

NFO head

(Continued from Page E2)

who opened his speech with the question, "Is agriculture taking the shape you want it to?"

The Blackfoot, Idaho, farmer-rancher said that there must be "dramatic changes in agriculture. There is a need to strengthen markets, and farmers and ranchers cannot go it alone."

A major goal of the organization is to attract young people into agriculture, Woodland said.

"Any industry without young people coming back into it is going to die. The owners of land and livestock have got to make it attractive of young people."

He said the American people have received many food products so cheaply because the American farmer has borrowed against his assets and depreciation to produce cheap food. In the last ten years, farm debt has increased from \$50 billion to \$200 billion. Last year, farmers paid \$22 billion in interest payments, while net farm income was \$19 billion. Farmers paid more for the use of borrowed money than they earned from the sale of their products, he said.

The N.F.O. philosophy is that the producer has the right to determine the value of his produce. This is the way it operates in industry, but in agriculture it operates in reverse. Industrial producers predetermine the prices for their goods, but the farmer offers his goods and then asks what the market will pay him for them.

The present system of marketing farm products has not served the needs of the producers, Woodland said.

"There is no free market in agriculture. Export markets are not serving the needs of agriculture. The farmer is exporting at a price below the cost of production. There are more foreclosures today than there were during the Great Depression."

He continued that since its founding in Corning Iowa, in 1955, the N.F.O. has concentrated on group negotiations. Believing that they have power and strength as a collective bargaining unit to negotiate more than an individual, the organization does not buy or sell anything, but negotiates contracts for its members.

Regarding the recently enacted USDA-PIK program, Woodland called it, "A welfare program administered by the government."

"Farmers are too proud to apply for food stamps, so the PIK program was developed," he said. "Fifty-two percent of the farmers signed up to put 39% of corn-growing land and 35% of wheat-growing land; a total of 83 million acres, out of production."

In an impromptu press conference following the meeting, Woodland told reporters that farm implement dealers are saying the fastest moving items in their inventories are tractors under 100 horsepower.

This is an indication that the "bigger is best" philosophy which

American Cattle Club plans annual meeting

WOOSTER, Oh. — The American Jersey Cattle Club and National All-Jersey Inc. will hold their annual meetings June 20-22 in Wooster, Ohio. The national conventions will coincide with the 100th year anniversary of the Ohio Jersey Breeders Association.

The AJCC-NAJ convention plans include visits to area farms, special programs for the ladies and youngsters and other events planned by the Ohio Jersey Breeders Association.

The NAJ and AJCC will hold their respective boards of directors meetings beginning June 18. Registration starts at 10 a.m. Sunday, June 19, in the lobby of the Ramada Inn, Wooster, Ohio.

Sunday's program includes tours of the Ohio Agricultural Development and Research Center's (OARDC) Dairy Research Facility at Wooster and evening entertainment at the Ramada Inn.

Monday is tour day, with visits planned to area Jersey farms and a barbeque dinner scheduled for that evening along with time to review the 70 consignments to the 26th Annual National Heifer Sale and the Ohio Centennial Sale.

The National All-Jersey breakfast begins the day on Tuesday. There will be a ladies program while the 25th annual meeting of NAJ, the Jersey milk

marketing organization, convenes.

Tuesday afternoon will see the 26th Annual National Heifer Sale and the Ohio Centennial Sale with Merlin Woodruff as auctioneer. The Annual Jersey Breeders Banquet that evening will honor Master Breeder Stanley N. Chittenden, New Lebanon, N.Y. and Distinguished Service Award winner Ray Chamberlain of Wyoming, N.Y.

Wednesday morning is the AJCC Awards Breakfast at which seven outstanding Young Jersey Dairymen will be recognized, with the 115th Annual Meeting of the American Jersey Cattle Club following the breakfast.

saddled farmers with high-priced machinery and high interest debt has started to decline and the farmer is willing to spend more man-hours on the job with smaller machinery at a smaller investment, he said.

When questioned about the size of the N.F.O., he said that the membership figures, both nationally and for Bucks County, are confidential.

Inter-State local to meet

SOUTHAMPTON — The Trappe local of Inter-State Milk Producers' Cooperative District 1 will hold its annual dinner meeting at noon Tuesday at Moorehead Restaurant, Fist Ave., Trappe,

according to Director Curtis N. Kratz.

James E. Honan, secretary of Inter-State Milk Producers' Cooperative, will be the guest speaker.

Elections of local officers will be held.



Just one of the important benefits you get with Safeguard equipment!

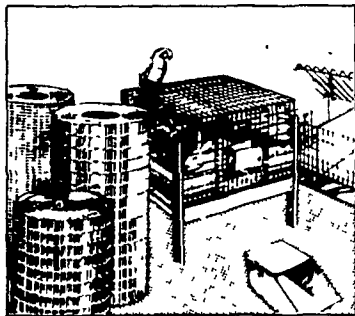
At Eastertime, a lot of parents buy bunnies or chicks for their children. But as the fun of the holiday fades comes the inevitable question: What are we going to do with them now?

This year you can keep the smiles on your children's faces by giving your new bunnies or chicks the proper protection of Safeguard science engineered cages and accessories. Safeguard has everything from sanitary, all-metal enclosures to watering systems, feeders and nest boxes. Even 100 ft

rolls of welded wire-mesh. Just about everything you need for the proper care and protection of your small animals and gamebirds.

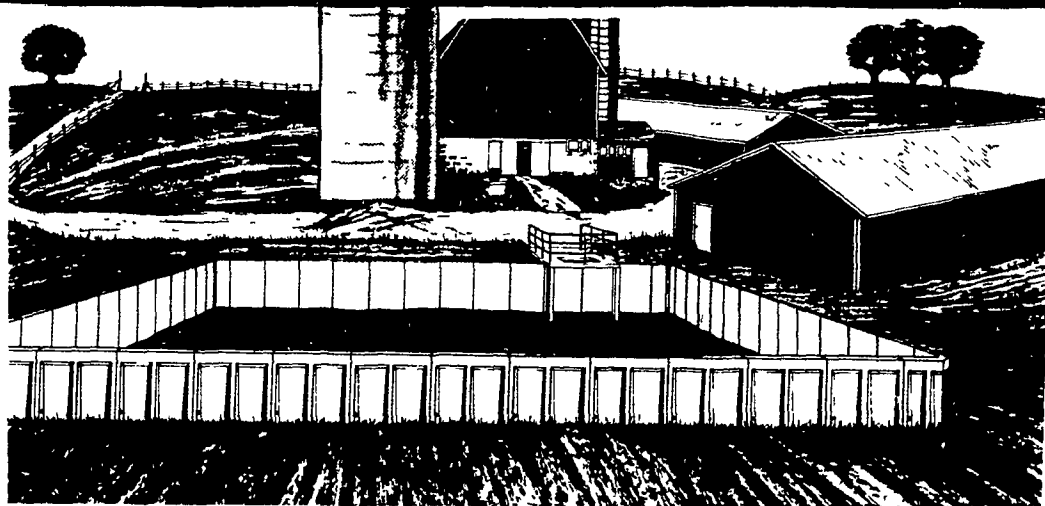
And it all sells at low, direct-to-you prices. For a firsthand look stop in at the Safeguard Factory Showroom, 114 Earland Industrial Park, Building #1, Just east of New Holland, PA off Route 23. Phone (717) 354-4586

Open Weekdays:
7:30 AM to 4:30 PM
Saturdays: 7:30 AM to 11:30 AM



Safeguard

PRECAST LIQUID MANURE STORAGE UNITS



- ★ Fast Installation
- ★ Quality Controlled Production
- ★ Low Cost
- ★ Moveable For Future Expansion
- ★ Approved By SCS



TONGUE & GROOVE JOINT

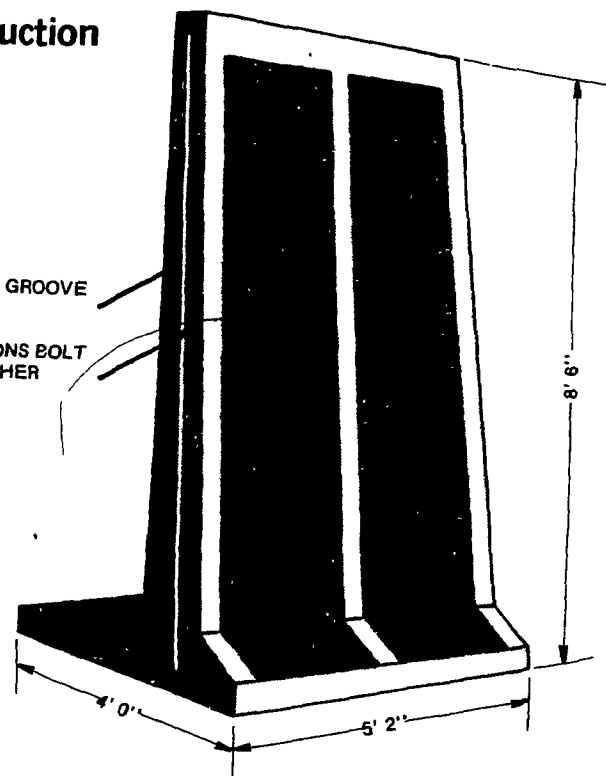
SECTIONS BOLT TOGETHER

Featuring a single component design for fast installation and completion. The sections bolt together and the use of a sealant placed in the tongue and groove creates a sealed wall surface.

The sections may be dismantled and relocated. Customers may select any length or width in 5'2" increments.

In addition to manure storage, these upright units may be used as retaining walls or bunker silos.

A special center wall is available to permit placing bunker silos side by side or dividing existing trench silos.



Early Order Discounts Now In Effect

A Complete Line of Sollenberger Precast Farm Products Available Here.



Sollenberger Silos Corp.

A Nitterhouse Company
Box N Chambersburg, PA 17201 [717] 264-9588
A Producer of Quality Concrete Products Since 1923