

## Kubota cuts finance rate

COMPTON, Cal. — Kubota Credit Corporation has announced it will slash its financing rate Sept. 1 to 8.5 percent on all Kubota tractors, implements and excavators.

The new financing rate — the lowest available from any tractor company in the U.S. — can be obtained for a limited time from any of the nearly 1,000 participating Kubota dealers across the country.

In announcing the interest rate cut, K. Morioka, president of Kubota Credit Corporation, said, "For some time, our below market rate financing has enabled customers to purchase Kubota tractors at more reasonable rates. As we expanded the credit program to include all 50 states, we wanted to do something special for our customers."

Kubota established its credit

program in 1982 to help customers combat the prevailing high interest rates of conventional loans. The program began in California, states have been added continuously, and the financing was extended nationally this summer.

According to Mr. S. Egusa, president of Kubota Tractor Corporation, the 8.5 percent financing rate will be available on all models to ensure that customers will be able to buy their first choice in equipment.

Kubota is currently the U.S. market leader in under 40 horsepower compact tractor sales and is third in U.S. retail sale of farm tractors. The corporation distributes Kubota diesel tractors ranging from 10 to 85 PTO horsepower. For more information about Kubota financing, contact: Kubota Credit Corporation, 550 West Artesia Blvd., Compton, Calif. 90224.

## Computer software grants

WASHINGTON, D.C. — At the National FFA Conference on Computers in Washington D.C., Farm Management System (FMS) of New Lenox, Ill. introduced its grant program for schools and FFA chapters. FMS Marketing Director Andy Tarbox was featured on an industry panel.

Schools and colleges teaching vocational agriculture and to FFA chapters can apply for \$1000 grants, according to Tarbox. These grants are good toward purchasing a Financial Manager (TM) Educational Version software package.

The Financial Manager (TM) Educational Version performs the same functions as the commercial program, which is considered one

of the most powerful ag accounting software packages. The educational version is a complete package, performing every analysis function and producing every financial statement important for students and farmers.

"We believe students using computers will have an advantage over those who don't," Tarbox explains. "In using a computer, students can combine all their different classwork into one practical experience and learn how these concepts fit together for agriculture."

The Financial Manager (TM) program's versatility makes it ideal for educational use. The program can keep good records on any size and complexity of farm.

## Corn grower is honored

INDIANAPOLIS, Ind. — William Voorhees, of Stewartville, N.J., was recognized at the National Corn Growers Association Annual Convention for winning first place state honors in the NCGA no-till corn yield contest. Voorhees was presented awards at an NCGA luncheon, winners' breakfast and DeKalb-Pfizer Genetics reception. He also shared his corn growing experience with other farmers during the convention.

He achieved his winning yield of 171.88 bushels per acre with DeKalb-Pfizer EW-720. "Despite a wet spring and dry summer," Voorhees says, "EW-720 stood fairly well and had a good yield. It also has a good husk cover to keep birds out."

Voorhees farms 950 acres with his father, Arthur. They raise soybeans, wheat, barley and alfalfa hay and have 20 steers. He is a member of the Warren County Farm Bureau. He and his wife, Georgene, have three children, Bill, Natalie and Tara.

The National Corn Growers Association, sponsor of the yield contest, is a 16-state commodity organization that is actively involved in corn production and corn market development. Now in its 26th year, the association sponsors annual yield contests, publishes a national magazine and plays an active role in legislative policy-making.

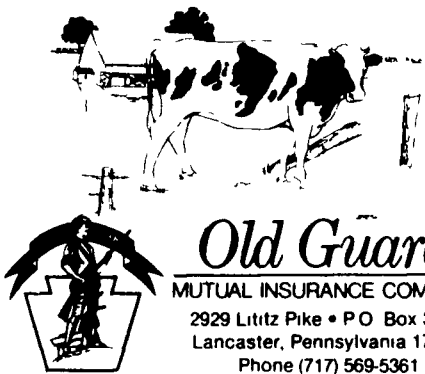
Any school or FFA chapter interested in applying for the \$1000 grant can write to Farm Management, Inc., 1208 S. Cedar Rd., New Lenox, IL 60451, or call (815) 485-4955 for more information.



William Voorhees, of Stewartville, N.J. won top state honors for his 1983 no-till corn yield of 171.68 bushels per acre.

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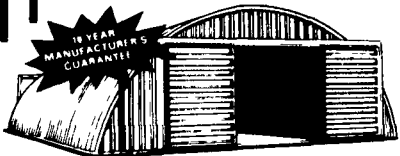
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