# Preserving family farm is key issue at Grange Mtg.

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corporate poultry factories unless he is willing to "put a pencil" to his own operation to insure profitability.

Kreb's advice to producers was to join with farming organizations in finding methods to curb outside investment and low-cost government financing catering to a few individuals or companies.

Following Dr. Krebs, Mastersonville egg producer and Master Farmer Claude Hess showed the group that the "sharpest pencil" available to farmers is computer technology.

"How can you afford not to use a computer, when your competitors and suppliers are using them?" Hess challenged, adding that prompt financial accounting is central to any business.

Hess then ticked off a wide variety of tasks easily accomplished by computers including some key ratios such as debt to income, assets per dollar of debt and sales per dollar of assets.

The Manheim-area egg producer gave his guidelines for getting started with computers.

"First, list all the tasks you think a computer may be able to help you do," he said, "then list your list in order of diminishing importance. And finally, check your sources of software relative to your requirements.

"I would be lost without a computer today," Hess concluded. Next on the list of speakers was Dr. Robert Eckroade of the University of Pennsylvania's New Bolton Center, who spoke on the Center's research in the area of avian influenza

He stressed the need for laboratory facilities in Penn-

### SHORT NOTICE AUCTION **SNYDER FARM** COMPLETE DISPERSAL **CATTLE, EQUIPMENT, PRODUCE** FRIDAY, AUGUST 3, 1984 7:15 P.M.

Wayne, Steuben County, New York Sale to be held at the farm on Waneta Lake, West Lake Road County Rt. 97, two miles south of Rt. 230 at Wayne, 4 miles west of Rt. 226 at Tyrone. 7 miles north of Hammondsport.

## 76 HOLSTEINS 35 MATURE COWS OF YEAR ROUND BREEDING

Will be Pregnancy examined. 16 heifers with bull since end of June. 2 calves up to seven months. Don't overlook this group of cattle.

MACHINERY 1980 White 2-155 factory cab, 1870 hours, 20.8-38 rubber, quick hitch; Oliver 1950 Diesel, mechanical front wheel drive; 1972 JD 4020, needs engine work; 1980 JD 950 Diesel, 742 hours; JD 148, all hydraulic loader.

sylvania capable of safely experimenting with the highly pathogenic strain of avian flu. Currently the only labs in the country capable of carrying on this research are located in Ames, Iowa, and Athens, Georgia.

The researcher pointed out that prevention is still the best way of handling infectious diseases. Eckroade then listed numerous potential virus carriers that need to be controlled around the poultry facility. Heading the list as the worst offenders of all are people themselves, Eckroade observed.

He also listed a number of ways to modify the course of the disease including vaccination, early diagnosis, medications and lowering stress among birds.

Galen Young of Elm Tree Poultry Service then enlightened farmers on the current technology available for controlling disease through fumigation.

Young pointed out that formaldehyde fumigation permeates a poultry house more thoroughly than is possible with liquid disinfectants, penetrating behind walls and into attic areas. He said that his firm's system is adaptable to any type of facility including hatcheries, feed bins and large turkey houses.

Following the guest speakers' presentations was a review of the Grange's accomplishments on the legislative front by Ron Shaffer. Among the additions to the 1984-85 state budget supported by the Grange were \$500,000 for poultry research and promotion, \$375,000 for lab improvements and research at Penn State and \$2 million for research and lab facilities at the University of Pennsylvania.

The following three bills have been introduced by the Grange to the state legislature:

• HB 2035 - Sponsored by Rep. John Broujos would require a 14-day payment period fro all poultry commodities, unless another time limit was mutually agreeable. This bill has passed the House and is currently up for consideration by the Senate.

• HB 1751 - Sponsored by Rep. A. Carville Foster prohibits foreign investment from competing directly with family farmers through the use of low-interest Industrial Pennsylvanıa Development Authority (PIDA) loans. the bill has passed the House and is currently in the Senate appropriations committee.

• HB 1752 - Also by the above sponsor reduces the amount of land foreign investors can own in Pennsylvania from 100 acres to 10 acres.

The evening's final order of

business was an open discussion on a number of poultry-related topics including the drafting of a marketing order. On the latter subject, fears were expressed by a number of producers that certain portions of the proposed marketing order would be more harmful than beneficial to the small independent producer.

Addressing specific clauses

within the order, Biglerville egg producer Dolly Sterner emphasized that a marketing order vote must be conducted on a one producer-one vote basis. She also stated that the proposed one centper-dozen mandatory check-off program was too high.

"The family farmer simply can't afford to let these provisions go through," she concluded.



Colorful costumes and flashy riders will be featured at the 25th anniversary Eastern Arabian Horse Show on Friday and Saturday August 3 and 4 at the Devon Horse Show Grounds.



#### SATURDAY, AUGUST 11, 1984 AT 9:30 A.M. SHARP 240 HEAD OF REG. & HIGH GRADE HOLSTEIN **COWS & HEIFERS 240**

**SEMEN TANK & SEMEN** ALSO GROWING CROPS WILL BE OFFERED

LOCATION: RITA-MAE FARMS, 12633 Coppermine Rd., Union Bridge, MD. From Frederick take Rt. 26 East to Libertytown, MD. At the junction of Rts. 26 & 75 turn North on Rt. 75 to Coppermine Rd. Turn right on Coppermine Rd. to farm on left. From Taneytown, go South on Rt. 194 to Woodsboro. Turn left on Coppermine Rd. to farm on left.

#### **180 MATURE COWS 180**

This herd consists of 180 mature cows, 32 bred heifers, 30 open heifers from 2 weeks to 6 months of age. Approx. 115 head are Registered w/approx. 40 cows fresh in last 60 days and approx. 45 cows due in the next 60 days of which several are springing to be fresh by or around sale time. Balance of herd in different stages of lactation with several Fall cows. Just to mention a few -

> REG. JOB w/over 20,000 lbs. & 600 lba. fat CHAPEL-BANK MAJESTY w/19,620 lbs. & 712 lbs. fat ASTRO-GALAXY w/over 19,000 lbs. & 650 lbs. fat GRADE #144 w/21,330 lbs. & 781 lbs. fat GRADE #267 w/21,470 lbs. & 847 lbs. fat GRADE #156 w/21,410 lbs. & 586 lbs. fat

Several other good cows with records between 16,000 - 18,000 lbs. The milk cows are presently averaging approx. 45 lbs. of milk.

#### **62 HEIFERS 62**

32 fancy bred heifers w/most being from 3 to 7 mos. pregnant. 30 open heifers of which 18 are 4 to 60 mos. of age. 12 are 2 to 6 weeks of age, mostly all are A.I. sired by such bulls as CAVALIER, CHAIRMAN, FORD, JEMINI, MAGNET, ACE and many other outstanding sires.

HEALTH: All cattle have been tested for Interstate Shipment within 30 days of sale. Also pregnancy checked.

NOTE: For dairymen who are looking for herd replacements for Summer & Fall milk, this will be an excellent opportunity to purchase replacements of both Registered and Grade cows & heifers that will fit your herd needs. There are several young cows with good udders and feet that have a lot of production potential. Sale will be held under tent with catalogs available at ringside. Loading chute available.

# PUBLIC **JCTION** SATURDAY, AUG. 4th

at 10:30 a.m. To be held in our yard on the corners of Rt. 38 & 38B Newark Valley, New York. (West of Binghamton, North of Owego).

#### TRACTORS

Ford 8N, 9N Jubilee majors 5000, 8000, Farmall MH 460, MF 35 Original (green belly), MM/White, 1355 w/Cab, MH Pony w/Forklift, AC WD 45's, MH 44 333, JD 720 w/3 pt. Belarus 520 & 420 4 wheel drive, others, Vermeer dual wheel, diesel trencher with 6 way blade; JD 3020; Farmall cubs; JD 50 & Bobcat.

#### MACHINERY

(4) New Idea 1 row pickers, 7, sharp 10, 323; MF chopper w/2 heads, JD 34 chopper, 24T baler; small Cobey spreader, several 3 pt. rear blades up to 8 ft; several 3 pt. & pull type rotary cutters up to 6' new & used; 13' Lely Roterra; Backhoe attachment; New 6' stone rake; Ford flail mower; 18.4x34 duals; Stooker; Anhydrous applicator; Combine & tractor trailer; IH 650 chopper 2 heads; NI tandem spreader; cattle oiler; several corn heads; several plows; load of new 3pt. equipment; JD 95EB self propelled combine w/cab & air; 334 adjustable width 3 row corn head; Ford 3 pt. sickle bar mower; Lots more!

#### FROM THE FARM

Deering Reeper w/extra canvas's; New Idea (Easy Way) Hay Loader; N.I. hay rake; (both like new); Missouri Force Feed Grain Drill; (2) Oliver #23 2 way plows; Deering Giant mower; 2 Land rollers; dump rake; harrow; Horse drawn wagons, cutters buggy's, tedder, hiller, cult., 4 wheel wagons; heavy sleds; etc. been insi his has al people quit farming, machinery is quite nice!

#### PMENT & YE PRODUCE

1982 Butler 230 ensilmixer with computerized scales; 1981 Patz gutter cleaner clockwise, high flites with 300 foot chain; Patz 20' silo unloader; 1981 DeLaval vacuum pump with 71/2 HP motor.

An excellent auction. Family owned and operated, mostly purchased new. Prior inspection invited.

TERMS- Cash or good check night of auction. ID required. Lunch available.

Cattle under tents.

Owners, **CLOYSE & JEANNINE SNYDER** 607-292-6655 Auction Conducted By: Pirrung Auctioneer Inc. Wayland, New York 716 728-2520

#### MISC.

Sprayer tanks, tractor weights, lawn mowers, power hack saw; grill guards; Fence stretcher toplinks, cylinders, hand truck, implement jacks; tires; etc.; 1970 Dodge 1 ton service truck.

Auctioneers Note: Newark Valley Field Days will be on across the street so you may want to bring the Family.

Terms: Cash or good check DAY OF SALE Items Subject to change due to daily business Boom Tractor/Forklifts/Loading Dock **3 Auctioneers** Sale By:

**GOODRICH** 

**A** UCTION

SERVICE

Rt. 38&38B Newark Valley NY 13811 607-642-8688

ALMOST NEW LINDE LK-31 SEMEN TANK SEMEN SELLING from Chairman, Bubbler, Jade, Elevation Very, and other young sample sires.

#### GROWING GROPS TO BE OFFERED AT APPROX. 2 P.M. **140 ACRES OF CORN** 70 ACRES OF SOYBEAN & SORGHUM

Crops will be offered in various size acreages. 1969 Ford pickup truck to be sold at 9:30 AM TERMS: Settlement in full on day of sale by cash, guaranteed funds, or check acceptable to the auction company. No items removed until settled for.



Joe Schwartzbeck, Pedigrees Sidney Lease, Clerk

**RITA-MAE FARMS** 12633 Coppermine Road Union Bridge, MD 21791

LUNCH AVAILABLE