

# Pa. ag trade leads developed in Middle East

HARRISBURG — State Agriculture Secretary Penrose Hallowell today met with representatives of seven Pennsylvania firms whose products were exhibited at MEFEX '84, an international food trade show in Bahrain. He told the firms that the end result of this third international visit to promote Pennsylvania foods was that "now we have the ability to sell our foods into the Middle Eastern markets."

"The MEFEX '84 show produced 75 solid trade leads from eight

nations," Hallowell told the group. "Now your determination will take over. There's no question that we face a great deal of competition in the world market. But with Pennsylvania's abilities to provide quality foods as a dependable supplier at reasonable prices, the salesmanship of a firm will determine its success."

Hallowell said that expansion of agricultural exports would continue as a priority of the Thornburgh Administration. "Agricultural exports have been

one true bright spot for our country, through creation of jobs and helping offset the balance of trade deficits in other areas.

"My experience in Egypt and Bahrain made it clear that there are new doors opening for sales of Pennsylvania products. But it was also clear that to be successful, firms must be active, tough and imaginative," he said.

Hallowell is serving his second term as president of the Eastern United States Agriculture and Food Export Council (EUSAFEC)

which he represented at MEFEX '84. The association, which represents the ten northeastern states' Departments of Agriculture, is also sponsoring a similar trade show in New York City April 15-18. He noted that such trade shows are excellent opportunities for Pennsylvania firms to grow with the marketplace and to meet large numbers of potential buyers in one place at one time.

Hallowell said trade leads were developed with buyers from Australia, Bahrain, Dubai, Egypt,

Kuwait, Oman, Qatar and Saudi Arabia during his trip. "More than a dozen different kinds of products were being sought by buyers, including apples, candy, canned fruits and vegetables, vegetable and fruit juices, hamburger, ice cream, grapes, popcorn, honey, jellies, seasonings and live dairy and beef cattle," he said.

"Exports of food and agricultural products can play a big role in restoring the profitability to agriculture," he told the group. "I commend you for taking the initiative, and encourage you to continue your efforts."

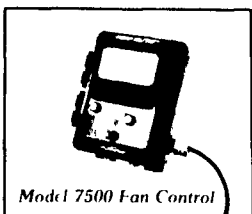
## Agri-Equipment, Inc.

Authorized Distributor For

### CHORE-TIME

advanced ventilation systems

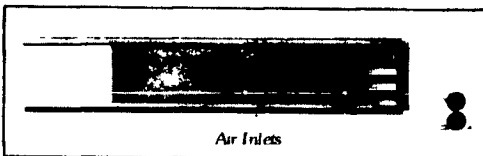
CHORE-TIME



Model 7500 Fan Control



Static Monitor



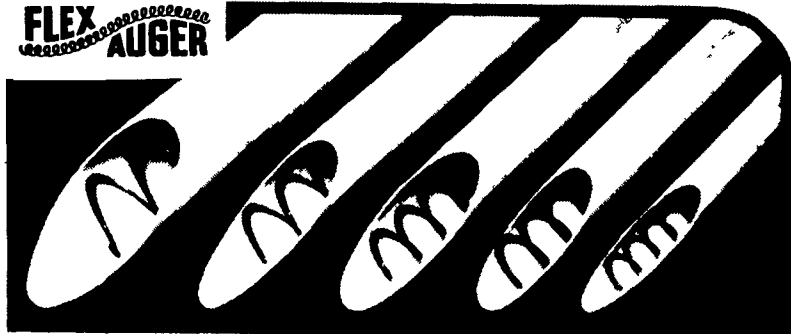
Air Inlets

Chore-Time's Advanced Air Systems offer you a fully automatic static pressure system for controlled environment houses. A complete Chore-Time system includes fans, automatic fan controls, self-adjusting air inlets, and inlet control mechanism.

### CHORE-TIME

HAS THE ONLY FLEX-AUGER FOR HIGH MOISTURE CORN

FLEX AUGER

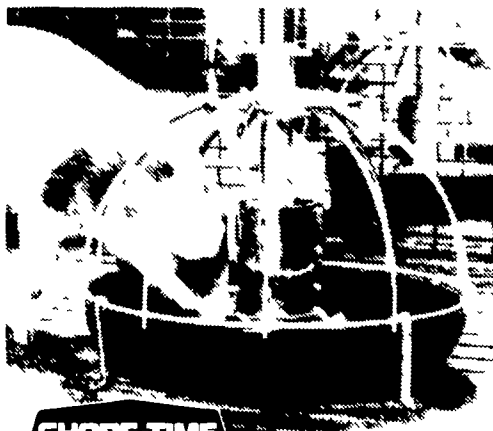


GENUINE FLEX-AUGER SWINE, DAIRY & POULTRY FEED DELIVERY SYSTEM

- 5 Models To Choose From
- 10-Year Warranty On Coreless Auger

### MEAL-TIME

The programmed feeding system that cuts your No. 1 production cost



CHORE-TIME

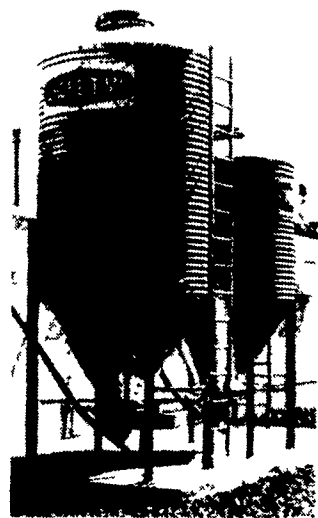
Now there's a way you can boost profits 20% or more. Chore-Time's unique new MEAL-TIME Feeding System feeds your hogs "meals", improving feed conversion 5% or more. See us today and find out how you can profit from this brand new idea.

### CHORE-TIME

Completely Galvanized, Weather-proof Bins

## SUPER FEEDING

Starts With The Bin



COMPLETE SYSTEMS, EQUIPMENT, SALES, INSTALLATION, SERVICE FOR CATTLE, HOG, POULTRY AND GRAIN

Authorized Chore-Time Distributor

AGRI-EQUIPMENT, INC.

2754 CREEK HILL RD., LEOLA, PA 17540  
PHONE: 717-656-4151

STORE HOURS:  
Mon.-Fri.  
7:30 to 4:30  
Sat.  
7:30 to 11:30  
(Parts Only)



## TOBACCO MEETING

MONDAY, MARCH 26, 1984  
7:30 P.M. Sharp

At

### GEORGETOWN FIRE HALL

Featured Speakers

JACK BEIDEMAN - CIBA GEIGY  
STEVE FISHER - FMC  
JOHN YOCUM - PENN STATE EXTENSION

REPRESENTATIVE - GENERAL TOBACCO SUPPLIES OF PA.  
WILLIAM BRUBAKER - ORGANIC PLANT FOOD CO.

ALL TOBACCO GROWERS WELCOME  
PLEASE CALL FOR RESERVATIONS!

### ORGANIC PLANT FOOD CO.

BULK BLENDS  
MASTER FARMER  
ANHYDROUS AMMONIA

2313 Norman Road  
Lancaster, PA  
PHONE  
717-397-5152  
Hours Monday thru Friday  
7:30 to 4  
Closed Saturday

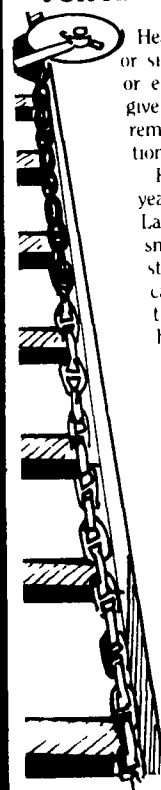
### DEPENDABILITY FOR ANY BARN CONFIGURATION.

Head to head or tail to tail stalls. Center or side gutters. Straight out, angled, side or end delivery. Hedlund gutter cleaners give you a dependable and efficient manure removal system for any barn configuration.

Rugged Hedlund construction provides years of maintenance free operation. Large all steel corner wheels rotate smoothly on rigid two inch diameter steel shafts for longer chain life. And you can select either original Hedlund patented Manure Handler Chain or new high quality PowerPull Chain.

Easy to operate Hedlund gutter cleaners give you more time to concentrate on other jobs. Chain adjustment is a snap—easy to use hand control lets you slide entire unit forward or back without tools. Hedlund designed flat return system eliminates flite spillage while unique baffle plate helps clean each flite from base to tip for better barn sanitation.

Custom installation makes sure you get the dependability and performance you deserve. See your local Hedlund dealer for the gutter cleaning system that meets all your needs.



Hedlund SYSTEMS

HEDLUND MARTIN INC.  
RD 3, Myerstown, Pa.  
(717) 933-4151