

# NEW YORK DAIRY FARM TOUR - June 16, 17 & 18, 1981

Deadline for Reservations  
June 8, 1981

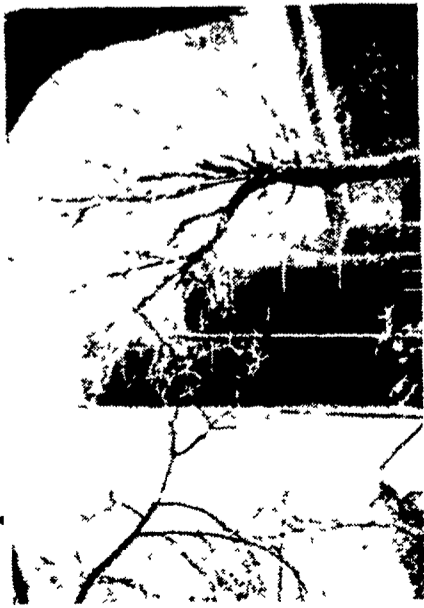


**LeRoy Windecker**  
**Windex Farms**  
Frankfort, New York

2033 H.M.C.; 2070-Haylage

The Windeckers milk 60 cows with a current average of 18,890 lbs milk and 727 lbs B.F. Roy grows a mixture of alfalfa, timothy and brome, and also some clover and trefoil in heavy clay soil on his hilly farm. All HARVESTORE Haylage makes up the forage program. Cows receive 45 lbs/head/day and 6 lbs baled hay/head/day. After starting on High Moisture Corn, Roy experienced a 1,300 lb/cow increase in production. Between December 1980 and February 1981, while production was 70 lbs/head/day, only 6 T supplement was used. Current income over feed costs is \$1,800/cow. Roy corn supplements. Feeding Haylage out of a HARVESTORE is like having fresh pasture all year round.

**Stop #2**



**George & Marcia Gafner**  
**Gafner Farms**  
Rome, New York

2080-Haylage; 2050-H.M.C.;  
6219 Slurrystore;  
2080-Haylage Under Construction

The Gafners farm 240 acres, 60 in alfalfa, 40 mixed hay. This 67-cow dairy is a one-man operation. George feeds HARVESTORE Haylage and corn silage from a stave silo (which is for sale!). After installing the Slurrystore, George shaved \$40/acre from his fertilizer bill on corn and is able to harvest 4 T. High Moisture Corn/acre with only 200 lbs. starter fertilizer. He had to feed Haylage from a silo recently when he ran out of Haylage in his HARVESTORE. The silo Haylage was supposedly the same quality, but he lost 300 lbs milk/day!

**Stop #1**



**Max & Carl Townsend**  
**Summit Crest Farm**  
Paris Station, New York

2080-Haylage; 2050-H.M.C.

Six years ago the Townsends built their first HARVESTORE and began feeding High Moisture Corn. Purchased feed bills were cut by more than 12% while production increased. Max says their first HARVESTORE paid for itself in 3 years. Even when grain had to be purchased for the Structure they held their high production. This spring a small concrete silo was removed and the 2080 for Haylage was erected. Present production is 18,710 lbs milk with 3.8% B.F. for the 79-cow herd.

**Stop #4**



**★ SPECIAL ★**  
**For Tour Participants**  
FREE Flag Sheet with any HARVESTORE structure ordered and shipped by July 4th, 1981

**Lewis & Arnold Cope**  
**Lew-Arn-Hurst Farm**  
East Springfield, New York

2060-Haylage; 2087-Haylage;  
2-2050's H.M.C.; 8123 Slurrystore

The Copes have been HARVESTORE owners since 1962. They have 142 cows in a free stall barn and present production is 16,250 lbs milk and 633 lbs B.F. They feed a complete ration in the bunk and spend less than 8.5% of the milk check for off-farm supplement and minerals. The only protein supplement fed is to high producers — 1 1/2 lbs/head/day.

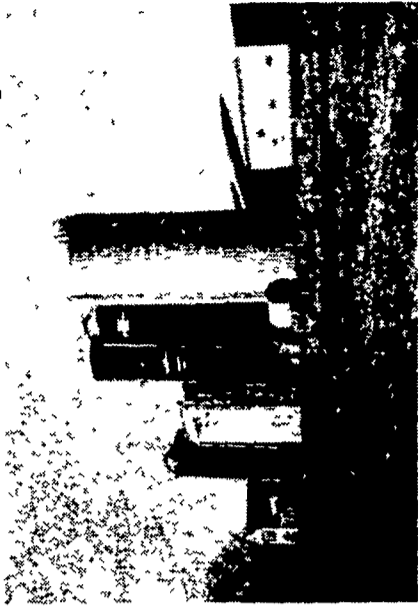
**Dean Yorton**

**X Y Z Farm**  
Canastota, New York

2080-H.M.C.; 2580-Haylage;  
2085-Haylage; 8119 Slurrystore

Dean farms 600 acres, 400 in pure alfalfa. Last year he had only one forage test under 20% protein. The 200-cow herd is housed in a free stall barn and an old tie-stall barn where he still milks. Manure is pumped into the Slurrystore with a piston ram. Cows are divided into 3 production groups and fed a total mix ration. Production is 16,000 lbs milk with 3.5% B.F. Off farm feed purchases are under \$1,000/month. One lb soybean meal/head/day is fed to high producers.

**Stop #5**



**Dewey Decker**  
**Dew Dec Farms**  
Windsor, New York

4-2060's Haylage; 2077-Haylage;  
7019 Slurrystore

Dewey has 200 cows on test with an average of 17,400 lbs. milk and 645 lbs B.F. Herd is divided into "tankers," "heifers" and "clunkers." Forage program is half HARVESTORE Haylage, half corn silage. Although he is in the process of changing his feeding system, he has had success with total ration on the bunk. Manure is pumped into the Slurrystore with a piston ram and agitated and emptied with a side-mount pump.

**Stop #6**



**Penn-Jersey HARVESTORE Systems, Inc.**  
Box 7, New Holland, Pennsylvania 17557

PH: 717-354-4051

**Pennsylvania HARVESTORE, Inc.**  
R.D. 4, Box 61, Dillsburg, Pennsylvania 17019

PH: 717-697-0308



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