

# Probing your dairy farm for better profits.



As the nutritional content of your cows' forage goes, so goes your milk yield . . . and its profitability. That's why this forage sampling is vital to your farm. It catches the changes in nutritional content from one of your crops to another . . . from one of your fields to another . . . even from one set of weather conditions to another. In short, it spots any nutritional over- or under-balance . . . so you can do something about it.

This forage sampling is a vital part of the Pennfield Computerized Total Ration Service. And here's how it works: 1. We collect samples of your forage. 2. Then we evaluate the quality of your forages.

We determine the total digestible nutrients. The fiber content. The protein content. The amount of carbohydrates. 3. The computer quickly spots any nutrients lacking in the forage. For your milking cows. And for your dry cows. It immediately points out the overfeeding of nutrients. Underfeeding, too.



*J. Shephard Wolff of Valley Acres Farm, RD #1, Neville, Pa., reviews forage sampling operation with Penn Pro Gene Schlosnagle while (inset) Mike Thomas, Supervisor of Quality Control, analyzes another forage sample in Pennfield's in-house laboratory.*

Both, of course, may be different at different times of the year. And the printout will tell you what you need. And when. 4. Your Penn Pro Professional advises you on the quantity and type of nutrients that should be added, to balance your total feeding program to your cows' nutritional requirements. 5. The result can be increased milk production at the lowest possible feed cost.

The Pennfield Computer Total Ration Service could bring on your greatest growth act. In your milk yield. And your profits.

Try the Pennfield Computerized Total Ration Service. There's no cost or obligation for this unique service to your dairy operation. Just phone us right now. Today. At Pennfield Feeds. Local calls: Lancaster 299-2561, Red Lion 244-4511. In 717 and 215 areas dial toll-free 800-732-0467. Pennfield Feeds, Rohrerstown Road, Lancaster, PA 17604.

**Penn Pro is a total feed program from Pennfield Feeds.**

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