

Farm Business News

Zeigler is elected president of PennAg

BUCK HILL FARMS — Thomas R. Zeigler, Zeigler Brothers, Gardners; was elected president of PennAg Industries Association at the organization's 103rd annual meeting last week. His term, as with all others elected, begins January 1, 1982. He replaces Morris Brown, Jr., F.M. Brown's Sons, Fleetwood; who currently serves as president.

Vice-presidents named to office include: William L. Brubaker, Organic Plant Food Co., Lancaster; George Bankley, S.F. Scattergood and Co., Narberth; and Ralph Getkin, Getkin Associates, Norristown. Treasurer John J. Hess, II, John J. Hess, II, Inc., Paradise, was re-elected. Timothy Horn, Pennfield Corporation, Lancaster, a director of the Association, was also re-

elected.

Newly elected directors include: Gordon Bierman, Central Soya Co., Camp Hill; Roger Shuck, Mifflinburg Farmers Exchange, Inc., Mifflinburg; Janet E. Hines, Hines Feed Store, Holidaysburg; and Wilfred P. Sutton, Lovatt and Co., Ambler.

Executive Vice-President Donald W. Parke, in announcing plans for retirement on July 1, 1982, highlighted the progress made by the Association in the 22 years he served in that capacity. The Board announced that written applications for the position will be accepted thru February 15. Employment will begin May 1.

The statewide trade association of agribusiness firms will hold its 1982 Convention September 14-16 at the Holiday Inn, Harrisburg, PA.

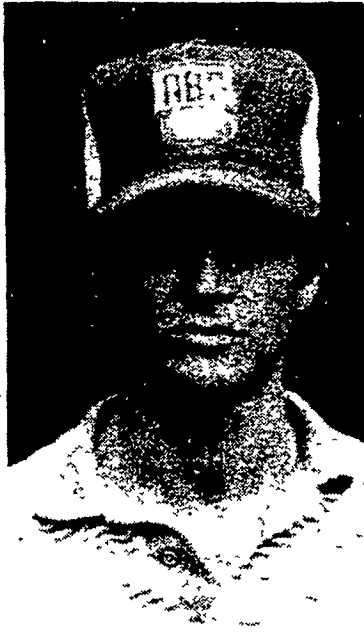
Morris completes training at ABS

OXFORD — Steve Morris, of Oxford, has completed an intensive two-week Artificial Insemination Training Program at Madison, Wis. The course was conducted by American Breeders Service.

The training program is designed to provide new ABS Service Representatives with a solid background in all areas of A.I. management and semen distribution.

During the two week program, the ABS Representatives received technical instruction and workshop experience in insemination technique, semen handling, record keeping, cattle breeding programs and A.I. management for dairy and beef herds.

Upon successful completion of the course, Representatives are awarded an ABS Representative Training Program Certificate.



Steve Morris

Sire Power names new W. Pa. manager

TUNKHANNOCK — Horst Schubert, Boonville, N.Y., is the new District Sales Manager in Western Pa., according to Ronald L. Flatness, Sire Power's Director of Marketing.

Schubert will be managing established areas and opening up new territory for Sire Power in Western Pa. His duties will include direct herd semen sales, delivery of semen, supplies and nitrogen direct to the farm, teaching A.I. Training Schools, supervising A.I. Technicians, and promotion of the Young Sire Sampling Program.

Schubert brings to his new position a strong background in A.I. Previously, Schubert was employed as a sales and service technician for Eastern Artificial Insemination Cooperative, Inc., Ithaca, N.Y. for 11 years. He was responsible for sales increases in 6 of those years and built the first service sales to over 4,000 during the past 5 years. From 1974 to 1981, he supervised field training of new technicians to evaluate job performance and served on the Eastern Technician Advisory Council.

Schubert, his wife and two children, will relocate to Western Pennsylvania.



Horst Schubert

Scott announces white udder wipe

PHILADELPHIA — A new, hygienically-white udder wipe that absorbs about 40% more cleaning solution as the leading competitor—and does it in less than a quarter of the time—has been introduced to the dairy industry by Scott Paper Co.

Called "Sani-Prep", the new single-service, disposable towel has already been enthusiastically accepted by the many dairymen who helped put it through "hands-

on" testing.

Single-service towels are recommended for both washing and drying by the National Mastitis Council as a means of helping prevent the disease spreading from cow to cow. The Council estimates each case of mastitis costs a dairy at least \$100 in lost production and veterinary expenses.

The new Scott "Sani-Prep" towels costs less than 3/4 of a cent

Quarryville FLBA opening



The new Quarryville Office of the Federal Land Bank Association and the Lancaster Production Credit Association is open for business.

Formal opening was held last week.

Office personnel include, from the left, Teri Young, secretary/clerk typist; Gary Dean, loan officer; Father Murphy, secretary/clerk typist;

Scott Bauermaster, field representative; Vonnie Raftovich, secretary/clerk typist; Eric Probst, field representative; Liz Gibson, senior office assistant; and Ronald Bard, associate manager.

The office is located at Rt. 222 and Scotland Road.

Nuclear company develops soil compaction measurer

PACHECO, CA. — A new instrument for measuring soil compaction and moisture that can go back to the original point and measure again and again is announced by Campbell Pacific Nuclear Corporation. Conventional methods, they claim, are destructive so that the original point cannot be measured again.

The Strataprobe takes the measuring of soil compaction out of the laboratories to the farmer, the forester, their consultants and research personnel.

For the first time, without disturbing soil or living plants, this instrument quickly can sort out tillage and trafficking effects on field and forest soils which can affect plant germination and growth. This cannot be done by putting the soil in a can and taking it to the laboratory because the very act changes the important oxygen/water relationship in the soil. It must be done in the field.

Dry Bulk Density can be measured in the laboratory. But all plant root systems only develop and grow in WET Bulk Density. The new probe is capable of measuring Wet Bulk Density quickly in the field without disturbing soil or living plants.

Until now probes have been heavy and ungainly in the field, and are said to be relatively inaccurate in lightweight soils. The new, handier gauge reportedly works well in all ranges from lightweight to maximum density — from forest peat soils to solid granite.

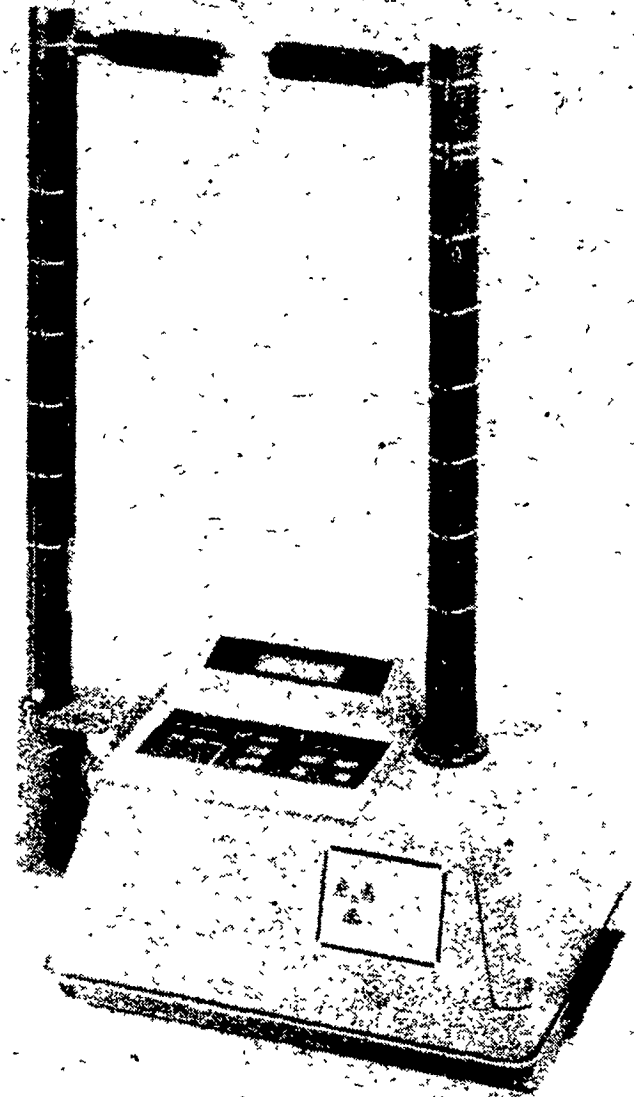
All growing plants depend upon root zone aeration, water, nutrients and lack of mechanical stress (compaction) in the soil. Compacted soil contains less pore space for both water and air and

This instrument will measure soil compaction and moisture in the field.

when rain or irrigation water is added aeration is decreased even

more. Dense soil, even with adequate water, may not allow seeds to germinate and come up. The new Strataprobe reveals such problems.

For more information write Campbell Pacific Nuclear Corporation, 130 South Buchanan Circle, Pacheco, California 94553.



each.

According to Scott, the exceptional absorbency of the "Sani-Prep" towel is because it is both embossed, and minutely perforated. Dairy towels that are neither embossed nor perforated absorb water mostly through the edges.

"Sani-Prep" towels, on the other hand, are able to take up water on both sides as well as through the edges.

