

# Farmers air feelings on new ventilation system

LEBANON — A bus filled with forty curious and questioning farmers stopped at four farming operations in Lebanon and Lancaster counties on Thursday. Their host for the ride was Carl Martin of Tri-County Swine Systems, Lebanon and Stan Martin of Martin-Air, Georgetown, Ontario.

mers visited the operations of Floyd Horst, veal farmer, Klinefeltersville; Lewis Martin, hog farmer, Cocalico; Glenn Burkholder, hog farmer, Schoeneck; and Marlin High, dairy farmer, Lebanon.

What do these four farmers have in common that would interest a group of forty? They all have in-

stalled a Martin-Air total confinement ventilation system.

According to Stan Martin, inventor of the ventilation system and the company's U.S. sales representative, he began working on this type of ventilation system about 12 years ago. He said his experiences as a hog farmer and later as a building salesman showed him there was a definite need for improved ventilation in confinement housing.

In 1972, Martin said he developed the system, but the model he built then was made out of metal.

"These models rusted and tended to freeze because there wasn't enough insulation. So, in 1976, we perfected the system and switched over to structural foam for the units," he said.

Martin-Air was first introduced into the U.S. two years ago, explained Martin. He recalled how two farmers from Algona, Iowa heard about the units being used in Canada and came up to see for themselves.

"Those two farmers took two units back to Algona, and now we've sold over 300 Martin-Airs in that area.



Floyd Horst, Klinefeltersville, installed a Martin-air unit last summer in his veal calf barns. He said the new system has eliminated his previous problems with scours and pneumonia.

"We're after the end results at Martin-Air — good ventilation systems and customer satisfaction," Martin said.

The touring farmers got to meet four satisfied customers on Thursday.

Floyd Horst installed his

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Farmers scrutinized the Martin-Air ventilation system at the Glenn Burkholder farrowing complex in Lancaster County.

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