

Auctioneer

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After working at the market for a while, becoming an auctioneer just seemed the natural thing to do, Jagers said. The first night he was supposed to do the selling, shortly after returning from auctioneer school, he said he almost chickened out. But his father told him, "The longer you wait, the harder it'll be," so he went ahead and did it.

"The first time climbing up there...it was about like the night of the award," he said. When Jagers was presented the World Livestock Auctioneer Cham-

ptionship award, he was so shocked he'd won that he asked the crowd, "Has anyone ever passed out at one of these?"

It was the first time he'd ever entered the contest, and it will also be the last — once a contestant's won the championship, he's ineligible to enter again.

He'd watched the auctioneer championship in 1973, when it was held in Norfolk, Nebraska. And he'd almost entered in 1979 and 1980, but it never quite worked out. However, winning the first time through is okay with him. "This is the way I'd rather go," he said.

The World Livestock Auctioneer Championship is sponsored annually by Livestock Marketing Association, Kansas City, Mo., and conducted by all allied company, Livestock Market Digest, Inc., Kansas City, to focus on the professionalism of the auctioneer in livestock marketing.



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