



## Wins door prize

RISING SUN, Md — Ag-Ind Equipment Co., Inc. of Rising Sun, Md., is pleased to announce the winner of the door prize drawing at their Third Annual Auction, held on January 27.

The AC three-horsepower Roto-

tiller was presented to Paul W Weaver of R3, Litzitz, by Ed Greenleaf, owner. The firm said it would also like to thank everyone who attended and participated for helping to make the auction such a big success.

## Dairy tour held

LANCASTER — A group of Pennsylvania dairy farmers, accompanied by Joseph C Miller, of Lancaster, representative for Brown Equipment Company, last week toured several large dairy operations in California.

In addition to viewing the large dairies, which milk up to 750 cows per day, the tour group visited the California Farm Equipment Show

at Tulare and Brown Equipment manufacturing facilities.

As representative for the California manufacturer, Miller, of P O. Box 2475, Lancaster, serves a network of 20 dealers in the Northeast.

Brown Equipment Company manufacturers a line of dairy equipment with electronic and air logic, including milking systems,

HONEY BROOK — Atlantic Breeders Cooperative has selected Ivanmar Antonio to enter their young sire sampling program. He is one of 40 young Holstein bulls to enter the program this year. Bred by Ivan Stoltzfus, Honey Brook, the bull will be known as 15H395 Antonio.

During sampling, Antonio will be randomly mated to approximately 600 Holstein cows through artificial insemination service in herds owned by Atlantic members.

He will remain at Lancaster headquarters barns for the next four years as he continues to grow and await evaluation of his progeny. If the results prove satisfactory, Antonio will then go into extensive service throughout the Cooperative's 12,000-member area and his semen may be marketed to other parts of the world.

The bloodlines in this young bull's pedigree are specially selected for Atlantic's breeding program. His sire, Hilltop Apollo Ivanhoe, is a former Atlantic bull, scored "Very Good" in body

side open and herringbone stalls, feeders, feed conveying systems, crowd gates, automatic machine removers, back flush systems and ice builders.

## Business News

### Selects Antonio for sire program



Ivanmar Antonio

conformation, and received the Gold Medal Sire award from the Holstein Association last year.

Antonio's dam, Stoldale Royal Leader, has two records over 21,000 pounds of milk in Stoltzfus' herd. She is classified "Very Good" in body conformation and is a Gold Medal Dam. Antonio has four full sisters, all are good producers and three are classified "Very Good."

15H395 Antonio is available to dairymen who call the Atlantic Breeders toll free phone numbers, 800/732-0391, 800/233-0216, or 717/569-0411.

### Holds hedging meeting

LANCASTER — To help farmers become better acquainted with the commodities market and how to use it, a free seminar was held this week in the offices of Trade Tech Management, Inc., Lancaster.

David Sauder, commodities advisor, told the assembled group of farmers that, like every other tool a farmer has at his command, hedging in the commodities market can work both for and against you.

"You need to respect the tools you use on the farm," Sauder said. "A tractor can plow your field. Or it can injure you permanently. You don't stop using tractors just because they can injure you. In the commodities market you manage

the account to lock in a selling price for cattle, hogs, or grains that give you a profit."

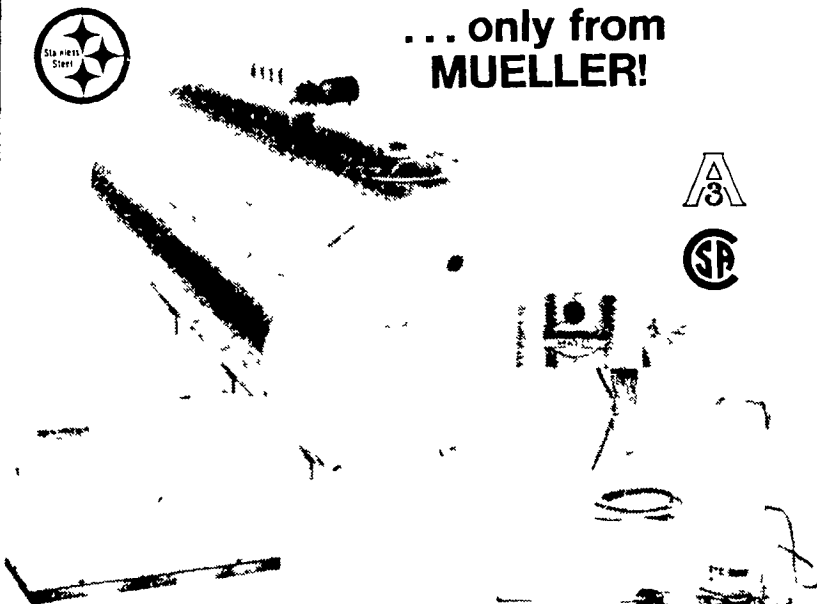
A motion picture illustrated how farmers can use hedging so that if the cash price goes down, the commodities contract locks in your profit. In addition, if the cash price goes up, you may lose in the commodities contract. But that loss will be regained in the cash market so you still can have the profit you built into your plan when you purchased cattle or hogs.

The seminar was one of a series of meetings planned over the next several months to help farmers with the management of their cash flow through the proper use of commodities contracts.

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- By using this test and receiving the early diagnosis a farmer can keep his cows in a 12 month cycle.

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