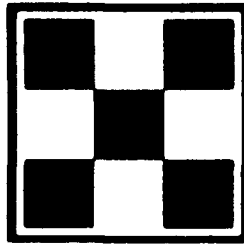


# P ROOF OF URINA PERFORMANCE



## NEFFDALE FARM

Roy and Charlie Neff  
Paradise, Pa.



Neff's Picture Perfect Farm  
in  
Lancaster Co.



Ken, Roy & Charlie Neff

The tradition continues at Neffdale Farm where Roy started in partnership with his father in 1956. Now his son, Charlie has been in partnership since 1982. Ken works along side his brother and father taking responsibility for raising calves. The Neffs milk and feed their 80 Holsteins in tie stalls. The milking herd receives 12 lbs. of hay, 40 lbs of silage and grain mix in the barn. The cows are also turned outside for silage at a bunk feeder. They feed a 16% grain mix made with ear corn, shelled corn, and Purina's HiO 36 concentrate. The forage program consists of good quality alfalfa hay, corn silage and ryeilage in Spring and Summer. They have recently put up a new silo with plans to fill it with haylage. The dry cows are housed and fed separately. Their rations consists of about 25 lbs of corn silage, 16 lbs. of mixed hay and D4H-HL, a Purina Dry Cow feed used to minimize the amount of calcium in the dry cow diet.

Charlie manages the milking herd and takes responsibility for breeding and sire selection. High on his list of priorities when selecting bulls are mammary system and fat test.

As can be seen from their past years production records, the Neffs have increased their herd size from 66 to 80 cows. The last time cows were brought into the herd was 1975. Over the past three years, their herd average has also increased almost 2500 lbs. from Sept 1981 to Feb 1984 while also maintaining their fat test.

It is clear from the minute you walk into their barn that Roy and Charlie Neff are committed to the dairy business, using good breeding, feeding, management and sanitation programs. Their hard work and attention to detail have made them successful. We at Purina would like to congratulate them on their success and express our appreciation for their loyal patronage.

**PRODUCTION RECORDS**

Date	# Cows	Milk	Fat	%
* 9/24/81	66 0	15,600	590	3.8
9/28/82	68 5	17,074	639	3.7
9/27/83	78 7	17,731	659	3.7
2/23/84	80 5	18,083	661	3.7

\* Started with Purina This Year



Doug High of High Bros. works closely with the Neffs giving management tips & customizing their feeding programs.



Neffdale Elevation Poly  
Projected at over 22,000 of milk this year

**HESS MILLS**  
PHONE 717 442 4183  
PARADISE PA 17562

**HIGH BROS.**  
PHONE 717 354 0301  
GORDONVILLE PA 17529

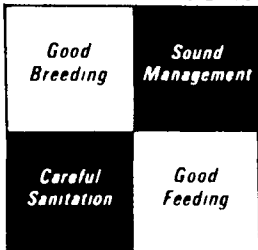
**K & K FEED, INC.**  
PHONE 717 866 2324  
23 N PARK ST RICHLAND PA 17087

**UMBERGER'S MILL**  
PHONE 717 867 5161  
FONTANA PA 17042

**KEYSTONE MILLS**  
John B Kurtz  
PHONE 717 354-4616 717 738 1088  
RD3 EPHRATA PA 17522

**HESS MILLS**  
PHONE 215 347 2377  
RT 82 UNIONVILLE PA 19375

**THE PURINA PROGRAM**



**FOR GOOD PRODUCTION**

**DAVIS FEED MILLS**  
PHONE 215 257 4613  
PERKASIE PA 18944  
PHONE 215 598 3324  
RUSHLAND PA 18956

**WOODSTOWN ICE & COAL CO.**  
PHONE 609 769-0069  
WOODSTOWN N J 08098

**SOUTHERN DIVISION**  
West Willow Farmers Assoc Inc  
PHONE 717 529-2113  
RTE 472 AT UNION PA  
RD 1, OXFORD, PA 19363

**WEST WILLOW FARMERS ASSN., INC.**  
PHONE 717-464 3386  
WEST WILLOW PA 17583

