

Antietam Ford Tractor Strives to be Best

"We sell tractors and equipment and provide our customers with the best service to be found anywhere," is how General Manager Jim Reed described Antietam Ford Tractor in Lettersburg, Md.

Located five miles north of Hagerstown on Maryland Route 60, the Ford dealership went through a number of name and ownership changes to get where they are today, providing sales, service and parts for farmers in Washington County, Md. From 1919 to 1975 the dealership was called Newman Farm Supply and was located in Smithburg. It first moved to Lettersburg as Brothers Ford Tractor and Equipment Company, then Reynolds Tractor for a year

before taking on the Antietam name.

With a staff of eight people, three of them full time service people, service is important in their heavy dairy farming environment. Just

over a year ago the agency hired a full-time salesman to go out after the new and used tractor customer — prior to that time most sales came from satisfied customers and word of mouth as well as a

reputation for quality service.

Ray Johns is currently the owner and Jim Reed serves as general manager. Service Manager Richard Martin and Parts Manager Earl Reed round out the

management team. Bob Irving is the salesman for the established firm.

They also offer a full line of lawn and garden equipment.

Leslie G. Fogg, Inc., Enters 40th Year

Into its 40th year as a Ford dealer, Leslie G. Fogg, Inc. of Bridgeton, N.J. enjoys serving farmers in the Garden Spot of the Garden State.

Fogg customers engage in a veritable cornucopia of farming — dairy, livestock, grains, hay, orchard, truck and berries to name a

few.

Current Owner, Cliff Carter notes that since the dealership began, in 1944, they have added a new shop, expanded the parts area and covered the yard. The storage area has grown from about 2,500 square feet to 50,000 square feet. "We think it's important to keep

this expensive equipment out of the weather for its eventual owner," comments Carter.

Two things that make Fogg unique are its fabrication service and its anhydrous ammonia sales. With a full-time welder — Todd McAllister — in the shop, customers can get repairs or have equipment of their own design constructed for them. Fogg also is the only established dealer in southern New Jersey for the nitrogen fertilizer, anhydrous ammonia.

Les Fogg is the manager of the dealership and Ruth Nelson is the office manager.

Service Manager Lee Shafer and his mechanics — Alan Turner, Adam Rudolph and McAllister — offer full service and quality repairs to their Salem, Cum-

berland, Cape May and Gloucester Counties customers. Bill Corson makes sure the parts required are available.

"We've had a very, good year this year," reports Carter, "we are seeing a rebound in agriculture — everything is selling." New Ford tractors, used equipment, parts — all sales at Fogg are up this year and they are looking forward to winning a number of Ford production awards.



Index of Participating Dealers

Name	Page No.
Allen Matz, Inc.	13
Andover Tractor & Equipment, Inc.	24
Antietam Ford Tractor, Inc.	2
Benedict's Ford Tractor	12
Charles S. Snyder, Inc.	19
Cherry Valley Ford Tractor Sales	8
Cumberland Valley Co-Op Association	6
D.W. "Doc" Hoover, Inc.	21
Del-Mar Ford Tractor, Inc.	9
Dotterer Equipment	12
Farmington Garage	27
Ford Tractor Operations Ford Motor Co.	14, 15 & 28
Frank L. Meixel	23
Gateway Ford Tractor, Inc.	6
J & R Ford Tractor Sales	16
Keller Bros. Tractor Company	10 & 11
Lancaster Ford Tractor, Inc.	4 & 5
Leslie G. Fogg, Inc.	2
McGarvey Equipment, Inc.	17
Montross Tractor Sales	26
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Smith Tractor & Equipment, Inc.	23
Sperry New Holland Ceresville	18
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Stanley's Farm Service	27
Sweigard Brothers	22
Trenton Ford Tractor, Inc.	25
Walter G. Coale, Inc.	16
Wm. Hobensack's Sons	7

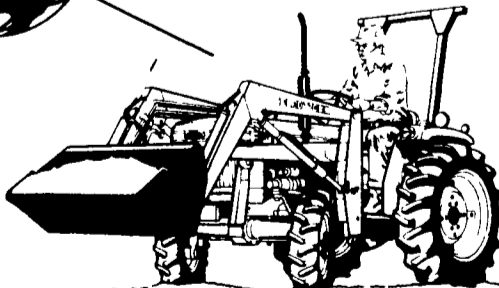
MEET A NEW WORLD OF FORD POWER!



Ford TW 15 Tractor



Ford 7710 Front Wheel Drive Tractor



Ford 1710 Front-Wheel Drive Tractor with 770B Loader

LATE MODEL USED FORD TRACTORS AVAILABLE
6600 6700 7600 7700 ALL WITH CABS



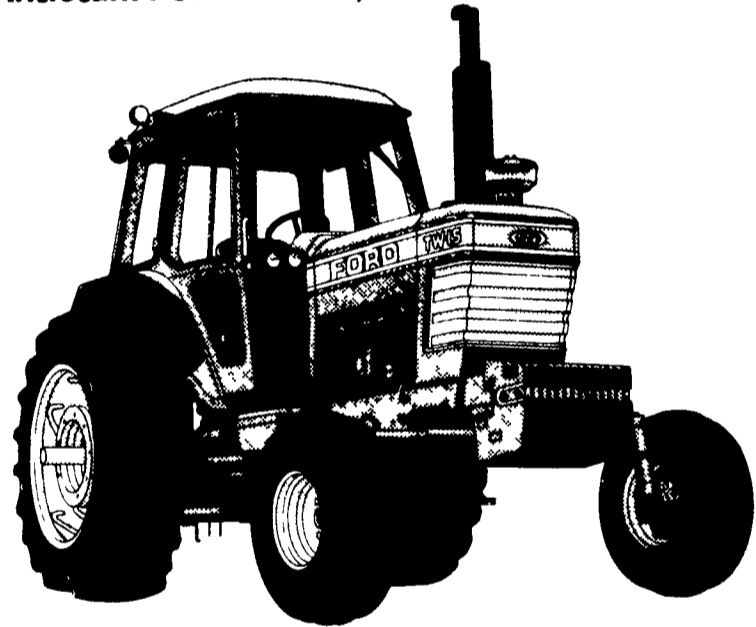
LESLIE G. FOGG, INC.

RD #3 - Box 179
Bridgeton, NJ 08302
609/451-2727



NEW FORD TW-15

See this new 120-PTO hp* Ford at Antietam Ford Tractor, Inc.



- FULL 3-YEAR WARRANTY PLUS FREE MAINTENANCE FOR 3 YEARS — virtually all you buy is the fuel and fluids for replenishment for the first three years or 2,500 operating hours — assuming proper care and maintenance — see us for details
 - 120 PTO hp* turbocharged fuel-efficient engine
 - 16 speed Dual Power transmission
 - New hydraulic power
 - Optional front-wheel drive
 - Computerized Performance Monitor option
- You'll be impressed by all the new Ford TW-15 has to offer. Stop in soon and see one for yourself!
*Manufacturer's estimate

ON NEW FORD TW SERIES!

Buy a new 105-170 PTO hp Ford TW Series tractor* now and we'll give you all the oil, filters, and more you need for scheduled maintenance. At no extra charge!

- For example, here's what you get with a new TW-35
- 340 quarts of engine oil
 - 50 gallons of hydraulic oil
 - 16 quarts of power steering fluid
 - 17 engine oil filters
 - 4 fuel filters
 - 18 hydraulic filters
 - 2 air cleaner outer elements
 - 4 power steering fluid filters

And there's more! The new Ford TW Series is backed by a warranty for the first 3 years or 2,500 operating hours. It covers components most warranties don't like belts, brake and clutch linings, hoses, fuel injectors, even exhaust system parts.

Certain restrictions apply. Warranty coverage excludes accidents, misuse and abuse.

- 105 PTO HP TW-5
- 120 PTO HP TW-15
- 140 HP TW-25
- 170 PTO HP TW-35

*Manufacturer's estimates

Antietam Ford Tractor, Inc.

Route 5 - Box 101
Hagerstown, MD 21740
301/791-1200



Stop in soon for details!