

Snow guards

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gap between two units in the next row or lower row. The base of each Snojax has two holes for screwing it to the roof surface. A transparent silicone adhesive is applied to this base and the unit is positioned on the roof. Two screws are then run through the holes and through the roofing material, into the purlin or structural support beneath the roofing. Neoprene washers are required under the heads of the screws. Each guard juts up from the roof's surface, perpendicular to its slope, and faces diagonally skyward toward the ridge at the top of the roof. Thus, a flat, vertical surface is presented to help

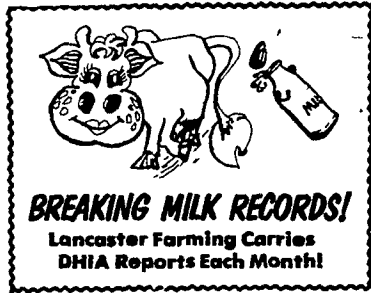
block snow and ice sliding down the roof.

Together in their staggered pattern, the guards break up the flow of sliding snow and ice. A cluster around the Snojax forms a blanket that acts as a barrier and holds back snow and ice at higher levels of the roof.

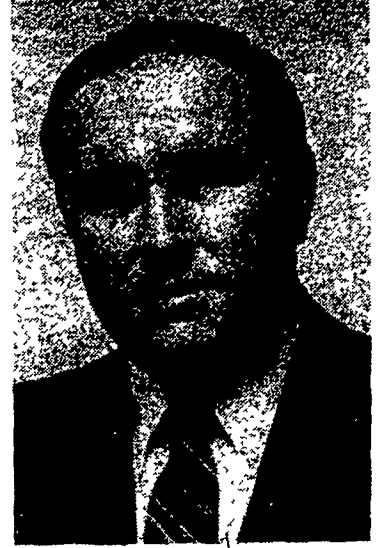
Wider and steeply pitched roofs, or those with complex contours, may require more than two rows of Snojax on each sloping surface. For instance, a 220-ft. long college building with a gambrel roof — shaped like an old Dutch barn, with three longitudinal sections of roof sloping at progressively steeper angles on each side of the building — required five rows of snow guards on each side. There were two rows each for the lower and middle sections, and one row for the upper section.

Because of the clear transparency of Merlon polycarbonate, Snojax units installed on a roof are almost invisible from the ground — regardless of the number of rows.

The retail price of Snojax is \$2.25, each which is lower than the cost of a metal snow guard, Mr. McMullen says.



Gerald Albright



Donald Mahlandt

Pennfield names two managers

LANCASTER — Pennfield Corporation, 711 Rohrertown Rd. recently appointed two managers, according to Robert B. Graybill, President.

Gerald W. Albright, D.V.M. has been named manager of broiler growout, Pennfield Farms, the company's poultry division. Dr. Albright received his undergraduate and veterinarian degree from the University of Minnesota. Prior to joining Pennfield he was a director of research and quality control for Spring Valley Farms, Oxford, Alabama. He is a member of the National

Broiler Council, the National Poultry Improvement Plan, the American Veterinary Medical Association, and the Industrial Veterinarians Association.

Donald J. Mahlandt, 715 Timothy Lane, Ephrata, has been appointed manager, dairy and livestock feed sales. A graduate of St. Louis University, Mahlandt most recently served as a territory manager and marketing specialist for Ralston Purina Company's Camp Hill operation. Formerly he was associated with Monsanto Company, St. Louis, Mo.

Ag in Action Day tour tomorrow

FLEMINGTON, N.J. — "Agriculture in Action Day" is set for tomorrow and will feature a tour of several farms in the Clover Hill area. Clover Hill is about 3 miles east of Flemington on Route 514.

This is an annual event sponsored jointly by the Hunterdon and Somerset Boards of Agriculture. Initiated five years ago by the Somerset County Board of Agriculture, its purpose then and now is to show off a number of progressive area farming operations, and to increase the public's understanding of what really makes agriculture hum.

Tours will be by tractor-drawn farm wagons. Guides will discuss the various activities, crops and practices enroute. There will be demonstrations of field chopping corn for silage; harvesting grain corn; drying and storage of corn, soybeans, and other grains; water and soil conservation projects; feeding and care of a large modern dairy herd.

Tours will be conducted continuously throughout the day, beginning at 10 a.m. with the last tour concluding by about 3 p.m. Rain date will be Sunday, October 18.

PennAg

(Continued from Page A38) communicating with each other. The entire controversy, he contended, is "economical versus emotional". He urged people to be reasonable, to listen, and to compromise over the issue.

Representing the firm Coopers & Lybrand of Philadelphia, Richard Ebert explained how the 1981 tax legislation will affect agribusiness. He called the tax reforms "the law with something for everyone" with the purpose of the Economic Recovery Tax Act being to bring about substantial improvement in the nation's economy. There are advantages for both individuals and businesses in the changes, he noted, and urged his audience to take advantage of the reforms.

Looking to the future on the agribusiness scene, Edward Millbank, Millbank Mills, Chillicothe, Mo., spoke of factors essential for a successful business operation. The fourth generation to operate Millbank Mills, he stressed the need for businessmen to listen to their customers. Elements affecting a business include the physical facilities, the feed mill capacity, the financial stability of the operation, government regulation, sales, and personnel. All play a vital role in painting a healthy business picture.

R.B. Caton, Ralston Purina held Camp Hill, urged agribusinesses to have a sound credit policy if they

wanted to improve their cash flow. A credit policy, he stressed, is an understanding between you and the consumer and all businesses should have one. With a sound credit policy, you will sell more, control costs, and limit investments, he added.

Again stressing financial management, a panel of agribusinessmen spoke at the convention, answering the question, "What am I doing differently in managing finances this year, compared to a year ago?" Neil S. Andre, Andre & Son, Montrose, Tom Brown, F.M. Brown's Sons, Birdsboro; Ned Clark, Clark's Ag Center, Turbotville, and Henry Hunsberger, Agronomy, Inc. Mercersburg, led by moderator H. Louise Moore, Penn State, spoke of the methods they are using to keep their businesses on sound financial footing.

Executive Vice President Donald W. Parke, in announcing plans for retirement on July 1, 1982, highlighted the progress made by the Association in the 22 years he served in that capacity. The board announced that written applications for the position will be accepted thru February 15. Employment will begin May 1. The 1982 Penn Ag Industries Association Convention will be held September 14-16 at the Holiday Inn, Harrisburg.

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PUBLIC AUCTION

of the
Personal Property
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SATURDAY, OCTOBER 24
10 A.M.

FINE ANTIQUES, CHINAS,
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Hand painted German china, Haviland, French Limoges, Cut glass, Knife rest, Oyster dishes, Wedgewood, Benington molds, Bone dishes, Goblets, Sherbets, 3 Thumbprint decanters, Old press glass, Egg cups, Candle stick holders, Bohemian vase, Nippon vase, 6 cups w/saucers: Pink, Lustre, Flow Blue plates (Shell design), Lots of Sterling Silver, 1 1/2 dozen salts, A lot of fine English, French and German china and bric-a-brac.

Auctioneer's Note: This sale is a must for antique buyers and collectors.

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TERMS: Cash, Traveler's checks or personal checks if known by us. No out of state checks accepted.

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