

Boars bring good prices in Delaware

DOVER, Del. — Twenty-six boars sold for an average of \$451 at the recent third Annual Delaware performance tested boar sale, with the highest selling boar going for \$2000, reports Richard Fowler, University of Delaware extension livestock specialist.

The highest selling animal was a Duroc consigned by Edwards and Edwards Farm, Rich Square, N.C. He was purchased by Cabel Yorkshires and Durocs at Tarboro, N.C.

The highest indexing individual Duroc was consigned by Kenneth Ketterer of Newville, Pa., and purchased by Park Thomas of Beavertown, Pa., for \$610. The eleven Durocs in the sale averaged \$545 apiece.

The top indexing pig sold was a Yorkshire consigned by Leon Arnold of Lebanon, Pa., and purchased by David Glass of Birdsboro, Pa., for \$1000.

The eleven Yorkshires in the sale averaged \$408 each. Three Landrace boars sold for an average of \$231 each, one Chester White sold for \$625, and a Berkshire sold for \$335.

The highest indexing boar at the 1978 Delaware sale was the sire of the leading pen of pigs at the recent 1980 Pennsylvania tested boar sale, reports Fowler.

According to Sussex County extension agent Ted Palmer, prices received in this year's Delaware sale were excellent. The average price of an untested com-

mercial boar is between \$250 and \$350, he says.

The purpose of the test is to provide local producers with good quality boars so

that they can improve herd performance and thus reduce the cost of production while raising quality pork. More than half the boars went to Delaware growers.

The sale was held at the state fairgrounds in Harrington. Auctioneer was Chester Carroll. The event was sponsored jointly by the Delaware Extension Service

and the Delaware Pork Producers Association.

The test and sale will be repeated next year, with the 1981 auction tentatively scheduled for September 8.

Attend training session

HUGHSON, Ca. — Carnation Genetics with a network of District Sales Managers nationwide has initiated a series of week long training sessions for these managers.

"We bring a few of the managers at a time to our headquarters here at Hughson to familiarize them with the different company departments and staffs," said W.R. "Skip" Pringle, general manager of Car-

nation Genetics.

"In addition to a number of sessions on basic and advanced sales training, the program will have special emphasis on customer services programs," he added.

District sales managers will also visit several central California dairies to look at daughters of Carnation Genetics sires.

First session was held September 8 through the 12.

Instructors included Pringle, Dave Owens, regional sales manager for the northwestern states, and Don McCormick, regional sales manager for the western states.

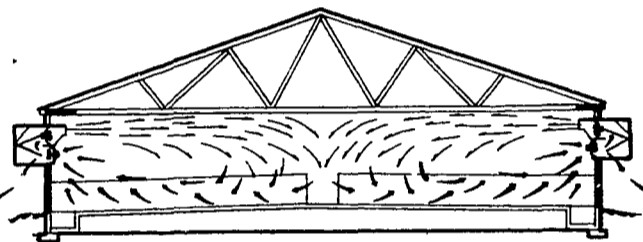
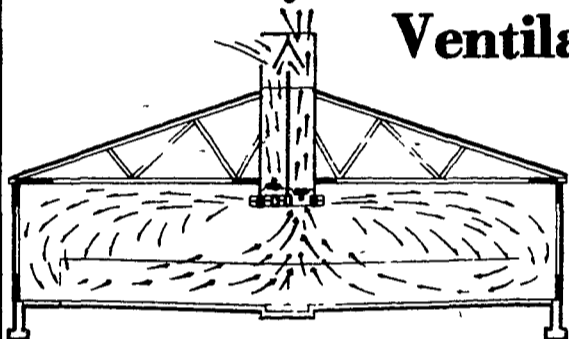
Among district sales managers in attendance was Joel Weir, East Petersburg, who covers Delaware, Maryland, and southeast Pennsylvania.

Gary Miller, Lititz, eastern regional sales manager, also participated.



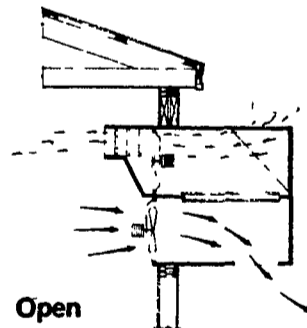
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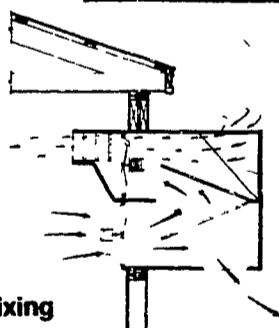


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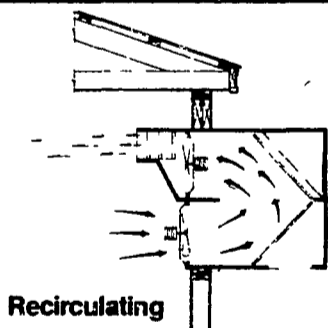
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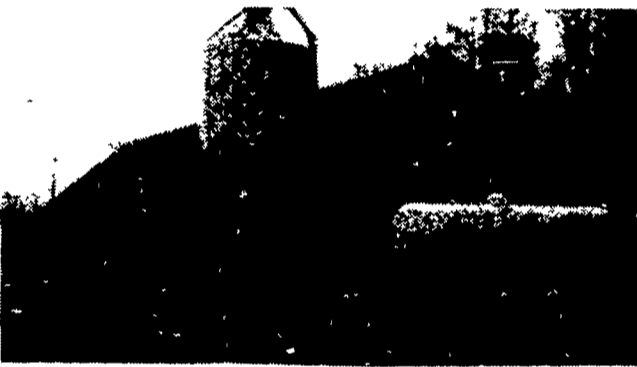
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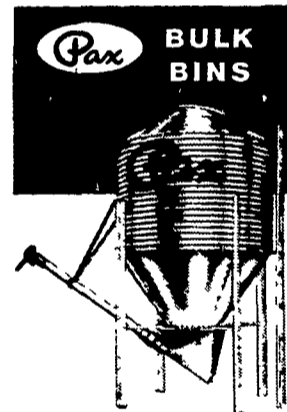
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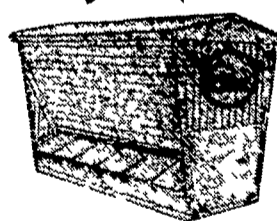
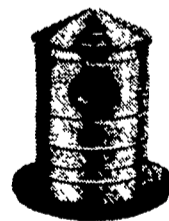


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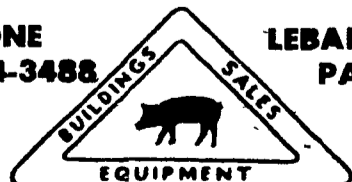
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