

Butler Livestock Systems formed



Livestock Systems

FORT ATKINSON, Wisc. — Butler Manufacturing Company has announced the formation of a new business named Butler Livestock Systems. The new operating unit resulted from the consolidation of the firm's Jamesway and Oswalt divisions. Headquartered in Fort Atkinson, Wisc., activities of Butler Livestock Systems will be directed by Larry D. Hayes, president, and John C. Neill, vice president of sales and marketing. Hayes formerly served as president of Jamesway and Neill as president of Oswalt.

Commenting on the reorganization, Bob West, president of Butler Manufacturing Company, noted, "The final

decision to make the move involved substantial discussion and planning. Since the markets served, the product offerings, and the management are so closely allied, it makes sense for us to combine efforts and streamline our entire process. We have excellent dealer networks in both divisions, and the merger will allow them greater flexibility to provide an entire system approach to the dairy, hog and feedlot markets. The acquisition of Nesseth, Inc., in late 1981, along with several new products related to broader markets, make the new business even stronger."

The new business will be part of Butler's agricultural group, along with the Agri-Products Division

and the most recent addition, Energy Cycle, Inc. Total offerings of the three units include: grain storage bins, pre-engineered farm buildings, grain handling and conditioning equipment, bolted steel tanks for dry and liquid storage, feed mixing and rationing equipment, electronic scales, cattle feeding systems, barn cleaners, silo unloaders, manure handling and storage equipment, and anaerobic digesters for methane generation. With worldwide distribution, Butler is a recognized leader in supplying products to the agricultural market. Net sales from the group

totalled \$157 million in 1982.

Consolidation of Jamesway and Oswalt into Butler Livestock Systems presents greater financial flexibility than available to the separate units. Hayes said, "We are expanding our ability to provide our dealers with products and services that enable them and us to substantially increase our presence in the livestock sector of the agricultural market. We will be in a position to offer farmers more high quality products at reasonable prices from a single source."

The transition is effective im-

mediately and changes are being implemented to reflect the new name and identification. Hayes concluded, "Butler, Jamesway, Oswalt and Nesseth are all well respected names in the industry. We know there will be some level of confusion in the beginning, but we are equally sure that a smooth transition to the Butler identification will make it easier for our dealers and customers in the future. We have quality products with a strong dealer organization. In fact, we expect to have more to offer than we did as individual companies."

\$2900 tops Jefferson sale

SYKESVILLE — Jefferson County Holstein Breeders held their eighth annual sale recently in conjunction with the Jefferson County Fair.

Topping the sale was Ester Very Eline, a 2-year-old consigned by Corbinview Farms, of Reynoldsville. This young cow has records to 19,900 pounds of milk on both her dam and granddam's sides. The fancy daughter of Kingsway Elevation Very sold for \$2900 to William and Elizabeth McFadden, of Grampson.

Ray Claypoole of Worthington consigned the second-high selling cow, Clayholm Valiant Aquarius. A daughter of S.W.D. Valiant, this

2-year-old is due to freshen in September to Leadfield Columbus-ET. The dam of this sale offering is classified GP-83 and has records to 19,340 pounds of milk and 689 pounds of fat. She sold for \$2650 to Fairman Farms, of Dubois, an All-Holstein herd.

The sale averaged \$1406 on 33 head sold, with four head selling over \$2000. The directors of the Jefferson County Holstein Club stated their sale average was improved from last year but obviously reflects the current cattle market. The high quality cattle offered for sale were selected from farms in Armstrong, Clarion, and Jefferson counties.

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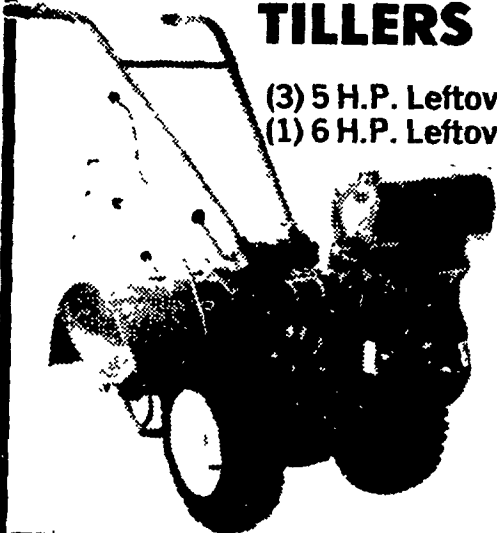
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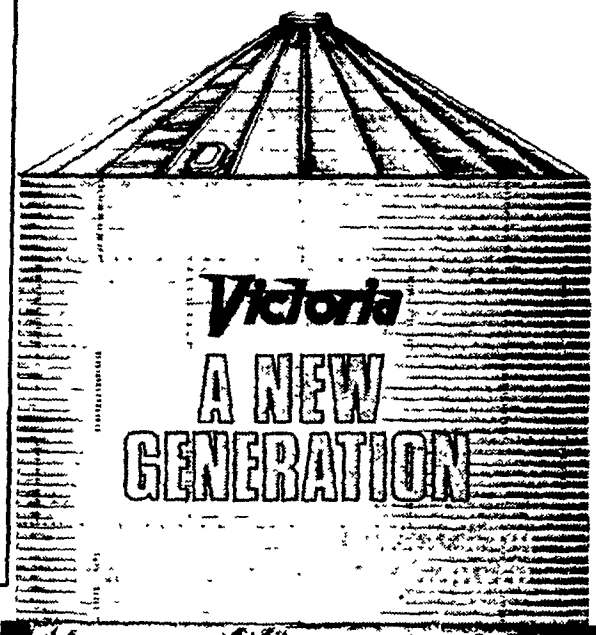
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