"Reach for a Peach" campaign begins

MARTINSBURG, WV - In 1980 the fresh fruit and vegetable industry spent millions of dollars in advertising and promotion efforts. The big spenders in promotion derived their monies from regulated grower assessments.

Although National Peach Council is funded strictly through voluntary assessments, they are reaching deeper into their pockets to help with a promotion campaign to inspire consumers to "Reach for a Peach" this summer.

In the next few months there will be an abundant supply of high quality peaches available to the consumer. National Peach Council felt it was time to give fresh freestone peaches a chance to

compete for their share of attention in the supermarkets.

An urgent plea for promotion funds was sent to members of National Peach Council to help with this effort. The response has been encouraging enough for NPC to take the first step forward to make point of sale materials free to supermarkets to enable them to plan promotions for National Peach Month in July, and throughout the whole season.

The Board of Directors of NPC has declared July as National Peach Month and have asked all peach producing states to do the same. A special letter has been sent to 2500 supermarkets in cooperation with United Fresh

Fruit and Vegetable Association informing them that July is National Peach Month.

The mailing included a letter, a consumer recipe leaflet that can be reproduced, and an order form for free point of sale material. This is the first time NPC has been able to make point of sale materials available free to supermarkets that request it. This includes full color banner streamers, price cards, and ad slicks.

Other promotion being done by NPC this season is the distribution of five food editor releases to state extension home economists for distribution to newspapers. Promotional materials such as tshirts, jewelry, POP materials,

recipe folders, cookbooks, and "Reach for a Peach" buttons can be purchased from National Peach Council.

For more information on the free

point of sale materials available to supermarkets or an order form for other promotional items, write National Peach Council, P.O. Box 1085, Martinsburg, WV 25401 or call 304/267-6024 or 263-6161.

Rabbit conference coming

UNIVERSITY PARK - The 4th Regional Rabbit Conference will be held Friday and Saturday, July 10-11, 1981 at The Pennsylvania State University. Commercial growers, research scientists, and show herd owners from several states will share their knowledge of the rabbit industry.

Topics of this year's conference include: "The Oregon State Rabbit Research Center" and "The Nutrition-Disease-Management

Connection" by Nephi Patton, Director of the Oregon Research Center; "Environmental Effects on Rabbits" by John Harkness, assistant professor of veterinary science at Penn State.

For a copy of the program and application for the conference, write to: Agricultural Conference Coordinator, 409 J.O. Keller Building, University Park, PA 16802.





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