

BUSINESS NEWS...



A new line of rotary tillers has been announced by Bush Hog.

Bush Hog cites rotary tillers

CARLISLE — A new line of rotary tillers, for use with tractors ranging in size from 20 to 100 horsepower, is being offered by Bob Weaver of Carlisle, Bush Hog representative for Pennsylvania and New Jersey.

Introduced this year, the tillers perform the work of three separate implements — the plow, disc and finishing tool — in one quick pass through the field and provide part-time and full-time farmers with the opportunity to choose the size equipment that matches their applications and tractor.

"Rotary tillers are becoming important tools for both full-time and part-time farmers," Mr. Weaver said. "They are efficient tools for use in preparing seedbeds for fruit and vegetable growers, preparing ground for landscape plantings and for seedbed preparation in farming operations. And, because farmers make fewer trips through the field, they save on fuel while reducing water and wind erosion of their topsoil."

The Bush Hog tillers offered by Weaver are available in four models in 12 different sizes. The lightweight RTL models come in 32-inch, 40-inch, 52-inch and 60-inch

widths and are designed for use with 20 to 40 horsepower compact tractors. The medium duty RTM series is available in 52-inch and 60-inch models for 30 to 50 horsepower tractors. The heavy duty 60-inch, 72-inch and 80-inch RTH models require 40 to 70 horsepower and the extra heavy duty RTX, available in 80-inch, 88-inch and 96-inch sizes, is designed for use with 70 to 100 horsepower tractors.

Cutting depths are adjustable up to eight inches with the positive locking, replaceable skid shoes. For crops that do not require precise seedbed preparation, C-blades, may be substituted for the standard angular L-type blades.

The category I (or, with the heavier models, category II) three point hitch provides an extra degree of maneuverability, not possible with drag implements, according to Mr. Weaver. Other standard equipment includes a shielded universal joint, a fully supported single-speed gearbox and a slip clutch (optional on RTL series).

For further information, contact Bush Hog, Department NR-TR, P.O. Box 1039, Selma, AL 36701.

ABS promotes Wysocki

DE FOREST, Wisc. — Jay D. Wysocki has been promoted to the position of District Sales Manager for American Breeders Service according to a recent announcement by Frederick A. Buschner, the firm's National Sales Manager.

In his new position Wysocki will be responsible for ABS Marketing activities in western Pennsylvania and the northwestern tip of Maryland.

Wysocki was raised on a dairy farm near Hoosick Falls, N.Y. and graduated from Cornell University in May, 1983, with a Bachelor of Science Degree, majoring in Animal Science. While at the university Wysocki participated on the Dairy Cattle Judging Team and was fourth place individual at the National Intercollegiate Judging Contest in 1981. He is also a Dairy Shrine Student Recognition winner and, in addition, received the Ward W. Stevens and A.W. Gibson



Jay D. Wysocki

Scholarships while at Cornell. Wysocki joined ABS immediately following his graduation from Cornell and severed in the New England states as a Representative Supervisor prior to his recent promotion. He resides in Indiana, Pa

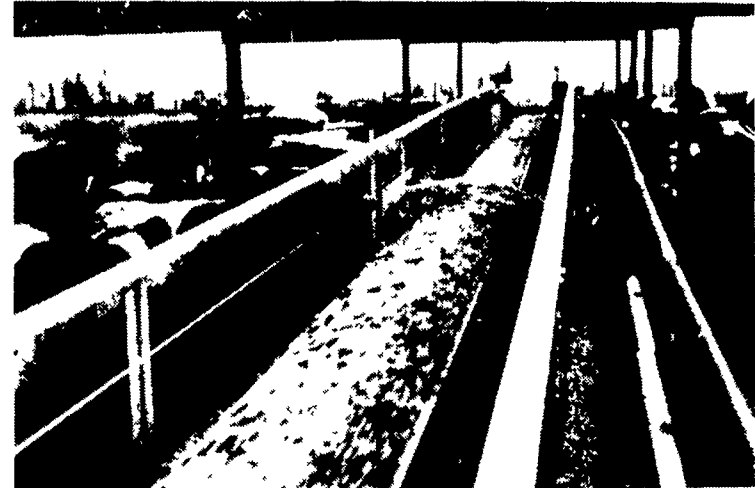
Harvestore introduces belt feeder

ARLINGTON HEIGHTS, Ill. — A new belt feeder featuring an efficient, cost competitive, plow diverter design has been introduced by A.O. Smith Harvestore Products, Inc.

The new product is aimed at cattle feeders and dairymen who wish to replace existing mechanical bunk feeders of the auger or chain type with a belt feeder.

The feeder is available in lengths under 100 feet and feeds up to two lots. A single main drive motor powers the belt feeder and cable drive plow diverter system. The cable drive system is especially designed to provide dependable performance in wet or cold weather.

The diverter's floating plow design allows the unit to divert feed cleanly and efficiently with minimum power requirements. An optional electromechanical shifting mechanism allows easy shifting of the diverter from side-to-side to service each lot. Concave pan sections increase capacity and



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help prevent freeze-down or bedding in cold weather.

The new belt feeder is equipped with Dura-Glide™ belting, which enhances its cold weather per-

formance. This PVC material is especially formulated for less friction and stretch, minimum power requirements and longer life. Dura-Glide belting is also moisture and acid resistant

Meetings set on credit problems

DENVER, Col. — "The Farm Credit System will hold a series of national forums with congressional and agricultural leaders to discuss agricultural credit problems," announced W.M. Harding, president of the Central Bank for Cooperatives and chairman of the Farm Credit System committee responsible for public affairs.

Meeting in Denver, the committee discussed the current economic problems and the system's role in working with the agricultural industry in seeking solutions. "There is widespread confusion about the causes and consequences of the current credit problems in agriculture," said Harding. "The forums will give national leaders a chance to focus on the issues."

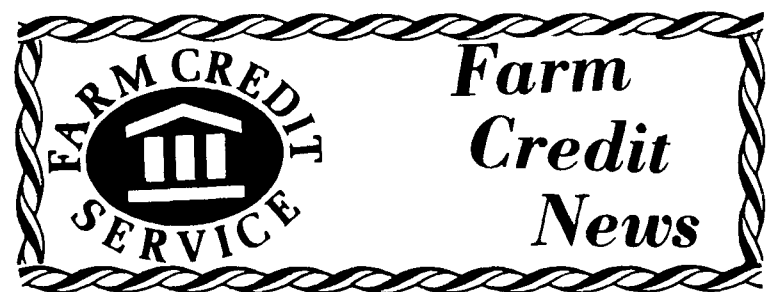
In addition to Harding, the three-man committee includes, Warner L. Bruner, Jr., president of the Federal Land Bank of New Orleans, La., and B.L. Hauenstein, president of the Federal Intermediate Credit Bank of Wichita, Kansas.

"As the supplier of one-third of all credit in use by American farmers and ranchers and two-thirds of the credit to their cooperatives, the Farm Credit System has an obligation to work with the agricultural industry in developing sound and constructive approaches to current problems," Harding said. "Frankly, we are concerned that some of the current proposals to solve agriculture's credit problems will harm, not help."

The series of small forums will bring legislative representatives, leaders of national farm organizations and commodity groups, and agricultural lenders together to discuss economic considerations involved in keeping American agriculture strong and productive. The Farm Credit Council, a trade organization of the Farm Credit System, will organize the event, which is scheduled for September in Washington, D.C.

"Although the vast majority of farmers today will make it financially, many are suffering the consequences of credit decisions made five, or even ten years ago," said Bruner. "In the boom period of the 1970s with high inflation and appreciation of assets, the 'right' management decision was to expand farming operations, incurring higher levels of farm debt. No one - not farmers and not lenders - was prepared for the suddenness of the turnabout," he added.

"I think we've all begun to realize that the 1980s, not the '70s, represent reality," said Hauen-



stein. "The '70s were unprecedented boom years that won't return. Many of our problems today come from the fact that everyone thought the agricultural economy of the '70s was here to stay. Export markets were expanding at record rates and the agricultural industry in America was able to exercise its tremendous capacity to produce. Then came the worldwide recession, resulting in a dramatic reduction in export markets and depressed farm prices," he added.

"Realistic approaches to agricultural credit problems have to consider today's difficulties in light of tomorrow's needs," Harding said. "We're hopeful the forums will foster the kind of dialogue that will lead to programs and solutions that will strengthen the agricultural industry overall and help our system's leaders to

meet those future challenges we know are waiting."

The Farm Credit System is a nationwide agricultural financial organization consisting of borrower-owned financial institutions organized as cooperatives. The system is made up of 12 Federal Land Banks which make long-term loans through Federal Land Bank Associations; 12 Federal Intermediate Credit Banks, which provide short- and intermediate-term credit to Production Credit Associations and other qualified institutions serving agricultural producers; and 13 Banks for Cooperatives which make loans to agricultural, aquatic and rural electric cooperatives. The Banks for Cooperatives also provide export financing for exporting cooperatives.

Mercner to attend Institute

WASHINGTON, D.C. — Carol M. Mercner, of West Chester, has been selected to attend the American Institute of Cooperation's National Institute on Cooperative Education, to be held July 30 - August 2 on the campus of the Montana State University, Bozeman, Montana. Nearly 2,000 people from across the country will attend the Institute.

Ms. Mercner was selected to attend the Employee and Collegiate Seminar of this Institute by the Southeast Farm Credit Service.

The Employee and Collegiate Seminar teaches college students, new cooperative employees and others about cooperative principles and operating techniques. The seminar trains participants for leadership positions in agricultural cooperatives.

Ms. Mercner will also attend the regular Institute program where nationally known speakers focusing on the theme, "Achievement Involves Commitment" will be featured. A wide range of topical areas will be

covered including: developing a national food policy, strategic planning for cooperatives, financing farmers and their cooperatives, and the future role of employees and members in cooperative agri-business.

In addition to the educational sessions, the Employee and Collegiate participants will participate in various social, recreational and leadership activities.

Other programs at the Institute include sessions for youth, young farmers, vocational agriculture teachers, county extension agents, land-grant university staff and cooperative members.

Ms. Mercner is Marketing Manager for the Southeast Farm Credit Associations. The Southeast Associations serve over 2,000 members of the agricultural community in the five-county Philadelphia area with short, intermediate and long-term loans. The current outstanding loan volume exceeds 131 million dollars.