

## Dairy reps present policies

(Continued from Page A17)

tanker load and Inter-State picks up the rest of the costs.

Dairymen Inc. has a different policy. Waybright outlined that if a fieldman finds antibiotics in the milk one time in a two year period, the farmer will get \$12 per hundred weight for the dumped load. If he finds them twice in 12 months the farmer will receive \$6 per hundred. If found a third time, the farmer receives nothing.

Sumser emphasized that Lehigh Valley is very concerned about its milk quality. Both fieldmen and drivers have test kits. If a farmer is found to have antibiotics in his milk, the following policies are implemented: for the first time

within one year, the farmer is put off pickup for two days, if found a second time he is put off for four days, and if found a third time he is put off for six days and probably permanently. He stated that Lehigh presently does not levy fines for antibiotics in milk.

Transportation costs are of major concern to the co-ops with the rising cost of energy. Gill stated that Inter-State is actively involved in trying to have the legislature change existing restrictions on axle lengths for trucks. They are also exploring the possibility of mixing loads of milk with different co-ops.

Waybright stated that Dairymen works on the domino effect

wherein milk is hauled in to replace that which is taken out thus resulting in shorter hauling distances.

Sumser emphasized that Lehigh now has independent haulers. Their hauling charges are based on a sliding scale between the haulers and the farmers. He stated that 100 percent of the milk goes to their own plants so producers do not have to pay to have surplus milk hauled away. He also stated that in some areas Lehigh has no stop charges at all.

The question of surplus milk in the face of the upcoming spring flush provided for several comments and questions for the panel members. Gill reminded the group that the surplus problem is a national problem. She and Waybright expressed

discouragement toward herd expansion while Sumser stated that Lehigh Valley needs more milk. He said that Lehigh will need at least 200 more producers by July 1, 1982 and possibility that many more by the end of the year.

Gill pointed out that Inter-State has the contracts necessary to guarantee a market for its 3,200 members. Still, surplus will have to be marketed at a loss and thus is passed on to producers.

Waybright agreed that Dairymen also expects a spring surplus problem. He predicted a

greater spread between base price and excess price.

Lehigh, who is looking for milk, will take in 100 million more pounds of milk from its members in 1982 than it did last year according to Sumser. He outlined Lehigh's payment program which includes a 10 cent month quality bonus, a two cent premium on base and excess, plus a 30 cent fall production bonus. Sumser also came out strongly for brand-naming advertising while the others spoke out for generic advertising.

## Southeast Production Credit plans annual meetings

LANCASTER — The Annual Joint Stockholders' meeting of the Southeast Production Credit Association and Southeast Federal Land Bank Association will be held on two days, March 8 and 9.

The program, the same on both days, will feature election of directors and the 1983 nominating

committee.

Tuesday's meeting will be held at the Oxford Fire Hall in Chester County and Wednesday's meeting will be at the Christopher Dock Mennonite High School in Kulpville of Montgomery County.

Both meetings are scheduled to begin at 7 p.m.

This publication is available in microform. University Microfilms International

**REDUCED!!**  
**SUMMER PRICES NOW**

**SURDIA** Coal Burning Stoves will comfortably heat your entire home for approximately \$200 to \$300 worth of coal during the entire heating season!



- The most unique & Maintenance free stove available today!
- Beauty, quality with minimal care and maintenance

Some models \$300 off. Take advantage of these unheard of prices until March 31, 1982.  
Dealer Inquiries Welcome

**ELMER L. STOLTZFUS**  
171 Quarry Road, Leola, PA  
(717) 656-9041

**The Original**  
**GARDEN WAY® CART**



26" \$150.00

- Carries up to 10 times the load of a common wheelbarrow.
- Accomplish more in less time.
- Available in 3 versatile sizes.
- Full one year warranty.

Authorized GARDEN WAY CART Dealer  
**NORMAN H. ZIMMERMAN, INC.**  
52 S. Ramona Road, Myerstown, PA  
½ mile west Myerstown - West Main St.  
Phone (717) 866-4695

**SPRING INTO SAVINGS AT E.M. HERR'S**

**HOG PANELS**

34" x 16' Reg. \$18.95 **\$15.99**

52" x 16' Cattle/Hog Panel Reg. \$21.95 **\$18.95**

**HEAVY DUTY TEE POSTS WITH CLIPS**

5'6"	Reg. \$2.69	SALE \$2.29
6'	\$2.89	<b>\$2.39 SPECIAL PRICE</b>
6'6"	\$3.09	\$2.69

**AC-225-S LINCOLN ARC WELDER ELECTRIC**

Reg. \$149.95  
**SALE \$135.95**

Rods Reg. 75¢  
**SALE 69¢ per lb.**

**50 LB. SALT BLOCK**

White.....\$2.45  
Trace Mineral.....\$3.35

**POWER WASHER**

- 500-600 PSI
- Large Wheels

**SALE \$299.95**  
Reg. \$349.95

**CAMPBELL SPRAYERS JUST ARRIVED**  
*The Early Bird Really Saves This Time*

500 Gal. 42' Boom with adjustable height, polyethylene tank, adjustable wheel, dual axle, triangle bracing, heavy duty frame.

	Reg.	SALE
• 200 gal. 3 pt.	799.95	729.95
• 200 gal. trailer	999.95	889.95
• 300 gal. trailer	1099.95	999.95
• 500 gal. trailer	1549.95	1449.95

Less: Tires & Pump

**CALL US TOLL FREE**  
**1-800-732-0053**  
(Area Codes 717 & 215)

**STANDARD ROLLER CHAIN**

**20% OFF**  
All Roller Chain & Links  
In Stock 20, 40, 41, 50, 60, 80

**DELAVAN**

Complete Line of Delavan Sprayer Parts  
Fix Up Your Sprayer NOW & SAVE

E.V.A.	ID	Per Ft.	ID	Per Ft.
POLYETHYLENE TUBING	3/4"	14¢	3/4"	28¢
	3/8"	16¢	1"	31¢
70 P.S.I.	1/2"	18¢		

**NUTS & BOLTS**

Your choice of any size up to 6" or type of Grade 2 bolts, nuts & flat-washers. Buy them by the lb. and save.

**BOLTS - Grade 2 \$1.09**  
**NUTS & BOLTS Also Available \$1.29**  
**LAG SCREWS \$1.59**

**WE UPS ANYWHERE - JUST CALL 717-464-3321**  
**SALE PRICES GOOD THROUGH MARCH 13**

**E.M. HERR FARM & HOME SUPPLY**

R.D. 1, Rt. 272 South, Harrisburg Rd., Myerstown, Pa.  
Phone (717) 464-3321

**Store Hours**  
Mon.-Thurs. 7:30 A.M. - 6:00 P.M.  
Sat. 7:30 A.M. - 5:00 P.M.  
Fri. 7:30-9:00

**ADS** ADVANCED DRAINAGE SYSTEMS, INC.

**FIELD DRAIN PIPE** (ASCS Approved)

Drainage Problems? Call for Early Season Prices And Save

4" Solid or Perforated Also Available in 8", 10", 12", 15", 18"  
6" Solid or Perforated

**QUANTITY DISCOUNTS**