

# THIS FALL BELONGS TO FORD TRACTOR

No need to wait for low-cost financing!

FORD LEADS  
THE WAY WITH  
**9 3/4%** ANNUAL  
PERCENTAGE  
RATE

12-month\* financing for qualified new Ford tractor buyers through Ford Credit.  
Plus waiver of finance charges until March 1, 1983!

## NO PAYMENTS 'TIL SEPTEMBER, 1983!

Buy any new Ford tractor between now and November 30, 1982, and we can help arrange financing through Ford Motor Credit Company for qualified buyers for up to one full year at a low 9 3/4% ANNUAL PERCENTAGE RATE. A qualifying down payment or trade-in is required. Finance charges will not begin to accrue until

March 1, 1983...and on annual payment schedules you'll make no payments until September 1, 1983! New related implements are eligible when purchased and financed with your new Ford tractor. Certain restrictions apply. Physical damage and credit life insurance are not included.

Choose the financing terms  
that suit you best!

Term	12 mo/ 9 3/4%	24 mo/ 10 3/4%	36 mo/ 11 3/4%	48 mo/ 12 3/4%	60 mo/ 13 3/4%
Cash price	\$10,000 00	\$10,000 00	\$10,000 00	\$10,000 00	\$10,000 00
Down Payment/Trade-in	2,500 00	2,500 00	2,500 00	2,500 00	2,500 00
Amount Financed	7,500 00	7,500 00	7,500 00	7,500 00	7,500 00
FINANCE CHARGE	731 25	1,229 86	1,827 39	2,533 20	3,357 40
Deferred Payment Price	10,731 25	11,224 86	11,827 39	12,533 20	13,357 40
Annual Payment	\$ 8,231 25	\$ 4,364 93	\$ 3,109 13	\$ 2,508 30	\$ 2,171 48

Example of a typical credit sale  
transaction, not necessarily  
for a particular Ford tractor.

## OR LEASE AT 9 3/4% ANNUAL PERCENTAGE RATE!

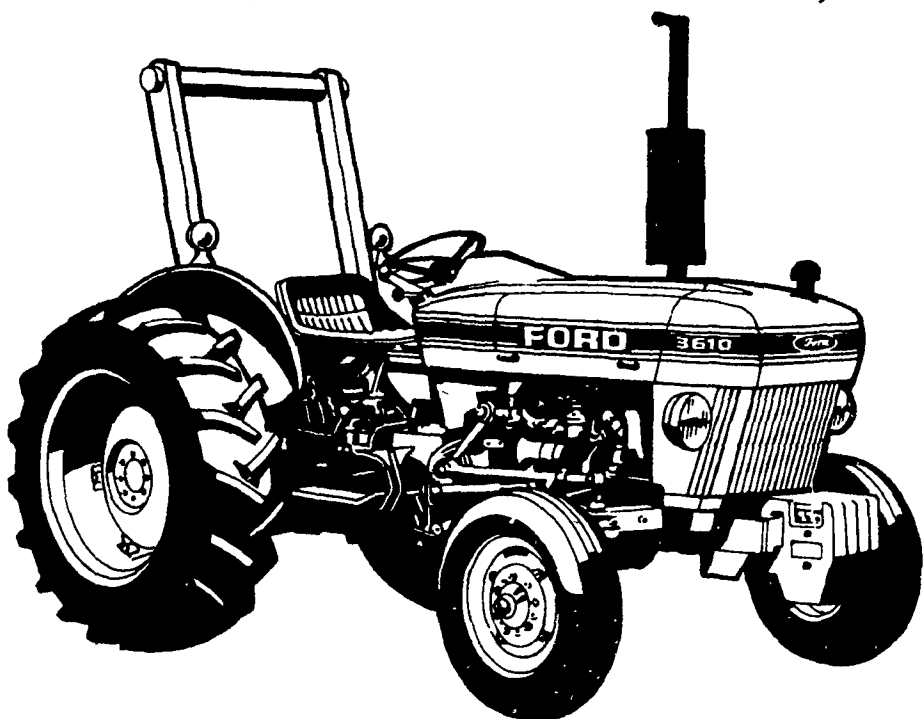
The same low financing rates offered to purchasers also apply to leasing programs on new Ford tractors and implements... as low as

9 3/4% Annual Percentage Rate for up to 12 months. That means big savings, whether you buy or lease!

## OR GET BIG CASH DISCOUNTS!

Factory incentive allowances now make it possible for us to offer substantial cash discounts in

lieu of special financing. Ask us how much you can save on the tractor of your choice!



SEE YOUR LOCAL  
PARTICIPATING FORD  
DEALER NOW.  
HE CAN CUSTOMIZE  
A FINANCE PLAN  
THATS JUST RIGHT  
FOR YOU!

### PENNSYLVANIA

Dover, PA  
STRALEY  
FARM SUPPLY, INC.  
717-292-2631  
292-4443

Emmaus, PA  
BECK BROS. TRACTOR  
& EQUIP.  
215-965-5277

Halifax, PA  
SWEIGARD BROTHERS  
717-896-3414

Hanover, PA  
SALTZGIVER'S INC.  
717-632-9119

New Holland, PA  
ALLEN H. MATZ, INC.  
717-354-2214

Rome, PA  
ALLIS HOLLOW EQUIP.  
717-247-2601

Sellinsgrove, PA  
EARL J. INCH FORD  
TRACTOR & EQUIP.  
717-743-7609

Shippensburg, PA  
CUMBERLAND VALLEY  
CO-OP, ASSN.  
717-532-2191

Klingerstown, PA  
STANLEY'S FARM SERVICE  
717-648-2088

Lancaster, PA  
LANCASTER FORD  
TRACTOR, INC.  
717-569-7063

Lebanon, PA  
KELLER BROS.  
TRACTOR CO.  
717-949-6501

Marion Center, PA  
ALLEGHENY  
FARM SERVICE  
412-397-5533

Mechanicsburg, PA  
J & R FORD TRACTOR  
SALES  
717-766-0708

Nazareth, PA  
EDWARDS FARM EQUIP.  
215-759-0240

Tamaqua, PA  
CHARLES S. SNYDER, INC.  
717-386-5945

Temple, PA  
FRANK'S FORD  
TRACTOR SALES CO.  
215-929-2884

Troy, PA  
McCLURE FORD  
TRACTOR SALES  
717-297-3282

Wellsboro, PA  
BENEDICT'S FORD TRACTOR  
717-724-2839

### DELAWARE

Cheswold, DE  
DEL-MAR FORD  
TRACTOR, INC.  
302-678-8484  
800-441-8000

Security Ford Tractor, Inc.  
Baltimore, MD  
301-247-9600

### MARYLAND

Frederick, MD  
SPERRY NEW HOLLAND  
CERESVILLE  
301-662-4197

Hagerstown, MD  
ANTIETAM  
FORD TRACTOR  
301-791-1200

Upper Marlboro, MD  
GATEWAY FORD  
TRACTOR, INC.  
301-627-6400

### NEW JERSEY

Bridgeton, NJ  
LESLIE G. FOGG, INC.  
609-451-2727

Trenton, NJ  
TRENTON FORD  
TRACTOR, INC.  
609-883-7360  
215-752-0867

Washington, NJ  
SMITH TRACTOR &  
EQUIPMENT, INC.  
201-689-7900

FORD TRACTORS  
ARE  
SELLING

