

B. Equip. has won awards for growth

B. Equip., Inc. has been providing Franklin and Fulton Counties in Pennsylvania and Washington County, Maryland with Allis Chalmers products for seven years.

Opening in a new building in 1978, the business has won several awards for percentage of sales gains. In 1980 it won the Allis Chalmers award for percentage

gain for combines and in 1982 it won the same award for lawn and garden supplies.

Each year since the business opened, sales volume has increased. "Each year has been an increase," general manager Frank Beckner said.

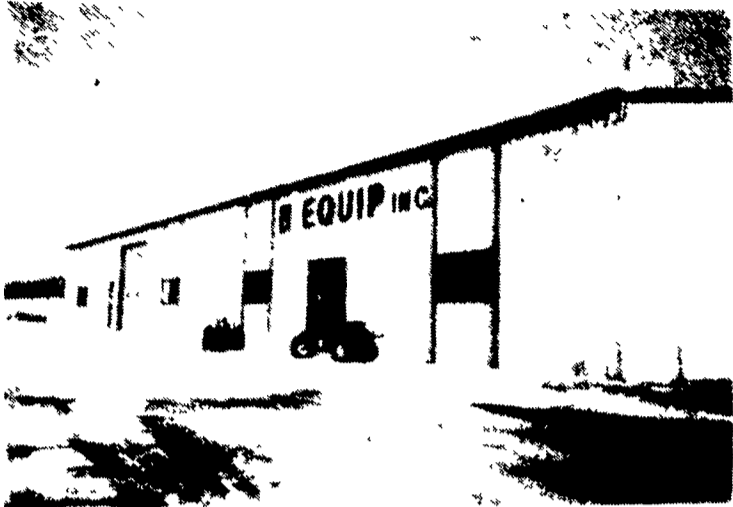
Located along PA Route 316, B. Equip. offers state inspection and automotive services in addition to

their farm equipment and lawn and garden supplies. They recently held an open house during which they fed over 500 people a meal of hot dogs and all the fixings.

The business is centered around the Beckner family. Frank's brother, Henry, is the service department manager and his wife, Elinor, and Henry's wife, Barbara,

handle the office work. Henry's son, Gerald, is also an employee.

Other employees include Tim Hough, automotive department and Nathan Leshner, mechanic.



Since its opening in 1978, B. Equip., Inc. has increased its sales volume every year.

Gibson completes 30 years with A-C

The Allis-Chalmers dealership known today as Gibson Farm Equipment Inc., of Ingleside, Md., traces its origin to Medford E. Coursey who opened an A-C store in Roberts, Md., during the mid-1930's.

In 1954 Edward Gibson and Courtland Brown purchased Coursey's firm, changing the name to Gibson-Brown Farm Equipment, and moving to its present Ingleside location along Rt. 313.

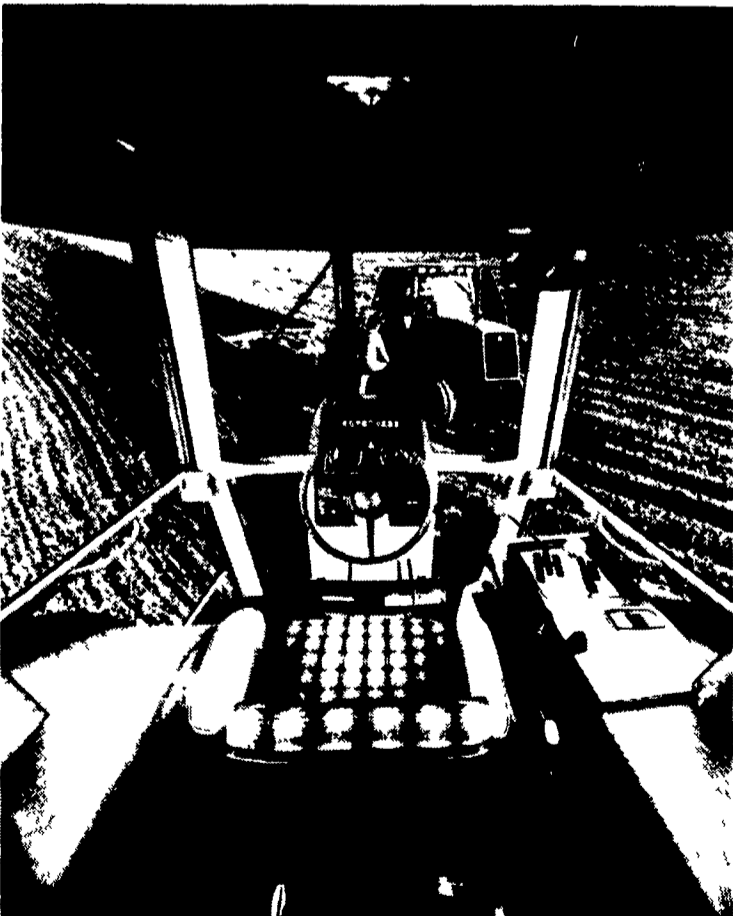
Several years later Edward Gibson bought Courtland Brown's

portion of the business, changing the name to Gibson Farm Co.

In 1977 new facilities were constructed to accommodate the growing concern, and three years later the firm was incorporated, operating under the name of Gibson Farm Equipment, Inc.

The company currently employs nine, including bookkeeper Barbara Ebling, and partsman Edward Gibson, Jr.

Gibson was the recipient of the A-C Circle of Honor Award in 1981 and again in 1983.



Allis-Chalmers Corp. 8000 Series tractors are available with a completely redesigned cab which offers 38 percent more room and 36 percent more glass area than the model it replaces. Two gas cylinder-assisted doors, low-level door latches, and skid-proof steps make the new cab the easiest to enter and exit on the market today. The new cab also includes several design features which make it cleaner, quieter and more comfortable.

B EQUIP, INC.

8422 Wayne Highway
Waynesboro, Pa. 17268
717/762-3193

NEW A.C. TRACTORS

- 6140
- 6060 with Cab
- 6080 2W
- 6080 FWA
- 8010 FWA
- 8030 2W



Better
by Design

ALLIS-CHALMERS

USED A.C. EQUIPMENT

- 7020 PS Without Cab
- 7060 PS With Cab
- 5040 With New Loader, 350 Hours
- B-Tractor With Plow, Cultivator & Mower
- EIII 330 Corn Head
- 25 Used L & G Tractors

USED FARM EQUIPMENT

- JD #325 3 B Plow
- JD #100 3 pt. Disc
- AC 4B Plow - S.C. Hitch
- JD 2 R 3 pt. Planter

