

## U.S. grain team anticipates larger sales to S. America

WASHINGTON, D.C. — A U.S. government-industry team reported to Secretary of Agriculture John R. Block last week that it expects further growth next year in sales of U.S. grains to Brazil, Chile and Venezuela.

The team, headed by Alan T. Tracy, general sales manager for the U.S. Department of Agriculture's Foreign Agricultural Service, sees brighter prospects for wheat than for corn in the short term, Tracy said.

For 1981/82, the team sees wheat imports by Brazil, Chile and Venezuela rising about 10 percent and the U.S. sales potential increasing by around 20 percent, Tracy said. However, for corn, imports could be off slightly and

competition from Argentine and African corn stronger than this past year. The three countries accounted for about 7 percent of U.S. grain exports in 1980/81 and approximately 5 percent of world trade.

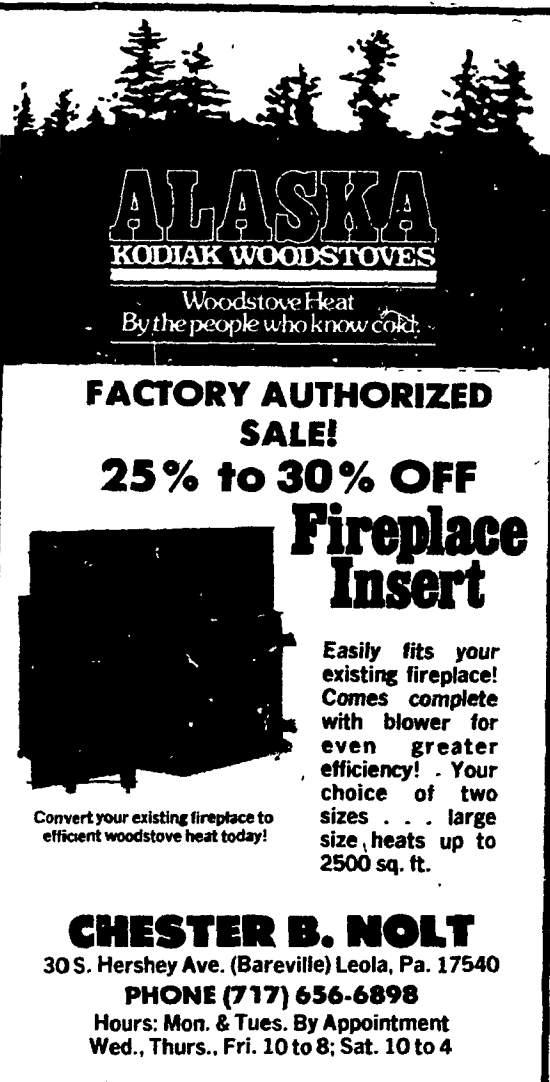
Tracy said in the longer run, the team is optimistic that as the consumption requirements of these countries grows, their grain trade will also expand, possibly more for feed grains than for wheat.

The team, recently returned after 11 days of meetings with government officials and members of the grain trade in these countries, confirmed the potential for long term expansion of U.S. grain sales. However, to counter competitive pressures and to more fully meet the growing needs of the importing countries, the team recommended greater use of U.S. government credit programs,

expanded market development work, and assistance with technical problems, Tracy said.

While in Brazil, Tracy authorized a \$55-million increase in guarantees for U.S. wheat sales to Brazil under USDA's Export Credit Program and expanded the terms to three years. This raised the guarantees for U.S. wheat sales to Brazil during this fiscal year from \$190 million to \$245 million.

Team members included Jack Felgenhauer, past president of the National Association of Wheat Growers; Richard Meuret, chairman of the Nebraska Corn Utilization and Marketing Board; George Ackerman, Garnac Grain Company, representing the U.S. grain exporting industry, and James Rudbeck, deputy director of the grain and feed division of the Foreign Agricultural Service.



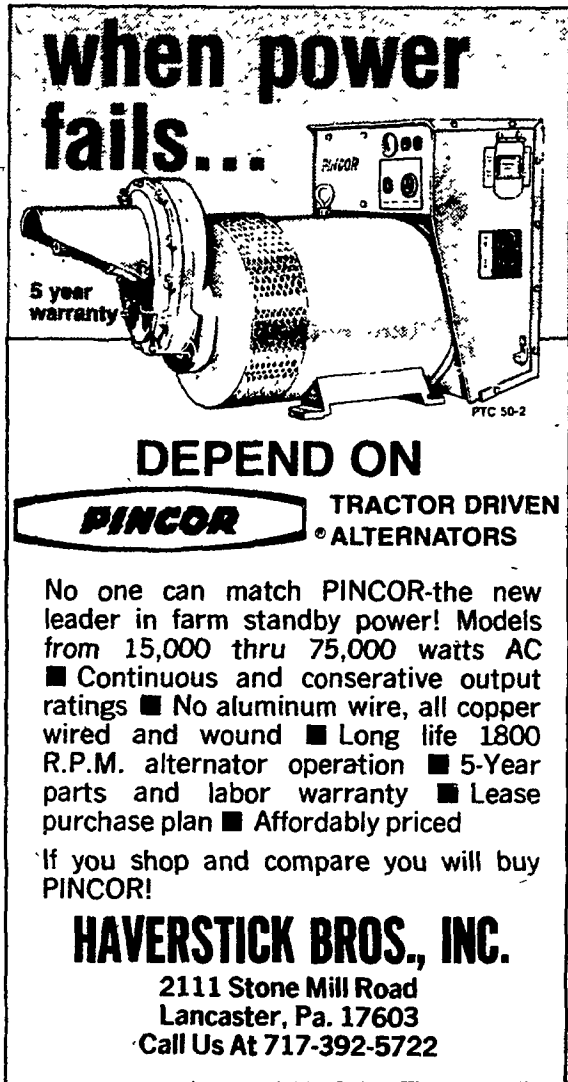
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## Md. farmer

(Continued from Page A20)

received help from the Maryland Cooperative Extension Service to build a swine finishing house. Until now, his hog operation has involved buying feeder pigs and finishing them to market weight.



His new solar-heated building will enable him to have a complete farrowing-to-finishing swine en-

terprise. His plan is to have sows farrowing in groups of eight every two weeks on a year-round basis. The first farrowing is due in August.

Timmons is using gilts from a four-way cross of white swine breeds. They are bred to a purebred Duroc boar.



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