

Farm Business News

AC honors Wonsidler



C.J. Wonsidler Bros., of Quakertown, has been named to the Allis-Chalmers Corporation national "Circle of Honor" for outstanding achievement in agricultural equipment sales.

Charles and Ruth Wonsidler are shown receiving a limited edition, specially created Big Horn Ram sculpture in honor of the outstanding sales achievement. Making presentation is John Johansen, head of AC's North American Ag Sales Division.

The Wonsidlers were hosted along with 68 other top dealers from the U.S. and Canada on a five-day trip to Puerto Vallarta, Mexico. C.J. Wonsidler Bros. has been a dealer for Allis-Chalmers for 14 years.

New lepto vaccine cited

DES MOINES, Ia. — Lepto Guard 5, a new highly potent vaccine that protects cattle and hogs from five major types of leptospirosis, is now available to hog producers from Syntex Agribusiness, Inc.

Leptospirosis is one of the most economically important infectious diseases of animals. It can cause reproductive disorders, weight loss, decreases milk production and sometimes death.

Five major strains of this disease have been included in new

Lepto Guard 5 to provide maximum protection. A special vaccine production method insures high potency of each strain as well as vaccine uniformity. This special process also enables Lepto Guard 5 to produce an immune response in vaccinated cattle or swine without the use of an irritating adjuvant.

Laboratory studies show immune response usually develops within 28 days of vaccination with one dose of Lepto Guard 5 in cattle and two doses in swine.

New Idea cites rectangular balers

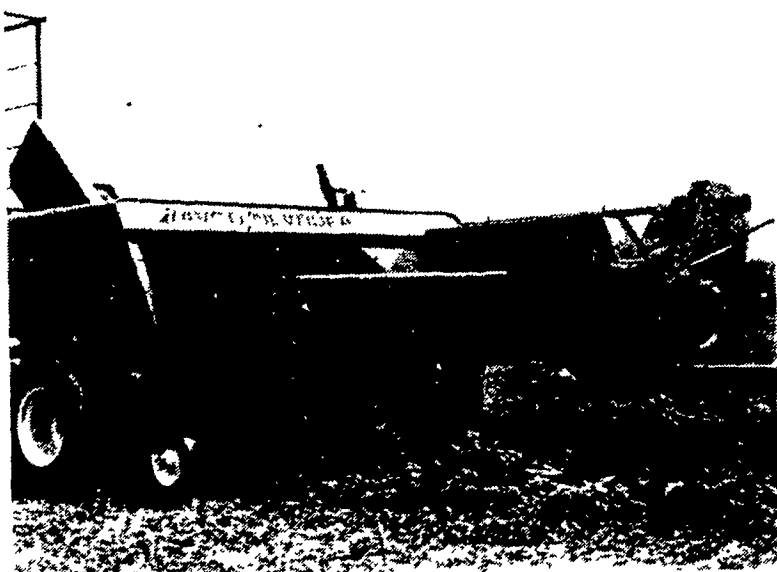
COLDWATER, Oh. — These new rectangular balers from New Idea build uniform bales 14 inches x 18 inches from 12" to 48" long. Bales weigh up to 70 pounds depending on baler adjustment and the crop. Bales are firm, well shaped and easy to handle and store.

The model 555 can bale up to 15 tons per hour and the model 565 is capable of baling up to 17 tons per

hour.

The gear driven "all twine" knoter features chrome-plated parts where twine and metal make contact. This provides long life and helps produce double diameter bow type knots that test 17% stronger than conventional knots.

Both models accept an optional bale thrower to make field operation a one-man job.



Model 565 baler from New Idea can package up to 17 tons an hour.



— Photo and story by Melanie Alsdorf

Twins Cap, left, and Linc Welles split responsibilities at mill operation in Wyalusing, but enjoy similar hobbies.

It's a 'twin' mill operation at Welles Co. in Wyalusing

WYALUSING — Rebuilt, revived, and recharged - the new mill is open and ready to roll! Optimism surrounds Wells Mill Co., owned by Lincoln and Clayton Wells, Jr. in Wyalusing, Bradford County.

After a devastating fire in May, 1981, the future of the family feed business looked quite dim for Welles. The fire took all of the buildings crucial to the milling process and it left a big question mark about the future of the mill. Lincoln (Linc) and Clayton (Cap), twins, are the fourth generation of Welles since 1820 to be in the feed business. After the fire, however, the family tradition was almost history.

"We considered going out of the feed business completely because of the high cost of rebuilding. It just didn't seem economical," Cap reflected.

Before the fire, Welles Mill Co. had been an independent feed company, but in 1982 they joined Ralston Purina as dealers.

"Purina was looking for a way to come into the area. They gave us the incentive to rebuild and made it possible for us. It made a good marriage for both," Linc explained.

The Welles family owns the feed manufacturing plant, and leases it to Purina, which operates it. As a Purina dealer, Welles Mill Co. buys products from the plant. The plant also serves other dealers in the area.

Versatility is another asset for Welles. The family is also involved in the petroleum business. Cap is in charge of this part, leaving the feed business to Linc.

"We feel we can serve the farmer with feed, fuel, chemicals, fertilizers, and more because of our versatility," Cap said.

Serving the farmer is truly the goal of Welles, and with the new mill now in operation, they can accomplish their goal even better than before. The mill can produce 150 tons of coarse complete and meal concentrate feeds in eight hours. The mill is completely automatic with a grinder, hammermill, corn sheller, grain cleaner, and grain crimper.

Welles handles a full line of Purina Chows and Health Products, and does custom grinding and mixing.

"Anyone can make feed, but we feel the expertise of Ralston Purina is tops. The capabilities and personalities of the people are going to help in our formulations and in what we have to offer," Linc commented.

In these times of belt-tightening

for dairy farmers, Linc sees optimism. "I believe the key to the dairy situation is good management, and we can help increase milk production and efficiency. I wish every farmer in the area could visit the Purina Research Farm; that would be enough to convince anyone of the quality available to increase their performance," Linc said.

To better serve the farmers, Chris Welles, Cap's son, has been hired as a farm consultant. He makes farm calls to answer questions, take forage samples, and formulate feeding programs with the aid of the new Check-

Tronic computer. His recommendations can be back to the farm within two weeks of forage sampling.

When they have spare time, the brothers like to hunt, fish and play golf. Linc was a pilot in the Air Force before returning to the feed business. "I love flying and if it weren't so expensive, it would be my favorite hobby," he said.

In most areas the twins have the same likes and dislikes, but there is one area of difference. "Being twins and all, we like the same hobbies, but Cap won't get in an airplane with me!" Linc said jokingly.



This is the Owatonna Mustang 332 skid steer loader.

Loader features lift power

OWATONNA, Mn. — Owatonna Manufacturing Company, Inc. introduces the Mustang 332 skid steer loader. The Mustang 332, with 850-pound load rating combines exceptional axle torque or tractive effort with a 2100 pound breakout force rating (hydraulic capability to raise the bucket while digging). The result is 24 percent more digging and lifting power than other skid steer loaders in its size and weight range, say OMC engineers.

The new skid-steer loader is designed for operator comfort and safety with enter and exit grab handles and contoured seat. With T-bar steering (an OMC patent) one lever controls all steering operations, minimizing operator fatigue. The 332 seat belt system

incorporates and innovative lock-out that freezes the lift arms and bucket unless the seat belt is securely fastened.

The 332 is designed to give operators a larger and quieter working area, with better visibility. The design features maximum acoustical noise reduction.

Standard equipment on the 332 includes front and rear operating lights and front auxiliary hydraulics, to allow use of non-bucket attachments. The rear door can be padlocked to protect the fuel cap and engine areas from outside contamination. Engine options include an Onan 60 cu. in. gasoline or a 56.6 cu. in. Kubota diesel.