

# Hand to succeed Honan at Inter-State

SOUTHAMPTON — General Manager James E. Honan will retire Nov. 11, at Inter-State Milk Producers' Cooperative's 65th annual meeting, according to President Robert B. McSparran.

The announcement was made at the September Board of Directors meeting in Southampton. Honan will continue in an advisory capacity through July, 1983.

Honan will be succeeded by Assistant General Manager Paul E. Hand. Hand has worked at Inter-State since 1957.

A 35-year employee, Honan has worked with five Inter-State presidents. He is the fourth general manager of the organization.



Paul E. Hand



James E. Honan

During his tenure as general manager, Inter-State has more than doubled the volume of milk it handles annually—from 1.1 billion to 2.4 billion pounds. Moreover, the average member farm has grown from 831 to 2,086 pounds per day.

Honan has been general manager since 1963, and during that 19-year span Inter-State's annual sales have increased from \$51 million to \$402 million. Member reserves have grown from \$740,000 to \$7.96 million.

In addition, during this period Inter-State has built an office in suburban Philadelphia which also

houses the Philadelphia Dairy Council; has purchased QC, Inc., an analytical laboratory; has built and become sole owner of Holly Milk Cooperative, a butter-powder manufacturing plant; and has expanded its field staff from 15 to 26.

A graduate of De Pauw University as well as Purdue University, Honan is a native of Lebanon, Ind. His education was interrupted by a 37-month stint in the U.S. Army before he completed his doctoral studies in agricultural economics in 1947.

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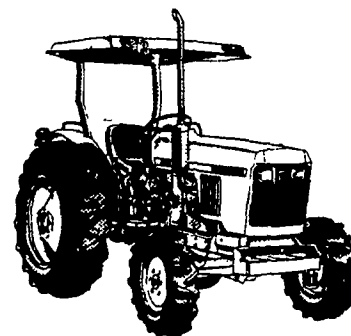


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