

Lancaster beef producers

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the kill floor, the rate is even better...104 cattle killed per hour.

Ninety percent of the cattle slaughtered at MOPAC are sold as boxed beef, with only about 200 head a day sold as carcasses. The boxed meat is shipped primarily up and down the East Coast in Moyer's own fleet of trucks.

Handling close to 1000 head of cattle each day, five days a week, enlists the help of a lot of employees. MOPAC currently has about 700 full-time employees on the payroll, from buyers, to boners, to truckers.

MOPAC's Vice-President Michael Silverberg reminded the beef producers they "can't feed cattle the way their grandfathers did, just as meat packers can't process meat the same as

their ancestors did."

Silverberg stressed the fact that the packer can't use overfat cattle in box meat plants. "The consumer won't use them. And we can't throw \$1 a pound fat away."

Another area of concern for packers, said Silverberg, is the increasing problem of going out of state for beef. He told the local beef feeders that Moyer Packing has more capacity than their present run of about 1000 head a day.

He encouraged the beef producers to be careful when they market their cattle - spread the marketing out by feeding different weight cattle.

Concerning the price paid for beef on the hoof by the packer, Silverberg explained the workings of an intricate supply/demand ratio. He noted the price of

beef depends on the price of chicken and pork, the amount of money consumers have to spend, and the type of cattle being marketed.

"When cattle are leaner, the prices are higher," he said. He added that Moyer Packing prefers crossbred steers to the old-fashioned boxy English breeds because crossbreds don't get overfat. "Cross with something," Silverberg advised, "because crossbreds have a better lean to fat ratio and I understand they gain better."

In closing, Silverberg wrapped up the tour of Moyer Packing's Souderton Plant by telling the beef producers that it only takes a minimum of four days for cattle that are bought by Moyer to be on the shelf in numerous chain stores for consumers to buy.

Then it was back on the bus and on to Berks County where the beef producers toured the farm of Mr. and Mrs. Henry Eyrich, near Oley, along with the operation of the Robert Heffner family, near Fleetwood.

The Eyrichs feed out around 1600 head of cattle a year, raising mostly Angus, Angus Hereford crosses, and Charolais steers.

They raise around 1000 acres of corn, for silage and grain, along with some barley and a little hay. The crops are then fed to the cattle with the addition of urea and limestone to the corn silage, and protein and trace mineralized salt added to the ground corn.

"When the cattle are first brought in," said daughter Doris Lorah, "we feed them haylage for a few days. They're vaccinated and wormed the first day they are here."

She pointed out their feeding program does not include implanting or feeding Rumensin because the cattle are generally heavy when they're brought in.

While the cattlemen strolled around the feedlot, Lorah explained how the cattle are bedded, usually on corn fodder that is made into 3 ton stacks. The manure is allowed to build up and the pack is cleaned out with bulldozers after the cattle are moved out.

The touring beef producers then moved out for the Heffner farms, where feedlot operations were compared (especially the sizes and styles of silos were scrutinized).

Heffner feeds roughly 1000 head of steers each year and farms about 700 Berks County acres.

Said Heffner, "I buy any weight of cattle, any place I can find them." Some of the 750 head presently at the farm were shipped in from Nebraska.

The Heffner setup also featured a metal pole barn, with one personal modification. Heffner added wooden siding to three sides of the building.

"In the winter time, you can walk within three feet of the sides and the wind is stopped like snowfence stops snow," said Heffner. He



An assembly line of beef keeps meat moving through the plant at the rate of 90 cattle an hour.

added that in the summer he had to open the siding to let more air through. For bedding, Heffner uses corn stalks and sawdust - spread with a manure spreader when it goes in and out.

New ideas? Some of the

beef producers commented that going on the tour helped them look at their own setup in new ways. All-in-all, it was a day of learning and comradeship, sharing ideas and frustrations as part of the beef industry.-SM

Barb Herr shows top lamb

NEW HOLLAND — The grand champion of the Grassland FFA Market Lamb Sale, shown by Barbara Herr, brought \$1 a pound at the first such event held at the New Holland Sales Stables on Thursday.

The reserve grand champion, shown by Carolyn Witmer, brought 77 cents. Both animals were purchased by the Sales Stables.

Entries in the show were judged at the school on Wednesday evening. This marked the first time that a special sale was scheduled and plans call for the event to be continued in future years.

Twenty head, just over a ton of lambs, were sold at an average price of 73.75 a hundredweight. The animals averaged 102 lbs.

Other show placings, beginning with third, exhibitors, weight of entries and price include:

Margaret Herr, 105 lbs., 69 cents; Kirsten Horning, 110, 72 cents; Margaret Herr, 85, 73 cents; Wanda Steffy, 120, 67 cents; Darlene Horning, 105, 72 cents; Maria Lorah, 110, 71 cents; Maria Lorah, 100, 73 cents; Margaret Herr, 95, 73 cents; Kirsten Horning, 115, 74 cents.

Also, Carolyn Witmer, 120, 71 cents; Carolyn Witmer, 115, 71 cents; Deb Martin, 95,



Top two lambs at Grassland FFA sale, both purchased by New Holland Sales Stables, include grand champion, right, shown by Barbara Herr; and reserve grand champion, shown by Carolyn Witmer.

75 cents; Barry Martin, 100, 71 cents; Wanda Steffy, 100, 74 cents; Barb Martin, two at 85 lbs., 72 and 73 cents; Loretta Clisham, 85, 74

cents; Carolyn Witmer, 100, 73cents.

PUBLIC SALE

Valuable Dairy Farm

Along New Danville Pike, 2 miles south of New Danville, 1 mile north of Conestoga center, 5 miles southwest of Lancaster, 3 miles west of Willow Street.

SATURDAY, NOVEMBER 29

12:30 P.M.

App. 82 acres of land with 3 acres of woodland, 64 acres of tillable Chester Loam soil. Large bank barn app. 56x100 w/slate roof and 28 stanchions. 16x60 stave silo. Can accommodate 10 acres tobacco. 16x18 milk house w/500 gal. Dari-Kool milk tank. 14 HP diesel goes with farm.

2½ story stone & frame dwelling. 7 rooms w/1½ baths and full basement. 2 never failing wells. Road fronting on 3 sides of farm.

Terms by,
JACOB S. GLICK

J. Everett Kreider
Steve Petersheim, Aucts.
717-786-1545

Property can be inspected Oct. 1 and Nov. 15 between 12:00 & 3:30.

Terms 10% down. Bal. April 1, 1981.

HOLSTEIN DAIRY CATTLE AUCTION

57 HEAD

THURSDAY, NOV. 6, 1980

10:30 A.M.

Between Oley & Boyertown, two blocks east of the village of Pleasantville, turn North onto Hoch Rd. off Rt. 73 to 1st. lane right, Berks Co., Pa.

COWS: 55 Hol. Milch cows of which 10 are purebreds, remainder are grades, lot of close springers & fresh, bloodlines include Tunkhannock Elevation Crystal, Irmickie Dixie Marksman, Bucksbridge Grand Apostle, Maki Acres Shamrock Lucy, Rockman Belle, Commander Serena & others.

BULL: a purebred bull sired by elevation out of Astronaut & yr. old grade bull.

NOTE: Cattle have been TB and Bangs tested within last 30 days, eligible for interstate shipment. These cattle show a lot of type & qualities to match.

Terms: Cash or check

Refreshments served

Ordered by
KEVIN L. HERTZOG
R.D. #2
Oley, Pa. 19547
(215) 987-3700

Conducted by
Ralph W. Zettlemoyer Auction Co. Inc.
(215) 395-8084

OCTOBER SPECIAL DAIRY SALE

THURSDAY, OCTOBER 30

11:30 A.M. SHARP

Sale held at the Jack Wood farm, located on Taylor Valley Rd. Three miles west of Cincinnatus off Rt. 26. Watch for auction arrows.

110 Registered & Grade Cattle 110

10 registered Brown Swiss and open heifers from Otis Young, East Homer, NY. 13 young cows, 7 recently fresh and 6 heavy in calf to C-Lull Standout Calvileer, +1556M +34F (+1.19 PDT). Sires include Collins Crest, Sunshine Chief, Arbar Truene Challenge, Simpsons Apostle, Heindel KC Kirk Jupiter, Penn State Stardust, Harrisburg Gay Ideal and Arlinda Jewel Dynamo. Several have DHIA records over 16,000 lbs. and 305d as 2 yr. olds.

From Malcolm Young, East Homer, NY, 2 young registered cows, 1 classified VG with DHIA records of 21,022M 777F in 357d due to calf Nov. 15 to Kime Farms Astronaut Lewis. The other a 3 yr. old due 11-23 to Chapel Bank Apachee. Also 10 mo. old bull calf sired by Poverty Hollow Milestone, +1342M +17F (+1.53 PDT) from VG dam 16,700M 300 days, 2nd and 3rd dams both over 100,000.

From Phil Satridan, Oxford, NY. A registered Penn State Stardust daughter to Bold C on Oct. 26.

From Bernard Potter, Truxton, NY, bred heifer by Limestone Standout Strethon, due to calf early Nov. to Long Haven Imperial Knight, +689M +35F (+1.26 PDT), 4 yr. old cow with 2 records over 550F. Also due in Nov. to a Bold C daughter with 554F at 3 yrs., due to Busy Acres Lindy about sale time. Also selling a registered 4 yr. old by Puget Sound Highmark with 542F in 294d last year due sale day to Arlinda Commander +1207M +46F (+1.1 PDT). A fresh 2 yr. old by Semrads R Maple Jupiter from cow that made 2 yr. 305d 18,369M 550F 3-10 304d 25,803M 704F. A bred heifer by Better Way Astro Joe Keen, due in Nov. 10 to Diamond F. Elevation Poncho. Another bred heifer by Willow Glen Rockman Ivanhoe due in January to Glen-Cal Matchless Monitor +1578M +33F (+.53 PDT).

Many other good Holstein bred heifers and as a special feature 10 Brown Swiss, open yearling heifers from Lloyd Schutt at Dryden, NY. 3 are registered. All by good AI sires including White Cloud Doreen's Delegate, Johann Justin D and Line Vine Valley Pavanne-Lu Anson.

Don Marsh, Harford, NY, sends 12 head of cattle, springing close or strictly fresh plus 1 service bull born Oct. 14, 1979. Sired by Kimmich Farms Glendell Chief.

Manager's Note - This is a good selection of good registered and grade young dairy cattle. Make plans to attend this sale, all cattle blood and TB tested. Shipping fever and ready for shipment day of sale. Free cider and doughnuts.

Terms - Cash or good check, lunch available.

Jack Wood's Livestock & Auction Service

Sale Managers
Cincinnatus, NY 13040
607-863-4141