

S.E. soybean meeting deadline approaches

Lancaster Farming, Saturday, February 6, 1982—A33

DOYLESTOWN — The deadline for reservations for the Southeast Regional Soybean Meeting is Feb. 11. The meeting, which will be held on Feb. 17 at the Warrington Motor

Lodge Restaurant, will begin at 9:30 a.m.

At 10 a.m., Jack Gaudette of the Stanford Seed Co. will be discussing certified versus VR

seed, with Penn State's Elwood Hatley detailing the trends in soybean culture. Paul Bennett, director of the Agricultural Stabilization and Conservation

Service, will cover his organizations' policies and involvement in commodity loans.

Afternoon speakers will include Clarke Hess of Merrill Lynch talking about hedging and price trends in the soybean market.

Penn State's Willis McClellan will cover weed problems and control.

Cost of the meeting is \$6. Reservations can be made by contacting Bucks Co. Extension Agent Richard Bailey at 215/343-2800.

BEACON MINERAL SUPPLEMENTS

who needs them?
You do!

Quality roughage alone can provide much of the protein and energy needed for milk production. But since roughages may lack both balance and quantity of minerals necessary for maximum milk production, bone and muscle development, and the most efficient utilization of other nutrients—many dairymen need a mineral supplement program.

How can you tell if you need a mineral supplement program?

Let us make a free analysis of your forage crops. We'll give you a report on the nutrient value of your hay, silage, or other roughages, along with recommendations for any supplements—if necessary. We won't try to sell you anything you don't need!

Our three mineral mixes—Beacon Phos-Min, Beacon Mineral Ade and Beacon Cal-Min—are formulated by highly respected dairy nutrition specialists. The supplement they recommend will contain the necessary minerals to make up deficiencies or imbalance in your roughages and to achieve the proper calcium-phosphorus ratio in your total feeding program.

You can rest assured that you aren't paying extra for exotic ingredients, high transportation cost, and expensive promotion and sales cost.

With BEACON, you get more mineral units per dollar invested.

Mineral supplements, formulated especially for the cow at reasonable cost, are part of what we call "No nonsense feeding".

CALL YOUR BEACON DEALER TODAY!

W.L. MUMMERT CO.
Hanover, PA
717-637-6923

MURPHY & CLOUSE FEED MILL
Carlisle, PA
717-249-2963

H. JACOB HOOBER
Intercourse, PA
717-768-3431

MCCRACKEN'S FEED MILL, INC.
Manheim, PA
717-665-2186

NOLT'S MILL
Witmar, PA
717-393-1369

NEW FREEDOM FARM & HOME SUPPLY, INC.
New Freedom, PA
717-235-3606

MARTIN'S ELEVATOR, INC.
Hagerstown, MD
301-733-2553

H.O. ANDREWS & SONS, INC.
McVeystown, PA
717-899-6772

STEVENS FEED MILL, INC.
Stevens, PA
215-267-2150

ELROY SANER
Thompsontown, PA
717-535-5583

BEACON FEEDS

York, PA
Ph: 717-843-9033

CLARK SUPPLY CO.
Rising Sun, MD
301-658-6464

MOGEL BROS. FEED
Hamburg, PA
215-562-5398

RICHARD B. KENDIG
Special Accounts
Representative
Phone 302-478-3058

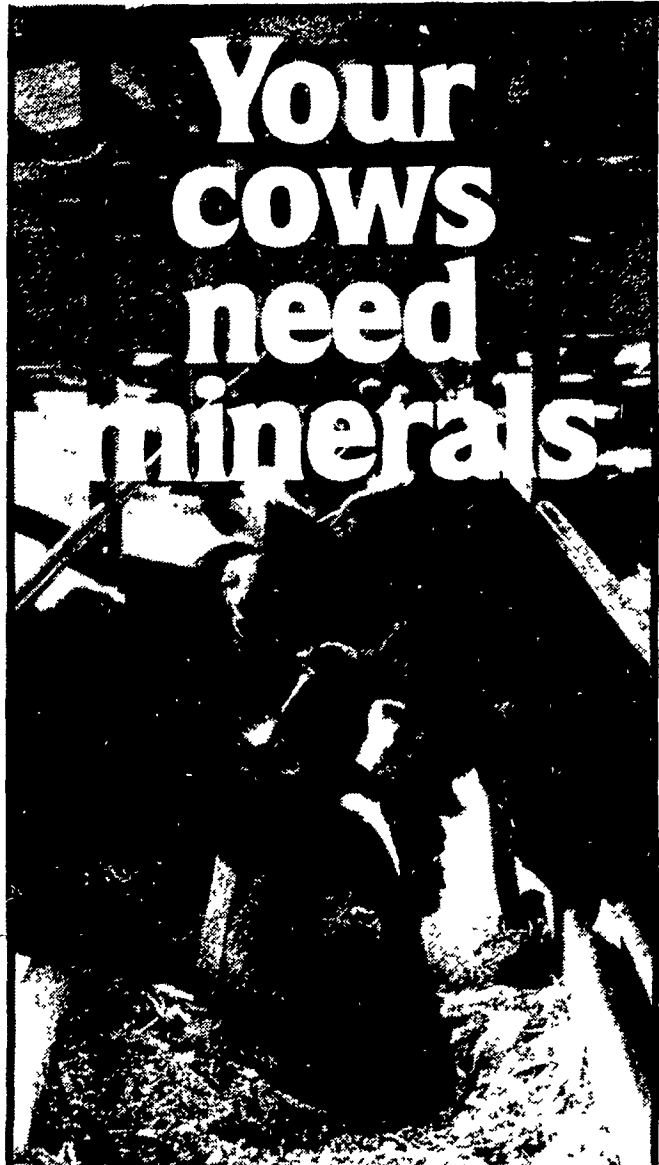
ISAAC K. LEFEVER
Beacon Advisor
Phone 215-267-7042

R.E. RUDISILL
Sales & Distribution
Manager
Phone 717-854-2281

RAY BRANAS
Beacon Advisor
717-843-4515

Beacon Milling Company, Inc.

We're Employee Owned. That's Why We Shine.



... because a cow needs a total of 17 different minerals in the proper ratios and at the right levels to maintain peak milk production. The absence of just one of these 17 minerals will significantly affect milk production, digestion, performance and breeding efficiency.

Your cows need our minerals

... because one of our 13 specially-formulated mixes is likely to complement your feeding program ... because our mixes are the only ones which contain our exclusive blend of alkaline-buffered mineral ingredients. If none of our Cattle Special mixes fits your specific feeding program, we can customize the mineral mix you need.

How? By offering a forage analysis service plus a complete feeding program recommendation. With ISF Alkaline-Buffered Cattle Specials you can put your herd on a proven and profitable mineral supplement program which can improve production, breeding efficiency, performance and digestion.

For further information on our products and services call on your nearest ISF representative.

Lester Burkholder	(717) 532-4203	Shippensburg, PA
Roy Coover	(717) 766-1053	Carlisle, PA
Richard Houser	(717) 272-0638	Lebanon, PA
Leon Horton	(607) 529-8840	Elmira, NY
Joseph Keefer	(607) 754-1021	Elmira, NY
Paul Kensingler	(814) 793-3807	Martinsburg, PA
Leroy Kling	(717) 568-3192	West Milton, PA
Charles McDaniel	(814) 789-2743	Guy Mills, PA
Clarence Saylor	(814) 926-3158	Rockwood, PA
Andrew Yedinak	(717) 842-8607	Moscow, PA



We are

INTERNATIONAL STOCK FOOD CORPORATION

Waverly, NY 14892

Nobody knows cattle minerals like we have.