from the Titan line which the Titan IIs replace, these models have a host of features which improve capacity, reliability, and operator comfort and convenience.

"The productivity increases are the result of greater grain cleaning capacity that is especially important while harvesting small grains with high chaff loads, high moisture corn, and any crop growing on moderately sloping or hilly ground," says Herman Jasper, manager of factory marketing, John Deere Harvester Works. "Titan II combines also include reliability improvements and other features that add to an overall increase in harvesting productivity."

Titan II combines incorporate a number of improvements introduced since the Titan line was originally offered in 1979. These include an entirely new Harvest Flo cleaning system which can substantially enhance overall combining capacity. Elements of the HarvestFlo system include:

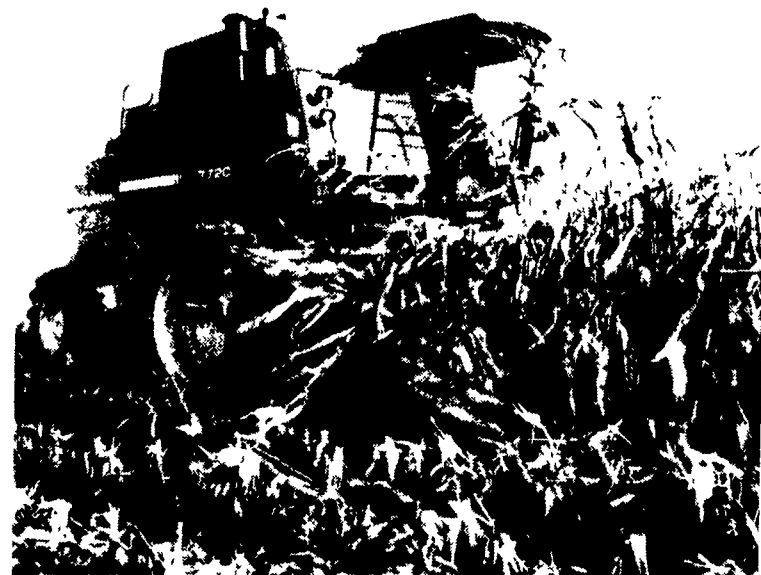
Eleven percent more cleaning area, achieved by extending chaffer and sieve length,

Increasing shoe speed by 20 percent,

Higher capacity cleaning fan which provides increased air flow and better distribution of air to the cleaning shoe.

HarvestFlo also features innovative chaffer inserts which increase productivity by saving grain when Titan II combines are operated on slopes.

"On some 45 percent of the land



John Deere Titan II Combines have improved harvest productivity, reliability, and operator comfort and convenience over the Titan models which they replace.

in the United States on which combinable crops are grown," says Jasper, "operators encounter these hilly or sloping conditions. In the past, operators have had to slow down the combine while operating on such terrain to prevent excessive grain losses. The HarvestFlo system utilizes unique, removable panels which capture the grain which would otherwise be lost while the combine operates at the faster, most productive speeds."

Reliability improvements in the Titan II line include:

Hardened and chromed rasp bars for small grains and rice models. The chrome plating approximately doubles the expected

work life of the rasp bars, allowing the rasp bars to perform at high capacity over substantially longer working periods.

The air conditioning system has been re-designed to reduce downtime.

The electrical system has been upgraded with higher capacity alternators, improved batteries, and revised wiring.

The operator's environment has been improved on Titan II combines with an adjustment in the location of the seat to permit both increased comfort and improved visibility. Additionally, the operator has a Harvest-Trak monitoring system available as an

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