

Getting started

(Continued from Page C37)

fields; the location size, and type of buildings; and their internal arrangement and use. A good layout permits savings in capital and labor. Your capital outlay should be less because fences, buildings, and equipment are more efficiently used. Labor can be saved because of reduced travel time between buildings and fields. More efficient performance of farm tasks usually means easier and safer work, too.

A good and plentiful water supply — conveniently located — is a must. Streams, wells, and ponds (or the potential for building a pond) are important, especially if you plan to raise livestock and truck crops. Check streams and ponds to see if they flood in the spring or dry up in summer.

Besides thoroughly investigating the physical condition of the farm, find out how you'll be affected by the local tax structure. Ask about the availability of services you and

your family will require. Also find out about marketing options for what you plan to produce.

"In some cases," says Tilmon, "the tax structure for farms may be a little lower than for other land uses. This is true in New Castle county, Delaware. Even so, taxes are still a formidable expense for most farmers.

"When you buy a farm, make sure the real estate taxes have been paid up to the current year and are prorated from the time you take over," he advises. If the farm is located within town limits, a separate tax rate may apply. Find out whether the town or county is planning any large expensive improvements such as new schools, water or sewage systems in the future. Such expenditures will raise the tax rates.

Is the farm located in a water or soil conservation district? If so, are district improvements planned? You may find your taxes

going up even though you land receives no direct benefits from the improvements.

Moving to a farm doesn't shut you off from the outside world. You may be just as dependent on community services as you would be in any other type of business. Find out whether you'll have access to the utilities and services necessary for modern farming. Find out, too, what's available in terms of adequate schools and transportation, medical, dental and social services, shopping centers, churches and amusements to meet your family's needs.

Finally, before you produce a product, you need to consider the market situation. What will be your marketing options if you acquire a particular farm? For maximum profit you've got to be able to sell what you raise while it's in peak condition. You've also got to command the highest price possible. Developing a good marketing program is just as important as developing a good production program if you're to be a successful farmer.

In the next issue, Tilmon will discuss ways to finance a farm enterprise.

Vo-ag teachers plan institute

UNIVERSITY PARK — The annual Professional-Technical Institute for Vo-Ag Teachers will be held at Penn State on July 13-15, 1981.

Vo-ag teachers will attend from across the state and will participate in various in-depth sessions, including chain-saws, sheep judging and carcass evaluation, dairy, diesel tractor maintenance and trouble shooting, agronomic crops up-date, horticulture, and dairy foods workshop.

Among highlights of the institute will be the keynote speaker on July 13, Samuel D. Hayes, Jr., Majority Leader, House of Representatives. An awards banquet will be held on July 14, when teachers, educators, and guests will be honored and

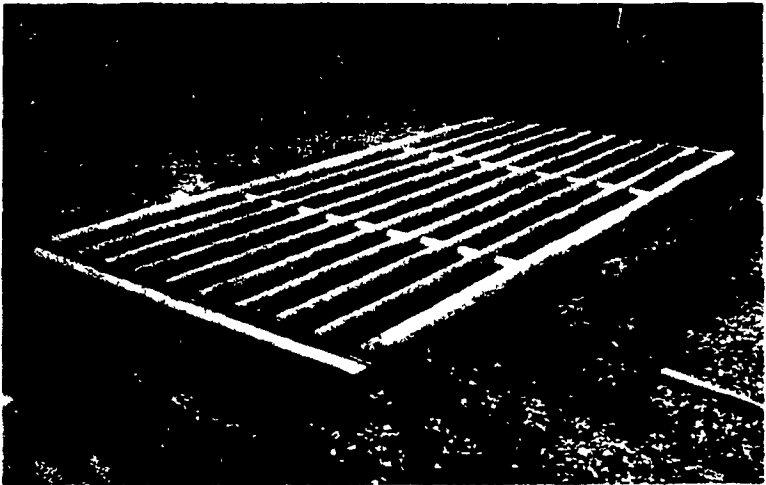
recognized for their achievements, dedication, and support for agriculture and agricultural education. The PVATA awards breakfast on July 15 will honor the teachers and educators for their literary accomplishments during the past year. Other awards will be issued by the National Vocational Agricultural Teachers Association.

The education institute is sponsored by the Bureau of Vocational Education, the Pennsylvania Department of Education in cooperation with the Department of Agricultural Education, the Pennsylvania State University and the Pennsylvania Vocational Agricultural Teachers Association.

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At 9:00 A.M.

Located in the village of Kennett Square, Chester Co., Pennsylvania on old Route 1 From Rt. 1 by-pass take Route 82 south into town, turn right at light, next light left, 1 block to sale.

TRACTORS AND EQUIPMENT

800 Ford tractor with loader complete hydraulic control bucket, 3 pt. P.T.O., good rubber, twin hydraulic system, runs good; 3 Ford 6 ft. bar mowers, 3 pt. P.T.O.; 4 post roll-over canopy; 2 Simplicity garden tractors; 2 Bolens garden tractors, need carburetors; Eshelman garden tractor with reel mower; Toro mowers, reel & rotary, like new; Myer hay crusher; 2 Allis Chalmers cultivators fit D-14 complete, new; assorted reel gang mowers; M.N. P.T.O. pulley adapter, new; bar & sickle mowers for garden tractors; new air compressors P.T.O.; Reo riding mower; edger with engine; 6 volt seeder; Islander 7 h.p. riding mower; steam cleaner; Parker vac with 2:25 gas engine, new; Model 1100 Electro Magic steam cleaner.

MOTORS AND ENGINES

20 h.p. Burke electric motor with 12" wooden pulley; 5 & 8 h.p. electric motors, 120 - 240; Winpower 220 volt generator with gasoline engine; Budget electric chain hoist approx. 80 ft. chain; 8 & 9 h.p. motors, all in good condition; Wisconsin gas engine Model A.E. 8 with clutch; 5 false end gates unloaders complete, new.

ALL — PARTS

40 Jamesway stall dividers, heads only; 4 dray bars for Jamesway barn cleaner; New Idea spreader all kinds of parts for ground drive; New Idea rake and mower; corn picker; disc and tiller bearings; wooden bearings; Leroy spring tooth and cultipacker; 1/2" iron hooks; log roller hooks; all kinds mower blades and bar knives; Bolens mower; A.C. power unit, mount only; New Holland baler parts of 77-76; 2 Farmall tractor seats; International dauser adapter for post hole digger; 2 potato cutters, foot pedal; 16 ft. steel equip. trailer, tandem axles.

SMALL EQUIPMENT — ETC.

Williams oil-o-matic furnace with controls; new; Chase 6,000 address graft; 2 Delaval vac can hoists; windrows for bar mowers; 2 huge belt driven winches; steel window sash; Jamesway galvanized Model No. 10 hammer mill, new; Viking corn crusher, with electric motor; iron brooder stove; litter carrier, hoist only; new chicken equipment; plastic pipe fittings; wood stove; George Gray Co. feed mixer; National cash register, many, many items not mentioned.

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