

assured the Japanese they saw good Holstein breeding stock at Penn Gate Farms. The four Holstein Association; and Robert E. Gitt, Penn Japanese, from left, are: N. Yanagawa, F. Gate owner.

Lots of note taking and pedigree checking Fukumoto, K. Okada, and R. Ishida. Looking on in background are Bill Nichol, Pennsylvania

### Penn Gate

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visits the United States two or three times yearly on buying trips for top animals.

Fukumoto is livestock specialist with NOSAWA, a Japanese trading company specializing in international agriculture trade. He was key spokesman for the group, which also included Dr. Kazutoshi Okada and Nori Yanagawa, representing the Japan Holstein Breeding Service, and Ray Ishida, director of NOSAWA

The Japanese Holstein Breeding Service looks for good type and conformity in potential sire pur- Madison, Wisconsin, Central chases, perferably bulls scored Excellent. They must carry a strong, deep pedigree, ideally with two or three Excellent dams, or Very Good dams with records over 25,000 milk. Their sires must be well-known and plus proven

The few bulls that the delegation will ultimately choose on this trip will be flown from San Francisco to the stud at Sapporo, on Hokkaido, the northern island of Japan. There are currently 35 U.S. Holstein bulls at Sapporo now, including an Elevation son of Northcroft Elevation Ella. Ella is owned by York Countian George Knight and was selected the Supreme Champion cow at the National Show last Fall.

According to the delegation members, about 95 percent of all cattle breeding in Japan is done by artificial insemination, a larger percentage than in the US

There are approximately 120,000 dairy herds in Japan, with an average number of about 12 cows and an equal number of heifers being raised.

On Hokkaido, which is the prime agriculture and dairy production area of Japan, dairy herds range closer to double that national average.

Production per cow is about 10,000 pounds milk and payment is made at a 3.5 butterfat level



N. Yanagawa of the Japan Holstein Breeding Service measures Penn Gate Wallie Skystar as Pennsylvania Governor Richard Thornburgh, right, and Skystar's breeder Robert E. Gitt look on.

Fukomoto says that Japanese dairy farmers receive about twice the price for milk now being paid to American dairymen.

Then with a hint of a teasing grin he adds, "But then we have to buy all that expensive United States grain, too."

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Corn and grass silages can be made in Japan, but a large portion of the grain ration must be imported. Much of the dried hay must also be shipped into Japan as well, with Fukomoto guessing that price at about 17 cents per pound, or \$340

In spite of high feed costs, Japanese farmers share the U.S. domestic problem of overproduction and milk surpluses. Strict base amounts are set on milk production per farm and excess milk produced over that must be used by the farmer, most fed to calves.

That milk surplus has had a dramatic effect on the export market for U.S. Holsteins. Some 1500 head were purchased in 1979, while in 1980, that figure dropped to only 630.



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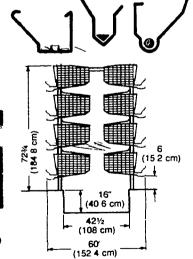
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