

Royal friends

(Continued from Page C2)

graduated from the State University of New York in Cobleskill, an agricultural and technical college selected by Millie because of their fine Guernsey herd. She is not bashful in admitting, "I was at the barn every night and I knew all those Guernsey cows. The Guernsey cows put me at ease when I was 310 miles away from home."

For Millie the opportunity to travel was a real plus in her reign. She attended 48 events, which means one every eight days throughout her year as Queen, visited nine states and 16 airports. To help keep a record, she wrote a daily journal of her travels and engagements.

"I got to travel by myself and grow up. I got to see a lot of new territory and meet new people. I also learned what kind of problems people have in other places and I could bring home knowledge to our own operation," she states.

She pointed out that one sale she attended in California all the cows were milked before the sale which was held in the evening. The prospective buyers could see the cows throughout the day and could watch the milking process. She added, "The prices were a little down, but I think it is beneficial to the buyer."

Millie had the thrill of giving up her crown at the National Guernsey Convention in San Francisco, something she considered a real treat.

"Basically I talk to Guernsey breeders or dairy farmers," Millie said. "I promote the Guernsey as an efficient cow." She also promotes dairy products, explaining, "I feel it is something every farmer must do. No one else can do it for them."

Connie's territory was a little smaller, but she also spent a lot of time traveling - 2,300 miles' worth to be exact. She visited 13 schools and gave 40 presentations in addition to attending functions like Ag Progress Days, Farm Show and Ag Expo and "lots of banquets."

In her talk, she said, "I promoted dairy products but I always took a poster of the five breeds of cows and talked about

what they eat." She was astonished to learn how little children knew about dairy cows and farming and found herself answering questions like, "If a cow eats green grass how does it get white milk?"

She also responded to comments like "I didn't know cows don't give chocolate milk." She said unless children had taken a farm tour many had never been on a farm, and added, "Kids are adorable. They were my favorite audience."

Both girls had the fun of answering questions like "Are you Miss America?" and "Are those real diamonds in your crown?"

Connie visited a few supermarkets and still has several mall promotions and other events to do during June Dairy Month.

Connie feels a Dairy Princess can be valuable in reaching certain audiences, and said the one thing she wishes she had done more was speaking to senior citizens groups. "I spoke to only one and they really enjoyed it. I was really glad I went and I should have gone to more. They need milk too."

They agreed that their peers are a hard group to persuade to drink more milk. As Millie put it, "When they are in a crowd they won't drink it."

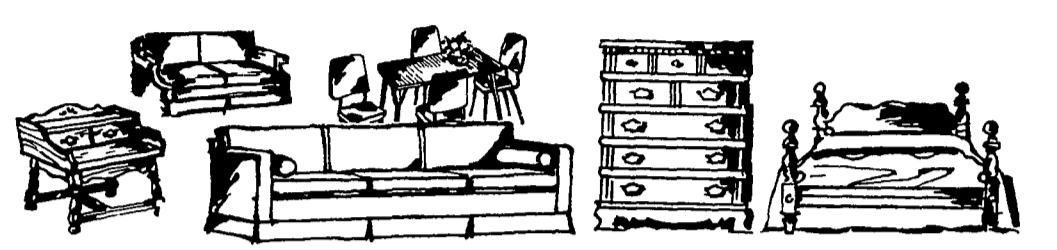
Millie is particularly enthusiastic about the benefits of Golden Guernsey milk, saying, "It's more nutritional because a glass has 19 percent more protein. You don't need as much to get your daily requirements. Also more fat puts more flavor in the milk." She added that it contains both more Vitamin A and more carotene, noting that Guernsey milk is usually even more golden in the springtime when the cows are on new pasture.

She explained that there are people who prefer Golden Guernsey milk because it has more body and even the two percent milk has more flavor, according to Millie. However, she said she does not always talk about Golden Guernsey milk because "You can't promote it if you can't get it in the store." The milk from Landenhof Farm is processed as Golden

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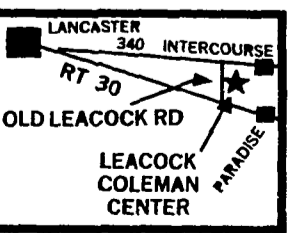
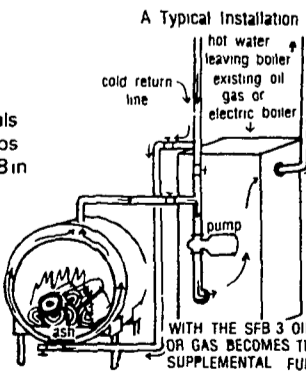
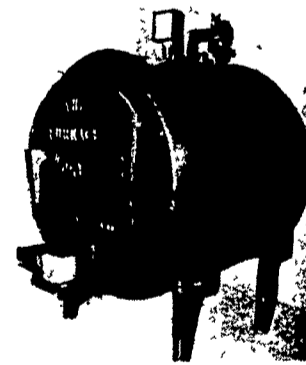
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