Prefab parlor saves energy on Hafer dairy farm

host to the many visitors who stop by his dairy operation is one of Earl Hafer's favorite chores.

"These days, it's real easy to go under in this business," says Hafer "You've got to have good management And that means keeping up, having the right equipment

Hafer manages more than 230 Holsteins on his 75-acre farm, which is located at R2 Douglassville in the southwestern corner of Berks County He rents an additional 450 acres nearby, on which he raises corn, wheat and alfalfa

A third-generation dairyman, he purchased the farm from his grandfather several years ago

Today, the farm's labor force comprises Hafer, whi wife and two time.

Hafer recently constructed a new milking parlor, a Surge Double Six Herringbone Low Line system manufactured by Babson Bros. of Chicago The structure trical Service, Inc, also of Berks

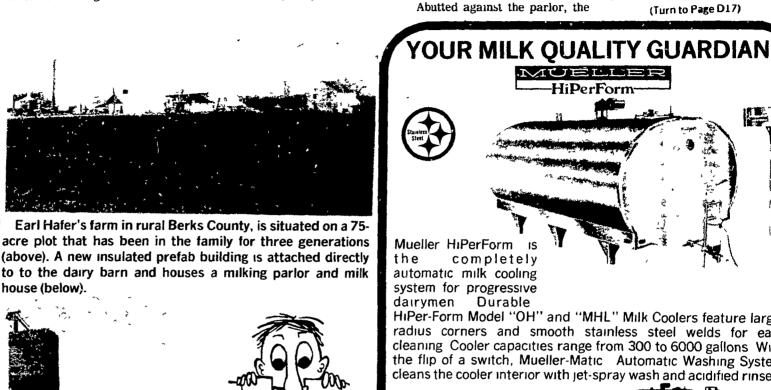
DOUGLASSVILLE - Playing sons, and his father, helping part enclosing both the parlor and the County Longacre is Bally's exadjoining milk house is a prefabricated, insulated metal building supplied by Bally Case & Cooler, Inc of Bally The building was installed by Longacre Elec-

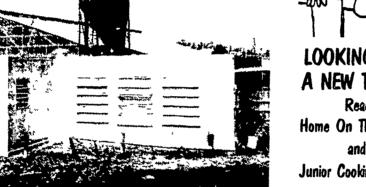
clusive representative for milking parlor installations

Measuring 34'x21, the prefab parlor ia annexed directly to Hafer's pole barn where the dairy cattle are housed

milk house measures 24'x16' and is partitioned in half. The side representing the milk receiving room houses the bulk head of the cooling tank, automatic washing systems, a telephone and assorted system controls.

(Turn to Page D17)

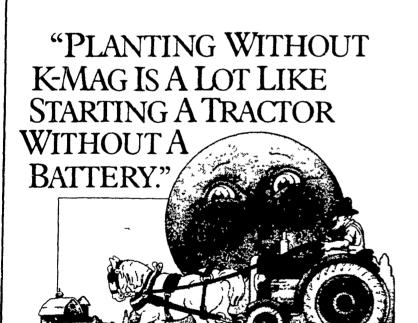
















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