Lancaster Farming, Saturday, May 26, 1984-B31

125,000 WEEKLY READERS PROVED THEM RIGHT... Here's The Results Of The

## **1983 STARCH FARM MARKET REPORT**

**Based On The 63 Major U.S. Farm Publications** 

## ancaster Farming

## **READER INVOLVEMENT**

according to the 1983 Starch Report

**NO.** I <u>IN READER ACTION</u> for discussing the advertised product or service. Your ad gets the attention it deserves.

No.3 With the number of readers who actually cut out ads for positive action ... intending to buy your product.

No.3

No.6

• <u>PUBLICATION'S IMPORTANCE IN OPERATING A FARM</u>. Number 3 in the mean ratings and a close 4th in the "10-9 very important" rating column . . . far ahead of the other publications listed!

IN TIME SPENT WITH EACH ISSUE. Readers spend an average of 144.4 minutes reading each weekly issue. Remember, this happens 52 times a year!

\* Ratings from the 1983 Starch Profile of Farm Markets and the 63 Major Publications Serving Them. (STARCH - A Nationally Recognized Print Media Rating Organization)

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