

## Dairy day

(Continued from Page A1)  
cows and working toward improved milking longevity. Remember, the first lactation

only pays the bill for bringing her to milking age, Shirks said. She doesn't start paying her way until the second lactation. To help reduce expenses, the agent suggested tighter culling of non-milkers.

Every two or three heifers you don't need only replace a producing milker, he said. It might be time to consider reducing the heifer herd. It might be better to reduce in size and spend more time with fewer cows rather than getting bigger to spend less time with the cows.

Lancaster Farming, Saturday, March 7, 1981—A47

## PUBLIC AUCTION

FARM EQUIPMENT  
HAY & STRAW  
THURSDAY, MARCH 19, 1981  
at 10 A.M.

Located just North of EGYPT, Lehigh Co. Pa. turn off Main St. in Egypt onto N. Church Rd. (opposite Merchants Bank) follow to Bridge St.

J.D. 720 Diesel tractor, wide frt., 3 pt.; J.D. 620 tractor, 3 pt. pwr. str., rollomatic; J.D. 520 tractor, 3 pt. pwr. str., rollomatic; front end loader for same; Oliver 3 pt. 2 btm. 14" rollover plow; J.D. 3 pt. 3 btm. 14" plow; J.D. 7' 6xH offset transport disc; 1968 Scout 4 whl. dr. w/snow plow; 16 single disc grain drill on steel; J.D. #30, pull type 6' pto combine w/bin; J.D. 9' haybine; 4 bar side rake; J.D. 224 WS, (wire) baler w/ejector; King Wyse 36' elev.; Smoker 24' elev.; 30' Mow elev.; Belt Harvest Handler alu. grain elev.; drag elev.; J.D. 44 pto spreader; Gehl forage wagon; MF 3 pt. 2 row corn planter; J.D. 5' 3 pt. rotary cutter; 3 pt. post hole digger; 3 pt. 5' rear blade; 2 whl. pto auger unloading wagon; Huskee grav. flow wagon; 4 whl. hyd. dump trailer; 4 whl. flat trailer; 2 whl. 12' steel dump trailer; 2 AC forage harvesters; 3 pt. crane; Ford 3 pt. rotary hoe; 3 pt. 2 row culti; trailer type sprayer, 10' high by 12' dia. round wire corn crib (like new); winch op. wagon dumper; 15'x6" grain auger; 10' iron water trough; hammermill; (8) 10" I-beams from 10' to 13"; scrap metals; elec. seeder; asstd. tools; 125 gal. fuel tank w/pump; 100 bales of mixed hay & 100 bales of straw; plus many items too numerous to mention.

Terms: Cash or check Refreshments served  
Ordered by  
**MRS. JAY KLOCK**

Conducted By  
Ralph W. Zettlemoyer Auction Co. Inc.  
(215) 395-8084

## Carroll County Holstein CALF SALE

50 Head of  
Top Registered Calves  
WEDNESDAY, MARCH 18, 1981  
at 7:00 P.M.

At The Carroll County Ag Center, Smith Avenue off Gist Rd. Westminster, Maryland.

This is the best group of calves we have ever assembled! Top daughters of Elevation, Glendell, Elev Pete, Arlinda Chief, Apollo, Monitor, Jemini, and Creek.

### Featuring These Top Calves:

An Oct. Glendell from an Ex. Dam with over 20,900m. and 1048f. 2nd dam VG. with 21,220m. and 881f. - Marlin Hoff.

A Sept. Marvex calf from VG Marcus dam with 19,950 as 2 yr. old 2nd dam 86 pt. Bootmaker over 19,900m. 3rd dam Ex. 91 over 26,000m. - Rosabond Holsteins.

Twin Jet Stream calves from a VG Dam with over 24,000m. and 1000f. - Greg Briggs.

Dams of calves selling write terrific pedigrees. A great place to select 4-H calves!

Write today for catalog.

Sale Managed By:  
Rensburg Sale Service  
Jefferson, Md. 21755  
301-473-8214

Sale Chairman:  
Gary L. Derr  
1555 Otterdale Mill Rd.  
Taneytown, Md. 21787  
301-756-2290

A panel of four speakers took a look at various aspects of an economic outlook for this year.

H. Louis Moore, Penn State ag economist, said food prices will likely jump 15 percent in 1981 and more complaints will be heard from consumers.

He also took a look at the Reagan Administration's budget-cutting program to fight inflation.

"I'm not too optimistic about reducing inflation," he said.

There's nothing more inflationary than defense spending because it's money down a rathole.

All in all, he expected that 1981 might be a little better than the past year but nothing to cheer about.

David Poorbaugh, of Poorbaugh Grains, took a look at the feed situation.

He said that corn supplies will depend on the coming season's crop and soybean stocks are quite high due to reduced world demand.

"I think we're finally coming to the point where world demand for grains is going to start outstripping supply," Poorbaugh said.

"Then, you in agriculture are going to be on the right side of the markets."

He also took a look at price. "There is a medium summer with medium rain in the Great Plains, corn prices shouldn't be too much higher."

But if there is weather trouble, there will be \$5 corn with no difficulty at all, he said.

He doesn't anticipate much fluctuation in soybean meal prices because of the reduced world demand and good crop reports from foreign growers.

Tom Jurcak, Lackawana County agent, took a look at the milk price situation.

It's his opinion that federal efforts won't come in time to eliminate the schedule April 1

pricing adjustment. He further predicted that the Senate bill for further trimming of milk supports will not pass.

"Milk prices for 1981 should be about eight percent higher than 1980," he said.

But costs of production are expected to increase about 11 to 12 percent.

Robert Bucher, of Commonwealth National Bank, began his comments by stating he thought the story in last Saturday's Lancaster Farming citing gloom and doom was a bit overdone.

He said that net income will be down and described it as "taking the cream off the top."

"It will be a time to tighten the belt," he said.

"It's a time to cut spending and make certain that major purchases are really needed."

He said that lenders will be looking toward much better management. He expects that the prime rate will average around 15 percent for this year and ag borrowing rates will be about one percent less.

John Sherk, Penn State agronomist, demonstrated his infra-red forage analysis program, which provides fast forage testing and ration programming.

He described the Dodge van containing the analysis equipment as a "traveling medicine show." Sherk has been touring the state giving demonstrations to drum up interest in the system.

"If anything is needed in this county," he said, "it's a good hay marketing program."

"With 400 or so loads of hay sold each week, the cost of mistakes runs about \$1 million a year."

A county like this needs several of them.

But it's not going to be until people like you want it."

# Two Pennsylvania State Farm Dispersals

## Allentown State Farm

Tuesday (11:00 a.m.) March 17, 1981

### 184 - HOLSTEINS - 184

160 Cows - 28 Bred Heifers - 50 Yearlings & Calves  
95 Registered - 90 Grades  
(Nearly All Grades Identified)

55 Registered Cows - 9 Registered Bred Heifers

33 Registered Yearling Calves

### Sample Of Cows Selling

3 over 22,000 milk

17 with 18,000 to 20,000 milk

5 with 20,000 to 22,000 milk

1980 DHI: 14,867 milk 554 fat

Location Midway between Allentown and Bethlehem Take Rt 987 (Airport Road) North from US 22 to Schenersville Inn Turn left and farm is 2 miles on left

Sale Headquarters Holiday Inn Bethlehem PA ph 215 866-0941  
Farm phone 215 262 5053

## Selinsgrove State Farm

Thursday (11:00 a.m.) March 19, 1981

### 151 - HOLSTEINS - 151

87 Cows - 21 Bred Heifers  
41 Yearlings & Calves & 2 Bulls  
21 Registered - 130 Grades

### Production Selling

19 over 20,000 milk

4 with 18,000 to 20,000 milk

25 with 16,000 to 18,000 milk

1980 DHI: 14,057 milk 575 fat

Location Take Rt 522 west from Selinsgrove to Rt 204 Turn north on Old Colony Road Go left and farm is one mile

Sale Headquarters Holiday Inn, Selinsgrove, ph 717 743 1111  
Farm phone 717 374 2911 Ext 351

## Norristown State Farm - Danville State Farm - Polk State Farm

### ALL THREE SALES HAVE BEEN CANCELLED

Dates for the Two Remaining Sales Have Been Changed To:

**TUESDAY, MARCH 17 - ALLENTOWN**

**THURSDAY, MARCH 19 - SELINGSGROVE**

For Catalogs Contact Sale Manager

## Pennsylvania Holstein Association

839 Benner Pike, State College, PA 16801 814-234-0364

Auctioneers - R. Charles Backus & John C. Merryman Pedigrees - Horace Backus