A20—Lancaster Farming, Saturday, July 24, 1982

LOYSVILLE – Dairymen looking to improve their herd's milking performance through better balanced rations may find welcome help in a recent addition to Kreider's Mill. Mark Kreider, owner, has opened a forage testing lab at the mill.

Since last fall, Kreider's Mill has offered this service to dairymen across Perry and surrounding counties, which has proven a great success.

As most area dairymen know, forage testing is not a new revolution in the industry, but having a lab so close to home is. Kreider said he saw a great need for a local lab about two years ago when the region's hay crop failed. He said that most dairymen were said. buying truck loads of hay and needed forage test results quickly if they were to maintain production

Time was crucial, but it was impossible to get the results quickly when the forage samples had to be send 300 or more miles away to a testing lab. Once a sample was sent, it took ap- with the technician at hand, proximately two to three weeks to Kreider established a forage receive the results. By then, the testing lab at the mill and had it

levels.

dairymen were feeding a different

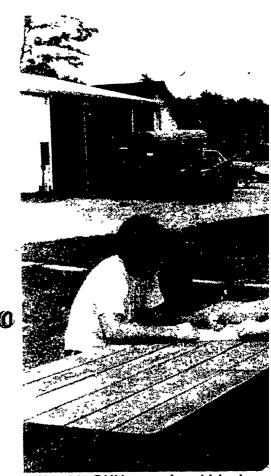
load of hay. 'We constantly knew where we were two weeks ago," Kreider

Kreider realized there was a significant problem with this system of send-away forage testing and devised a solution. John Nimmons, a sale representative for the mill with a degree in biology from Shippensburg State College, had the ability and knowledge to run a testing lab. So,

ready for use in November, 1981. for the oven. The forage is placed Nimmons first step in the testing in a specially designed forage drying oven to remove all the process is collecting the forage moisture. After drying, the forage sample from the farmer. Once at is broken down into a fluid subthe lab, he weighs the forage. giving him a standard to gauge his stance with the use of acids and results. Now, the forage is ready heat. With the forage in a fluid

Lab technician, John Nimmons, tests forage sample at Kreider's Mill in Loysville.

state, different chemical dyes are days, ha added to determine the levels of dairymen protein, calcium and phosphorus. Dave testified 1 Nimmons uses a spectrophotometer to find the him. Roth measurements of each nutrient. his forag without t Since November, Nimmons testing fr technical ability and speed in processing the tests, one to two stated that



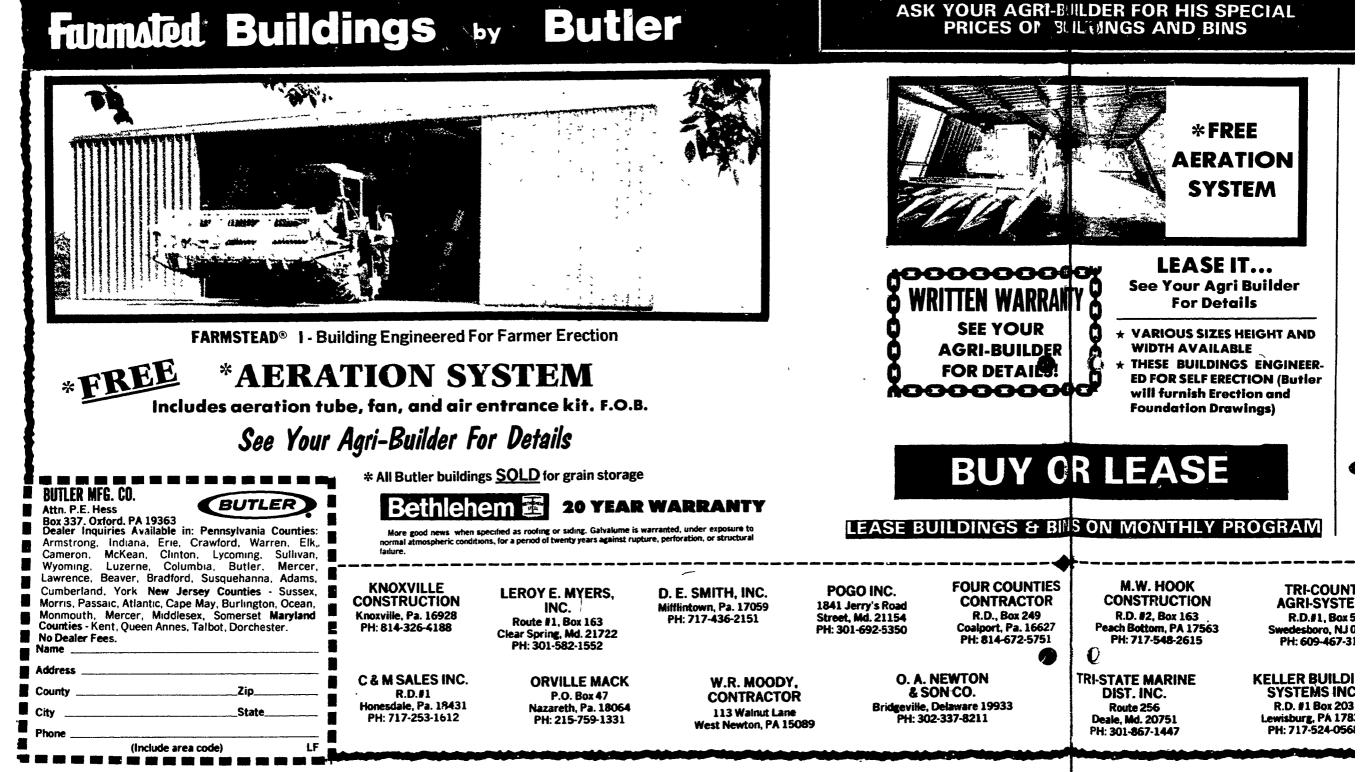
Monthly DHIA records, which show ration program, are reviewed by Thoma Farms, and Bob Laisdale, District PL them is Dum's daughter, Meranda.

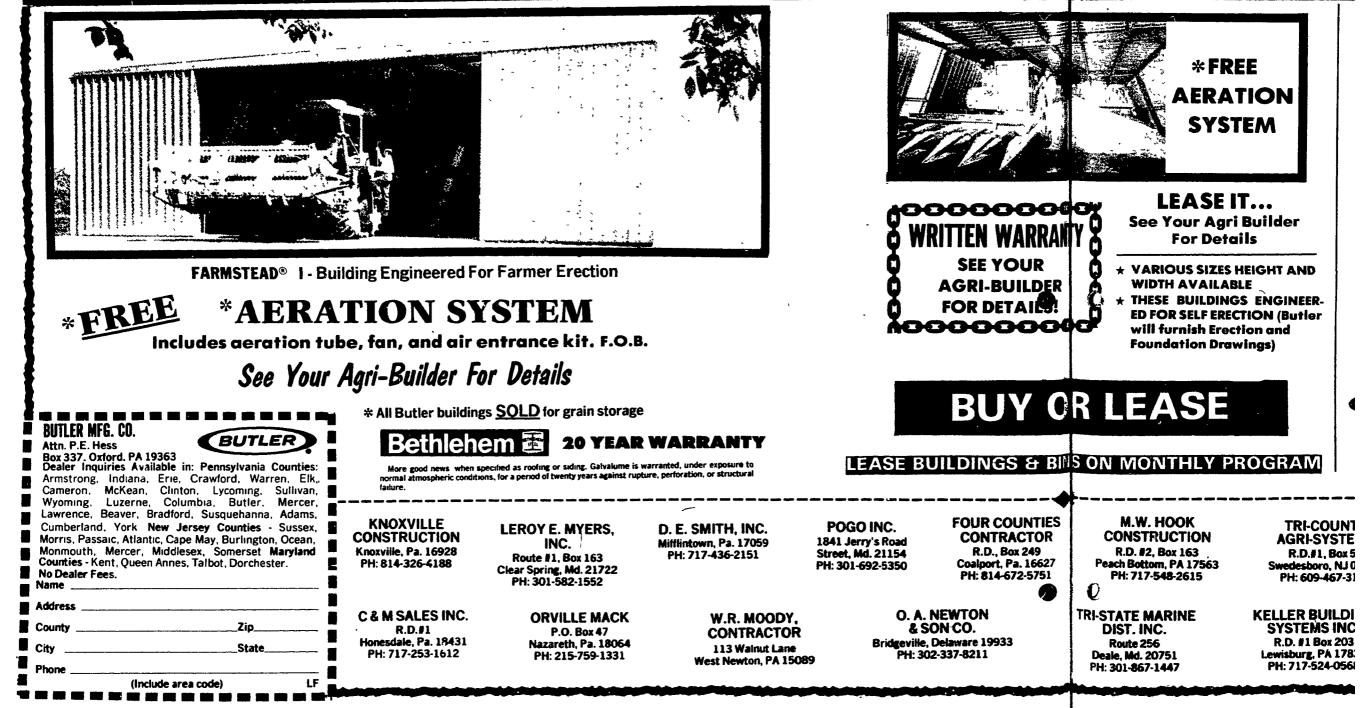


Dave Roth, of Milmay Farms, is a firm believer in forage testing program conducted by Kreider's Mill. All hay fed to his Perry

County herd is tested so that it can be nutritionally balanced into the overall dairy ration.

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Kreider's Mill features forage testin