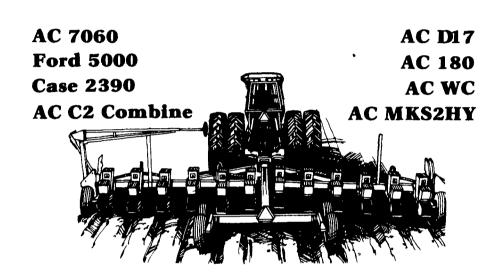


USED EQUIPMENT SPECIALS



AG-IND. EQUIPMENT, INC.

1207 Telegraph Road Rising Sun, Md. 21911

Phone 301-398-6132



Ag.-Ind. Equipment serves Md. and Pa.

Ag.-Ind. Equipment Co. Inc., is the Rising Sun, Maryland, Allis-Chalmers dealership purchased by Ed Greenleaf in 1976.

After being destroyed by fire the following year, the firm was quickly rebuilt and a paint shop with storage facilities was added in 1980 for the reconditioning of used equipment.

With Ed Greenleaf acting as sales manager and his son, Terry,

Located at 1207 Telegraph Road, managing the service department, other key members of the company's 20 employees include salesmen Sam Siple and Peck Ramsey, and parts manager Paul Coale.

Situated only 1½ miles from the Pennsylvania border, Ag.-Inc. Equipment provides Allis-Chalmers parts and service to Harford and Cecil County, Md., customers, as well as residents of Chester County, Pa.



Nichols Farm Equipment has been serving the Bloomsburg area for 23 years.

Nichols Farm Equipment has stayed in the family

The Nichols family has been an Allis Chalmers dealer for 23 years. The late Earl Nichols started Nichols Farm Equipment in 1961 and his sons, Richard and William, bought it from him in 1967.

Richard became the sole owner of the business in 1979 when he bought William's share of the company. Richard said he has been involved in the business in one form or another since its beginning.

Located in Bloomsburg, Pa., the business has undergone a few changes since 1961. A new shop was added in 1969, the parts room was enlarged in 1974 and a large storage shed was added in 1972.

Serving a 25-mile radius around Bloomsburg, Nichols offers both new and used farm equipment, a service department and farm and lawn equipment.

Sales volume has "increased basically every year, Nichols said. Last year Nichols won the regional circle award for percentage increase for implements.

Nichols employs four full-time workers and several others on a part-time basis. Kenneth Bodman is parts manager, Dennis Wegrzynowicz is shop manager and Dennis Nichols is setup man.

Shartlesville Farm Service is family operated

Starting in 1955 as a dairy farm equipment dealer H. Daniel and Emma Wenger, proprietors of Shartlesville Farm Service, have expanded their business to include lawn and garden equipment and an Ailıs Chalmers dealership.

The Wengers said that they started to expand their business, which is located in Hamburg, Pa.,

when their chance got involved. They added the Allis Chalmers line in 1975 and constructed a new building at their dairy farm equipment location. The 50-feet by 150-feet building includes the showroom, the shop and offices for the sale and service of Allis Chalmers equipment.

The Wenger's sons play an active role in the business. Dale works in sales, Larry is parts manager and Gary is treasurer. Their daughter, Janice Loeb, is a secretary.

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