

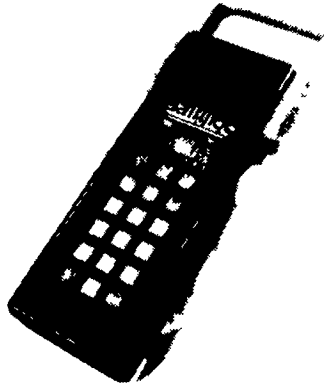
Graham Dairy Supply honored

Hand-held computer introduced

WAUNAKEE, Wisc. — GERMANIA Dairy Automation Inc. introduces a compact hand-held computer for dairymen that is simple to operate. The Dairylog computer allows a dairymen to quickly and easily record milk production and body condition data on the spot, in the barn or parlor, in a fraction of the time he'd spend keeping manual records.

Dairylog uses this stored data, together with stage of lactation and factors for feed quality, to individually compute dual feed rations for the entire herd. It is the key to maximize income over feed costs and allows dairymen to frequently change rations with far greater accuracy and confidence.

Dairylog makes herd management easy, will directly interface with other computers and gives you an unbelievable



nine different printouts. Dairylog is both waterproof and portable.

Rolf Reisgies, President of GERMANIA, feels Dairylog is an excellent first step into computerization for a dairyman.



Graham Dairy Supply was recently honored as Vice President, Eastern Region of the DeLaval Honor Council. Ragnar Beyer, President, Alfa-Laval, Inc., Ft. Lee, N.J., and Carl F. Gerhardt, Vice President and General Manager, Alfa-Laval, Inc., Agri-Group, Kansas City, Mo., presented the award to Dennis, Cindy, Robert and Mary E. Graham.

The award was presented at the Cerromar Hotel, Dorado Beach, Puerto Rico. The Grahams were in Puerto Rico for five days of special business advisory meetings with the top executives of Alfa-Laval, Agri-Group.

Membership in the Honor Council is earned by outstanding achievement in sales and performance as a DeLaval Dealer. Members of the Honor Council will serve one year on the advisory council to Agri-Group management.

Klinger gets ag post

HARRISBURG — Commonwealth National Bank announces the appointment of Carlton A. Klinger, Lancaster, as an agri-loan officer in the bank's Agri-Loan Department. Klinger's office is at the bank's Lancaster Region headquarters, 28 Penn Square, Lancaster.

Prior to joining Commonwealth National, Klinger was a loan of-

ficer with Farm Credit Service in Lancaster.

Klinger is a 1981 honor graduate of Pennsylvania State University's Capitol Campus where he majored in finance. He is a 1976 graduate of Millersburg Area High School.

A native of Millersburg, Klinger and his wife Helen reside in East Lampeter Township.

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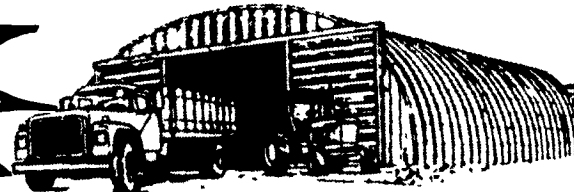
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