

# Sharing money-making ideas in milk production.



When it comes to dairy farming a little learning can be a profitable thing. Milk production can soar. Butterfat can jump higher. Profits can increase. That's why Pennfield spends so much time educating its own Penn Pro salesmen as well as dairy farmers in the latest nutritional, herd health, and farm management developments. These educational programs are, of course, an excellent supplement to the Pennfield Computerized Total Ration Service. And here's how the service works: 1. We collect samples of your forage. 2. Then we evaluate the quality of your forage. We determine the total digestible nutrients. The fiber content. The protein content. The amount of carbohydrates. 3. The computer quickly spots any nutrients lacking in the forage. For your milking cows. And for

(Top) Dairyman Ken Myer, Elizabethtown, Pa., discusses the latest developments in herd management with Penn Pro Salesman Steve Leiser. (Bottom) Pennfield's Dennis Rebert reviews feeding techniques with George Rohrbaugh, Manager, Leader Farms, York, Pa.

your dry cows. It immediately points out the overfeeding of nutrients. Underfeeding, too. Both, of course, may be different at different times of the year. And the printout will tell you what you need. And when. 4. Your Penn Pro Professional advises you on the quantity and type of nutrients that should be added, to balance your total feeding program to your cows nutritional requirements.

Try the Pennfield Computerized Total Ration Service. For better milk yields. For better profits. There's no cost or obligation. Just phone us today at Pennfield Feeds. Local calls: Lancaster 299-2561, Red Lion 244-4511. In 717 and 215 areas dial toll-free 800-732-0467. Pennfield Feeds, Rohrerstown Road, Lancaster, PA 17604.

**Penn Pro is a total feed program from Pennfield Feeds.**

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