

THIS FALL BELONGS TO FORD TRACTOR

No need to wait for low-cost financing!

FORD LEADS
THE WAY WITH
9 3/4% ANNUAL
PERCENTAGE
RATE

12-month* financing for qualified new Ford tractor buyers through Ford Credit.
Plus waiver of finance charges until March 1, 1983!

NO PAYMENTS 'TIL SEPTEMBER, 1983!

Buy any new Ford tractor between now and November 30, 1982, and we can help arrange financing through Ford Motor Credit Company for qualified buyers for up to one full year at a low 9 3/4% ANNUAL PERCENTAGE RATE. A qualifying down payment or trade-in is required. Finance charges will not begin to accrue until

March 1, 1983...and on annual payment schedules you'll make no payments until September 1, 1983! New related implements are eligible when purchased and financed with your new Ford tractor. Certain restrictions apply. Physical damage and credit life insurance are not included.

Choose the financing terms that suit you best!

Term	*12 mo/ 9 3/4%	24 mo/ 10 1/4%	36 mo/ 11 1/4%	48 mo/ 12 1/4%	60 mo/ 13 1/4%
Cash price	\$10,000 00	\$10,000 00	\$10,000 00	\$10,000 00	\$10,000 00
Down Payment/Trade-in	2,500 00	2,500 00	2,500 00	2,500 00	2,500 00
Amount Financed	7,500 00	7,500 00	7,500 00	7,500 00	7,500 00
FINANCE CHARGE	731.25	1,229.86	1,827.39	2,533.20	3,357.40
Deferred Payment Price	10,731.25	11,224.86	11,827.39	12,533.20	13,357.40
Annual Payment	\$ 8,231.25	\$ 4,364.93	\$ 3,109.13	\$ 2,508.30	\$ 2,171.48

Example of a typical credit sale transaction, not necessarily for a particular Ford tractor.

OR LEASE AT 9 3/4% ANNUAL PERCENTAGE RATE!

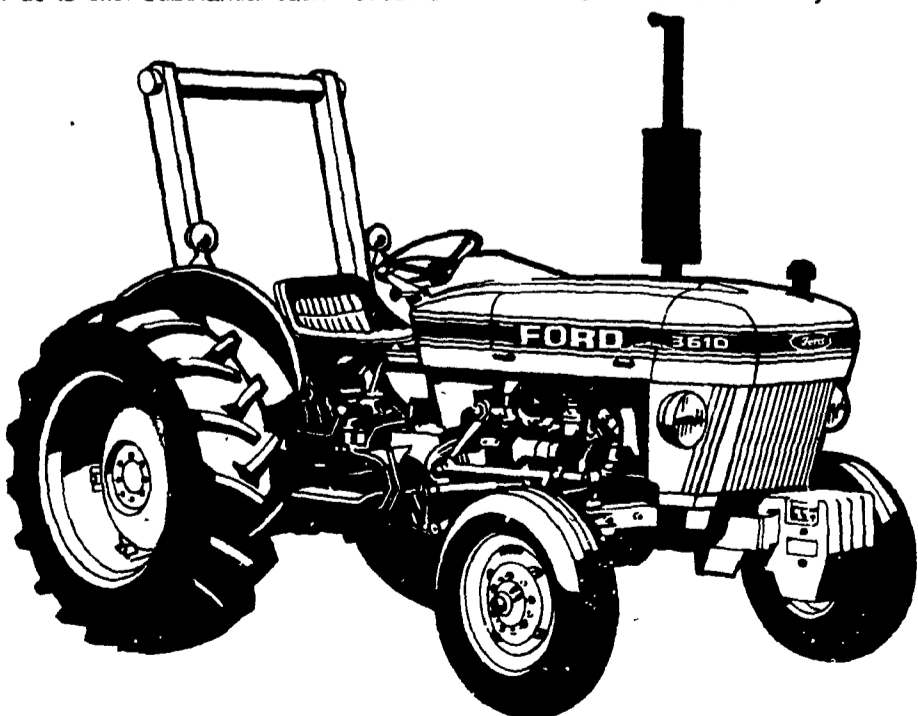
The same low financing rates offered to purchasers also apply to leasing programs on new Ford tractors and implements . . . as low as

9 3/4% Annual Percentage Rate for up to 12 months. That means big savings, whether you buy or lease!

OR GET BIG CASH DISCOUNTS!

Factory incentive allowances now make it possible for us to offer substantial cash discounts in

lieu of special financing. Ask us how much you can save on the tractor of your choice!



SEE YOUR LOCAL PARTICIPATING FORD DEALER NOW. HE CAN CUSTOMIZE A FINANCE PLAN THATS JUST RIGHT FOR YOU!

PENNSYLVANIA

Dover, PA
STRALEY
FARM SUPPLY, INC.
717-292-2631
292-4443

Emmaus, PA
BECK BROS. TRACTOR
& EQUIP.
215-965-5277

Halifax, PA
SWEIGARD BROTHERS
717-896-3414

Hanover, PA
SALTZGIVER'S INC.
717-632-9119

New Holland, PA
ALLEN H. MATZ, INC.
717-354-2214

Rome, PA
ALLIS HOLLOW EQUIP.
717-247-2601

Sellingsgrove, PA
EARL J. INCH FORD
TRACTOR & EQUIP.
717-743-7609

Shippensburg, PA
CUMBERLAND VALLEY
CO-OP, ASSN.
717-532-2191

Klingerstown, PA
STANLEY'S FARM SERVICE
717-648-2088

Lancaster, PA
LANCASTER FORD
TRACTOR, INC.
717-569-7063

Lebanon, PA
KELLER BROS.
TRACTOR CO.
717-949-6501

Marion Center, PA
ALLEGHENY
FARM SERVICE
412-397-5533

Mechanicsburg, PA
J & R FORD TRACTOR
SALES
717-766-0708

Nazareth, PA
EDWARDS FARM EQUIP.
215-759-0240

Tamaqua, PA
CHARLES S. SNYDER, INC.
717-386-5945

Temple, PA
FRANK'S FORD
TRACTOR SALES CO.
215-929-2884

Troy, PA
McCLURE FORD
TRACTOR SALES
717-297-3282

Wellsboro, PA
BENEDICT'S FORD TRACTOR
717-724-2839

DELAWARE

Cheswold, DE
DEL-MAR FORD
TRACTOR, INC.
302-678-8484
800-441-8000

Security Ford Tractor, Inc.
Baltimore, MD
301-247-9600

MARYLAND

Frederick, MD
SPERRY NEW HOLLAND
CERESVILLE
301-662-4197

Hagerstown, MD
ANTIETAM
FORD TRACTOR
301-791-1200

Upper Marlboro, MD
GATEWAY FORD
TRACTOR, INC.
301-627-6400

NEW JERSEY

Bridgeton, NJ
LESLIE G. FOGG, INC.
609-451-2727

Trenton, NJ
TRENTON FORD
TRACTOR, INC.
609-883-7360
215-752-0867

Washington, NJ
SMITH TRACTOR &
EQUIPMENT, INC.
201-689-7900

**FORD TRACTORS
ARE
SELLING**

