

Weekly Summary
(Continued from Page A12)

FARM CALVES: Hol. Bulls 80-125 lbs. 70.00-118.00, mostly 85.00-108.00; Hol. Heifers 80-150 lbs 80.00-170.00, mostly 100.00-150.00.

HOGS: 5046 Compared with 6385 head last week and 5476 head a year ago. Barrows and gilts steady - 75 higher. US No. 1-2 200-245 lbs. 44.00-47.00 No. 1-3 200-250 lbs. 43.75-45.00; No. 2-3 190-275 lbs. 41.00-43.75; No. 1-3 140-190 lbs. 35.00-40.00; Sows steady-2.00 lower. US No. 1-3 300-585 lbs. 38.00-41.50; No. 2-3 300-650 lbs 32.00-38.00 Boars 29.00-34.00.

FEEDER PIGS 885: Compared with 900 head last week and 793 a year ago. Feeder pigs highly uneven. US No. 1-3 20-35 lbs. 7.50-18.00 per head; No. 1-3 35-50 lbs. 14.00-23.50; No. 1-3 50-85 lbs. 21.00-35.00.

GRADED FEEDER PIGS: 1883 Compared with 1884 head last week, and 2425 head a year ago. All sales by CWT Feeder Pigs uneven, extremes 10.00 higher to 10.00 lower. US No. 1-2 25-40 lbs. 74.00-94.00, 40-50 lbs. 73.00-91.00, 50-60 lbs. 71.00-86.00, 60-80 lbs. 69.00-77.00; US No. 2-3 25-40 lbs. 68.00-87.00, 40-50 lbs 61.00-75.00 per hundredweight.

SHEEP: 124. Compared with 208 head last week and 114 head a year ago. Woolled sl lambs 1.00-3.00 lower. Choice 75-100 lbs. 59.00-69.00; Good 70-90 lbs 46.00-57.00 Sl ewes: 21.00-35.00

York-Adams-Guernsey breeders to meet

YORK — Avalong Farms Restaurant will host the annual York-Adams Guernsey Breeders meeting and banquet, scheduled for Friday, March 6, beginning at 7 p.m.

Speakers on the evening program will include Millie Lunde, the national Guernsey queen, and state Guernsey office representatives Lee Yost and Ruthann Benedict. The Happy Hill Boys Gang will provide musical entertainment. Special youth awards are planned, as well as high in-

dividual and high herd presentations.

Reservations are necessary, with adult tickets at \$6 and a \$3 cost to junior members, 4-H'ers and FFA youth.

Tickets are available from these Guernsey directors. Mervin Myers, Jim Miller, Doug Kilgore, Don Lanus, Leona Hobaugh, Kathy Lehman, George Rohrbach, Wayne Blessing and Larry Amspacher.

Deadline on ticket reservations is March 2.

Meeting to review Dauphin land study

HARRISBURG — The Natural Resource Inventory for Dauphin County is progressing well, reports Joel Myers, District Conservationist for the Soil Conservation Service in Dauphin County.

An explanation of the inventory and an analysis of the information gained to date will be presented in a public meeting on March 17, 1981

at 7:30 p.m. in the Lower Paxton Township Building.

During the past summer, field data was obtained from 283 different locations in Dauphin County. Information included land use, a record of cropping systems and related soil information.

In addition, information relevant to present and potential erosion on cropland, stream banks and

Lancaster Dairy Day stressing economics

LANCASTER — Economics will be the theme of the annual Dairy Day program to be held from 9 a.m. to 3 p.m. on Tuesday, March 3, at the Farm and Home Center.

A movie on "Cutting Losses by Managing Mastitis" will begin at 9:30 a.m., followed by a discussion of "Hidden Profits" by Glenn Shirk, Extension dairy agent.

The Economic Outlook for 1981 will be covered by a panel consisting of H. Louis Moore, Penn State ag economist, on the General Economy; Robert P. Bucher, of Commonwealth National Bank, on the Money Situation; David Poorbaugh, of Poorbaugh Grains, on the Feed Situation; and Tom Jurchak, Lackawanna County Extension agent, on the Milk Price Situation.

At 11:15 a.m., John Shenk, Penn

State agronomist, will speak on new and quick forage testing and feed programming.

Lunch, partially sponsored by Hamilton Bank and exhibitors, will be available for \$2. Dairy products are being donated by Turkey Hill and Graybill dairies.

The afternoon program includes Calf and Heifer Housing, 1 p.m., Dan Meyer, Penn State ag engineer; Herd Health Programs for Dairy Herds, 1:45 p.m., Lester Griel, Penn State veterinarian; and Fly Control on Dairy Farms, 2:30 p.m., Clarence Collison, Penn State entomologist.

Printed programs are being sponsored by Interstate Milk Producers, Mt. Joy Farmers' Co-op; and Eastern Milk Producers Co-op.

construction sites was recorded. Information relevant to woodland and wildlife was also obtained.

Myers explained Dave Ball, a graduate student at Penn State, collected the information. Presently the field data has been

completed and prepared to be computerized at Penn State. This information will be provided to various resource agencies and residents of Dauphin County when it is completed.

What's So Special About Hoffman Formulas?



We asked Elmer Applegate, Manager, Field Seed Procurement

Q. Is there really much difference between Hoffman Formulas and ready-made mixtures being offered by competitors?

A. There's no way a competitor can exactly duplicate a Hoffman Formula. Over half of the alfalfa seed used in our Formulas is of varieties for which Hoffman has exclusive distribution rights in the East. The same is true for a high percentage of the clover. A competitor could copy our exact percentage of alfalfa, red clover and timothy, but he definitely cannot offer the same vantage makeup. Therefore, we think we can outperform the competitive product in our customer's fields.

Q. What do you mean when you advertise that Hoffman Formulas are "Balanced Blends?"

A. First, that the percentage of legumes versus grasses is practical. When we began our Formula program in 1963, we reviewed forage seeding suggestions of the northeastern agricultural colleges. Our basic grass/legume percentages represent a practical consensus of Eastern professional thinking.

Second, the varieties are matched maturity-wise. One ingredient should not be old and woody before the others are ready to cut. Customers want quality hay.

And, third, we use modern blending equipment to make sure the blend of different seeds is uniform and the inoculating material is well distributed.

Q. Are Hoffman Formulas certified?

A. No. But a considerable proportion of the seed we use in Formulas is certified. Our purity and germination standards are up to or above certified standards. The Hoffman tag on our branded products carries just as much weight in the minds of most customers as does a certification tag.

Q. It seems unusual that you sell 13 different Formulas, when some other companies only have three or four ready-made mixtures. What's the reason?

A. First . . . maybe the other company sells only over a limited area. We cover from Virginia through Maine.

Second . . . maybe the other company doesn't want to bother with blends having limited sales potential. We aim to serve all Hoffman customers with all of their needs.

Third . . . it's simpler to make up three or four blends that will do a pretty fair job over a wide set of circumstances. However, we want to handle each specific situation with the best combination we can develop to do that particular job. We think it takes 13 Formulas to do that.

Q. Your suggested seeding rates seem a little higher than those recommended by experiment stations. Why?

A. Our aim is to have the customer grow the best crop he can. The cost of seed is a minor part of the farmer's investment in his new seeding. Spread over several years, the per acre cost of a few extra pounds of seed is negligible. And under adverse conditions — questionable seedbed — unfavorable weather, etc., a heavy seeding can definitely come through better than a light seeding. So, it doesn't make sense to risk seeding too little. Surveys indicate many farmers figure it's good insurance to seed a little heavier than experiment station suggestions. So do we.

Q. Some people think ready-mixed formulations offer seed companies an easy way to market sub-standard seeds. Is this true?

A. No way is it true here. I don't know what competitors do. But I know exactly what Hoffman does. We use nothing but top quality seeds. We blend for top performance. We take no chances of tarnishing our 80-year record for quality. It's always been that way here at Landisville. It will stay that way as long as I'm around.



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