

NEW UNDERGROUND STEEL FUEL STORAGE TANKS

Capacity (Gallons)	Diameter	Length	Gauge (Thickness)	Weight (Pounds)	Price FOB Quarryville
285	3'0"	5'6"	12	278	123.00
550	4'0"	6'0"	10	549	220.00
550	4'0"	6'0"	7	751	274.00
1,000	4'0"	10'8"	10	827	324.00
1,000	4'0"	10'8"	7	1,129	406.00
1,000	5'4"	6'0"	7	1,028	378.00
1,500	5'4"	9'0"	7	1,388	509.00
2,000	5'4"	12'0"	7	1,735	620.00
3,000	5'4"	17'11"	7	2,432	837.00
4,000	5'4"	23'10"	7	3,130	1055.00
5,000	8'0"	13'7"	1/4"	4,484	1821.00
6,000	8'0"	16'0"	1/4"	5,588	1926.00
8,000	8'0"	21'4"	1/4"	6,981	2414.00
10,000	8'0"	26'8"	1/4"	8,375	2847.00
10,000	10'0"	17'0"	1/4"	7,829	2610.00
12,000	8'0"	32'0"	1/4"	9,768	3310.00
12,000	10'0"	20'6"	1/4"	8,946	2969.00
12,000	10'6"	18'7"	1/4"	7,900	2978.00
15,000	8'0"	40'0"	5/16"	14,823	5003.00
15,000	10'6"	23'2"	5/16"	11,857	4575.00
20,000	10'6"	31'0"	5/16"	15,105	5716.00
25,000	10'6"	38'9"	3/8"	23,883	7600.00
30,000	10'6"	46'6"	3/8"	27,923	8800.00

Tanks are fabricated in strict accordance with the specifications of Underwriters' Laboratories Inc. Exteriors of underground tanks are coated with black asphaltum paint. Exteriors of above ground tanks are coated with red primer STI P3 system of corrosion protection for underground steel storage tanks available at an additional charge. We can provide timely delivery anywhere from 2 locations: Quarryville, PA, and Clarksville, Virginia. Contact us for delivery costs. We invite inquiries by phone or mail.

USED STEEL FUEL STORAGE TANKS

Capacity (Gallons)	Diameter	Length	Gauge (Thickness)	Weight (Pounds)	Price FOB Quarryville
275*	27"	5'	14	250	60
1,000	5'4"	6'	7	827	75 to 100
1,500	5'4"	9'0"	7	1,388	75 to 175
2,000	5'4"	12'0"	7	1,735	100 to 200
3,000	5'4"	17'11"	7	2,432	150 to 300
4,000	5'4"	23'10"	7	3,130	250 to 500
6,000	8'0"	16'2"	1/4"	5,123	500 to 660
8,000	8'0"	21'6"	1/4"	6,475	700 to 880
10,000	8'0"	26'8"	1/4"	8,375	1100

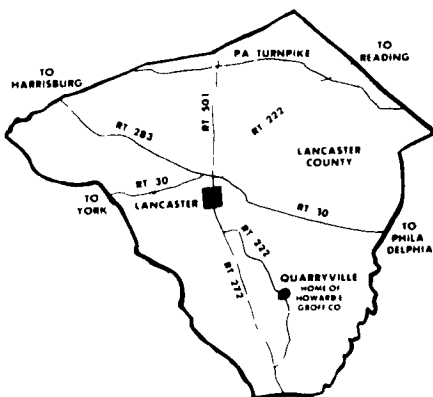
Used tanks and used tank shells may not bear underwriters' label nor are coated with black asphaltum paint.

NEW GASBOY FUEL PUMPS

Model	Description	G.P.M.	Price F.O.B. Quarryville
1230C	Complete w/counter, rotary hand type	20	119.00
60	12V DC w/meter	12	359.00
61	Same as Model 60, w/o meter	12	269.00
72	115V w/meter	14-15	356.00
73	115V, same as Model 72 w/o meter	14-15	275.00
1820	115V w/meter, w/cabinet	14-15	396.00
1820K	115V, same as Model 1820 w/2 units, Keytrol	14-15	491.00

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Brockett's Ag Advice

By John E. Brockett
Farm Management Agent
Lewistown Extension Office

Farming has never been an inexpensive business to get into. It requires a lot of labor, a lot of capital, and today a lot of thinking ability. The success ratio of new farming ventures is not very high. Yet there are people who can succeed, especially if they get a little help. In the next few columns I will discuss some of the factors involved in "Getting Started in a Farm Business".

One of the easiest ways to start in a farm business is to join an existing business. This can be done through the partnership route, through the formation of a corporation, by developing a type of joint venture, or share cropping.

Partnerships are a popular way for a young prospective farmer to join a business. It can be a rewarding experience for all involved or it can be an economic and social disaster. People considering this route should look into a number of things before making a commitment. (1) Will the prospective partnership business provide enough income for all parties? (2) Can the partners and the partners spouses work together? (3) Will the partner's families be willing to cut back on their standard of living if the business has a bad year? (4) How will the junior or new partner acquire equity in the business? (5) How will profits be divided? (6) Is the junior partner mature enough to accept the responsibility?

Corporations can be used in a similar way to a partnership. In addition, they can be used where a person is involved financially but not as part of the business. The same factors should be considered in the formation of a corporation as

in the formation of a partnership. Corporations are usually more formal than partnerships. They also cost more to form, require more stringent record keeping, and may cause a higher cost in taxes. However they may save tax dollars and could be more flexible for junior share holders.

Joint Ventures or share cropping are also ways to enter an ongoing farm business. There are a number of different ideas for those who may be interested in this method.

1. A herd within a herd or farm within a farm: One person could own 20 cows with another person owning 80 cows. The second person may agree to allow the first person to use facilities, feed and equipment owned by the second person in trade for labor and/or management from the first person. Income would go to each one from his or her assets. Expenses above those designated would be paid by each party in accordance to the producing units owned.

2. Separate farming operation: Two parties could agree to trade labor, machine use, management skills but maintain completely separate facilities. This one could be useful for starting farmers with little capital but lots of labor.

3. An undivided but separate interest: One party could acquire an interest in another person's assets in trade for labor or management.

4. Separate operations using a common large capital facility: Example: Two or more parties could build a large farrowing center. Each one would get feeder pigs out of it in relation to his or her own share of the facility.

FFA

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