

Winning dairy honors ... the Pennfield way.



Nearly 100 area dairymen — all Pennfield customers — were honored recently for achieving high herd production, high increases and high record cows last year. Of vital importance to their success is the way they continue to balance their home grown forage with nutrients that boost milk yields dramatically and enhance butterfat test results. This, of course, is exactly what the Pennfield Computerized Total Ration Service can achieve for you. And here's how it works:

1. We collect samples of your forage. **2.** Then we evaluate the quality of your forages. We determine the total digestible nutrients. The fiber content. The protein content. The amount of carbohydrates. **3.** The computer quickly spots any nutrients lacking in the forage. For your milking

(Top) Dick Poole, Penn Pro Professional, checks herd records with William D Hesson, III, Come 'n Go Farm, Westminster, Md, one of the Pennfield Dairy Award Winners (Below) Consistent quality Pennfield pellet feed is a key to higher dairy yields

cows. And for your dry cows. It immediately points out the overfeeding of nutrients. Underfeeding, too. Both, of course, may be different at different times of the year. And the print-out will tell you what you need. And when. **4.** Your Penn Pro Professional advises you on the quantity and type of nutrients that should be added, to balance your total feeding program to your cows' nutritional requirements.

Try the Pennfield Computerized Total Ration Service. For better milk yields. For better profits. There's no cost or obligation. Just phone us today at Pennfield Feeds. Local calls: Lancaster 299-2561, Red Lion 244-4511. In 717 and 215 areas dial toll-free 800-732-0467. Pennfield Feeds, Rohrerstown Road, Lancaster, PA 17604.

Penn Pro is a total feed program from Pennfield Feeds.

 **pennfield feeds**®