



**BUSINESS NEWS...**

**Wilson completes Harvestore training**

NEW HOLLAND — Richard L. Wilson, R1 Stewartstown, has recently completed a five-day Sales Training Seminar at the A.O. Smith Harvestore Products, Inc. training center in Arlington Heights, Ill. It included sessions on product knowledge, basic nutrition and feed evaluation, farm profit planning, financing, sales skills and a tour of the DeKalb plant.

Wilson is employed at Penn-Jersey Harvestore Systems, Inc., New Holland, a company that markets to livestock farmers. He is a Sales Representative in the southern Lancaster County area with 20 years experience in farming.

In high school, he was quite active in FFA and was given the honor of "Star Farmer of York County" in 1957. Other recent activities he has participated in are church youth leader, secretary of Harford Christian School in Maryland and basketball coach.



**Richard Wilson**

Wilson resides in York County with his wife DeEtta and two children, Bryan and Kimberly.

**Select Sires directory**

PLAIN CITY, Oh. — Select Sires' 1984 Holstein Sire Directories are now available. The theme is "Winning Genetics" and the cover of the new directory features four promising young daughters of Select's sires. On the inside are 77 of the breed's most reputable sires and 232 of their outstanding daughters.

July 1983 sire summaries brought sixteen new graduates into the Select Sires lineup - the largest class ever. Select also has 17 of the breed's elite triple plus sires, a 240% increase over last year. A new item in the Holstein sire book

is a two-page centerfold featuring 7H401 MARS and sixteen of his beautiful daughters. The proven Holstein sires available through Select Sires provide a balanced program to improve milk production, butterfat test and functional type. Join the "Winning Genetics" Holstein program at Select Sires.

To receive a copy of the 1984 Holstein Sire Directory, contact the Select Sires member organization in your area, or write to Select Sires, Inc. 11740 U.S. 42, Plain City, Ohio 43046. Phone 614-873-4683.

**Front/rear hitch, pto debuts**

ATLANTA, Ga. — Several Deutz-Fahr all-wheel drive tractors equipped with both front and rear 3-point hitch and front and rear pto are attracting curious farmers at various market-test locations in the United States and Canada.

Spokesmen for Deutz Corporation's Agricultural Equipment Division, Atlanta, Ga., say the tractors represent another first by Deutz-Fahr in North America. "We pioneered in developing the North American market for air-cooled diesel-powered tractors and for all-wheel drive tractors; now we're first with front hitch and pto," says Robert B. McIlrath, sales training and promotion manager, tractors.

The concept of 3-point mounting of farm equipment front and rear is common in Germany, where Deutz-Fahr tractors are built. The Deutz-Fahr "Intrac" model, with front hitch and pto as standard equipment, has been used on German farms since 1972.

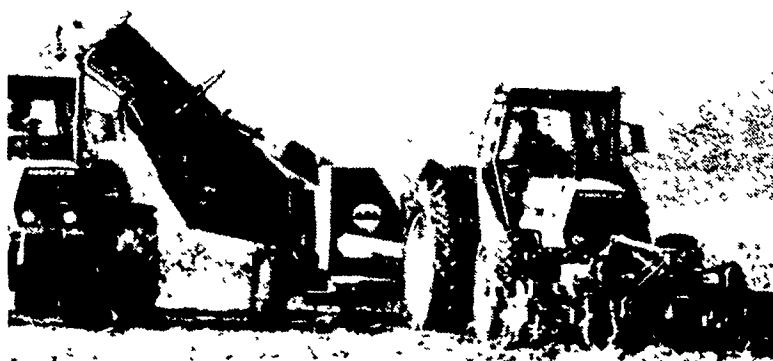
Deutz-Fahr spokesmen say that adding the front hitch and pto enables greater utilization of the tractor's capacity in both farm chores and field applications, especially in once-over tillage and planting, haying and harvest operations.

Deutz-Fahr tractors with both front and rear 3-point hitches and

ptos are being displayed at several farm shows this fall, including the Ohio Farm Science Review, Columbus; the Farm Progress Show, Marion, Iowa; and the Sunbelt Agricultural Exposition, Moultrie, Ga. One application showed the tractor with a front-mounted pto-driven rake that positions the windrow between the tractor's wheels while a rear-ptodrive Deutz-Fahr GP220 Round Baler, picks up the hay and bales it.

Some 24 Deutz-Fahr tractor models, both 2-wheel and all-wheel drive and powered by Deutz air-cooled diesel engines from 43 to 140 pto hp, and Deutz-Fahr rotary haymaking equipment and balers are sold through a network of more than 400 dealers in the central and eastern United States, Ontario and the Prairie Provinces of Canada.

For additional information contact Deutz Corporation, Agricultural Equipment Division, 7585 Ponce de Leon Circle, Atlanta, GA 30340.



Deutz-Fahr tractor with front and rear hitches and power takeoffs pushes pto-drive sugar beet topper and lifter while pulling loader in once-over harvest operation.

**Hubbard hosts Japanese**



Representatives from a number of Japanese companies, as well as two local firms, were the guests of Hubbard Farms during the company's Sept. 22 tour of their Lancaster hatchery. Headquartered in Walpole, N.H., Hubbard schedules a tour every two years to acquaint its guests with the latest developments in the field of poultry science. Noontime found the group gathered for a luncheon at the Leola Family Restaurant. Pictured above are host Bob Garland, left, Hubbard Farms' Lancaster Plant Manager; and Bill Schlotterbeck from Weaver's of New Holland, sharing a table with some visiting poultrymen from the other side of the world.

**Md. Sire Power open house Thursday**

TUNKHANNOCK — The Maryland Sales Division of Sire Power will hold their Open House on Thursday from 10 a.m. to 3 p.m. at the Maryland Headquarters near Frederick.

Highlighting the afternoon program will be Dr. Frank N. Dickinson, Chief of the Animal Improvement Programs Laboratory, Animal Science Institute, ARS, USDA, in Beltsville, MD. Recently he became the first recipient of the National Dairy Herd Improvement Association Award at the 1983 annual meeting of the American Dairy Science Association in Madison, Wisconsin.

Dr. Dickinson has authored or coauthored over 180 papers, articles, and abstracts based primarily on dairy cattle genetics and the National Cooperative Dairy Herd Improvement Program, (NCDHIP).

He will address and inform you on "The Impact of Updating the

Genetic Base." This is a most important and timely subject in the A.I. Industry. The USDA will update the genetic base used to calculate Predicted Difference (PD's) among A.I. and breeder-proven bulls with the January 1984 Sire Summaries. Currently, bulls are evaluated against a genetic base set in 1974.

Dr. Dickinson originates from Massachusetts where he obtained his Bachelor of Science degree in Animal Husbandry plus a minor in Science. Later he obtained his Master of Science and Doctor of Philosophy from the University of Illinois with major emphasis on statistical genetics, biological statistics and physiological genetics.

Previously he was Assistant Professor at the Department of Veterinary and Animal Science at the University of Massachusetts. In this position, he was Superintendent of Dairy Records and engaged in a research program using Dairy Herd Improvement Association records.

Dr. Dickinson is active in several professional organizations. He currently is listed in American Men and Women of Science, Who's Who in the East, Dictionary of International Biography, Who's Who - Distinguished Citizens of North America, Community Leaders and Noteworthy American, and Men of Achievement (Cambridge, England).

In addition, General Manager, DuWayne A. Kutz, will review the past year's business and bring you up-to-date on Sire Power Programs and Services.

This will be a good opportunity to prepare for the up coming breeding season, plus catch up on the Sire Power programs offered for you.

Come and enjoy a chicken barbecue lunch with your family and visit with your friends and neighbors at the Maryland Open House, Thursday, October 13, 1983. Tickets are available from the Maryland office, personnel and at the door.

**No-till number set**

SAN FRANCISCO — A toll-free phone number for farmers wanting information on converting PIK cover crops into no-till seedbeds has been established by Chevron Chemical Company.

By calling the number, 1-800-558-4022, farmers will receive information on steps they should take this fall and winter to convert grass, legume and small grain covers into productive no-till fields next spring.

They also will receive information on grower meetings in their area this winter on the same topic.

Chevron said the toll-free

number was established in response to demand for information on what to do with land coming out of the PIK program. "Many farmers planted cover crops on their PIK acreage, and a cover crop makes the ideal no-till seedbed," said Dick Foell, Herbicide Product Manager for Chevron.

"With today's emphasis on farming economy and soil conservation, interest in trying no-till is keen," Foell added. "Chevron has 20 years experience in no-till that we'd like to share."

The toll-free phone line will be manned from 7 a.m. to 8 p.m. Central Time.

**Scarlett has seed protectant**

BALTIMORE, Md. — Scarlett Company, the Baltimore, Md.-based seed processing and distribution firm, has recently been awarded the Mid-Atlantic distributorship for Enhance Seed Protectant.

Manufactured by Kalo Agricultural Chemicals, Inc. this Vitavax Captan, small grain seed protectant has been especially formulated to control a wide variety of soil-borne and seed-transmitted diseases commonly found with wheat, oats, and barley-including loose smut, common

bunt, scab, seed rot and other seed blights.

According to Scarlett, Enhance provides both surface and systemic protection, by combining two fungicides, and, in repeated testing, has also proven to be extremely effective in promoting improved crop stand, increased plant vigor and higher yields.

Enhance Seed Protectant will adhere to the seed without the use of water, and it has been specifically designed for even and complete seed coverage.