

Top dairymen receive production awards

SMOKETOWN — Top producing dairymen were honored Wednesday afternoon at a luncheon sponsored by Pennfield Corporation.

The tenth annual dairy awards ceremony was held at Good 'N Plenty, Smoketown, to encourage farmers to make dairying more profitable.

Robert B. Graybill, president of the firm, said the company expects to continue to derive most of its business from animal agriculture sales and expects to expand its dairy market

He said he would like to see dairy equal in its respective field the leadership position currently held by the corporation's poultry division in its area.

He saluted the dairymen who represent a \$12 billion market in Southeastern Pennsylvania and Maryland for working with President Ronald W. Reagan's economic plan.

Guests at the banquet also heard a talk by A. M. Brown, Training Director for American Cyanamid on how to plan profits three years ahead

Brown encouraged farmers to set three money targets one for expected sales, one for projected expenses, and a third for profit potential

He outlined a multi-year financial plan based on such basic economic figures as working capital ratios, asset-to-debt ratios, and return on investment

In addition, plaques were presented to the dairymen honored at the session. Photos of the winners accompany this article.

Under Pennfield's 1980 standards, a herd was eligible if, according to official DHIA records, it produced more than 17,000 pounds milk and/or 625 pounds butterfat.

Herds with an increase of 1000 pounds milk or more per cow over last year, or herds with an increase of 50 pounds of butterfat per cow over the last year were also honored

To qualify as a high record cow, the following requirements had to be met: Holstein, 1050 butterfat and/or 26,000 pounds milk; Brown Swiss, 750 pounds butterfat and/or 19,000 pounds milk; Ayrshire, Guernsey, or Jersey, 750 pounds butterfat and/or 16,000 pounds milk -CH



Lebanon Countians from left to right: Mr. and Mrs. Raymond Miller; Mrs. Verna Kegerreis; and Robert Gregory, Pennfield, also were among those honored.



Perry Countians honored were, left to right: Dan Rice; Mr. and Mrs. Frank Rice; Ray E. McMillen; Carl McMillen; Gene Schlosnagle, of Pennfield.



Chester County's top producers included, back row, left to right: Paul King, John Stoltzfus, J. Harold Bare, Peter Knutsen, of Pennfield; Robert Pepple; Tom Kerns; Richard Proud, Jr.; Ephriam Hershey; J. Nelson Young; Charles Young; John McFadden, of Pennfield; front row, Mrs. King; Mrs. Stoltzfus; Mrs. Bare; Mrs. Pepple; Patty Edwards; Mrs. Proud; Mrs. Hershey; Mrs. Nelson Young; Mrs. Charles Young.

More pictures

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Ralph and Franklin Troutment, of Retland Farms, Womelsdorf, were cited by Pennfield for high production.



Lancaster County dairymen honored include, back row, left to right: Mr. and Mrs. Richard Hess, Allen Redcay; front row: Curtis Hess, Don Breneman; Joe Witmer; Robert Nevin Hershey; Dick Ibach, Goods Feed Mill; Wagner; Ray Witmer.



Mr. and Mrs. Wallace Mellott, of Wallymae Farms, Harrisonville, also were honored.



Other award winners from Lancaster County include, back row from left: Peter Knutsen and Steve Leiser, Pennfield; front from left, Amos Brenneman and Jim Brenneman; Mrs. Elmer Martin; Mrs. Norman Hershey; Mrs. Robert Hersberger; Mrs. Hershey Hostetter; Charles Hershey Hostetter; Jay Landis; Greg Landis; Habecker and Nelson Habecker.