

The Milk Check

TOM JURCHAK
County Agent



Close Call

I'm sure not everyone would agree but another indication of the milk supply and marketing situation was the close call that Pennsylvania producers shipping milk to Farmland Dairies had last month.

Clearly, Farmland was more than a little upset by the fines they were paying for overloaded trucks hauling milk to New York and threatened to drop all their Pennsylvania producers because the gross weight limit in our state was 6,720 pounds less than New York or New Jersey.

On the surface it would appear to be a new and unusual reason for a handler to drop producers. But more than that, it was a demonstration against the higher hauling costs compounded by severe losses in the payment of fines without any opportunity to cover them in the market because of burdensome supplies.

On top of everything else the U.S. Department of Transportation was leaning on all the states to do a better job of traffic law enforcement using the federal subsidies for highway maintenance as a persuader

So here we were with a gross weight limit lower than the states around us, with milk production increasing daily, handlers trying to assemble the supply at the lowest possible cost, and the feds threatening to take away money needed for road repairs. It was a good time for producers to think about the costs and problems that handlers and co-ops have in milk supply assembly.

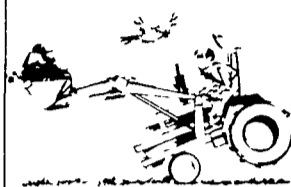
As of now, Farmland has not taken any action against its producers but only because Pennsylvania legislators from the northeastern counties and farm organizations, particularly Pennsylvania Farmers Association, have promised action in Harrisburg to move legislation raising the gross weight limit to 80,000 pounds.

How long this will take, or how long farmland will delay its action, is uncertain. But all dairymen are urged to solicit their state representatives for support for quick passage of the legislation needed, not just for Farmland or for milk

haulers, but for the entire trucking industry in the state.

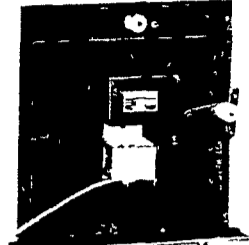
It isn't clear what Farmland will do at the end of the 28 day notice it must give producers if they are dropped because nearly half of its milk supply comes from Pennsylvania. I'll have to admit that the threat of such action has certainly dramatized the situation more effectively among farmers than anything else I could imagine.

TRACTOR SAFETY HINT



Lower that center of gravity
A full bucket on a front end loader should be carried low when moving or turning. Avoid jerky stops and starts. Go slow on rough uneven surfaces. Don't overload. If necessary add weight to rear wheels and space wheels as wide as possible.

GLENWOOD COMBINATION WOOD AND COAL BOILER



Glenwood 1250A

- Air Tight Design
- Large Feed Door
- Temperature & Pressure Gauge
- Relief Valve & High Limit Control
- Coal Grate
- Optional Domestic Coil

- FEATURES:**
- Baffled Interior
 - Secondary Combustion Chamber
 - Water Coils
 - 30 gal. Water Jacket
 - Full Size Fire Brick
 - Automatic Draft Controls

LES WEAVER

R.D. 4, Box 421, Ephrata, PA
717-733-8806

Complete Heating System Installation & Service

the CORNELL LOG SPLITTER



SPECIAL 20% OFF

CORNELL LOG SPLITTERS

24" & 32" Models Utility Wheels & Highway Wheels, 3 Point Tractor Hitch, Rugged Built

- ★ CORNELL BARN CLEANER
- ★ VAN DALE SILO UN-LOADER & CATTLE FEEDERS

HERMAN L. BASHORE

R.D. 2, Annville, PA 17003
717-865-4053

SPECIAL PRICES



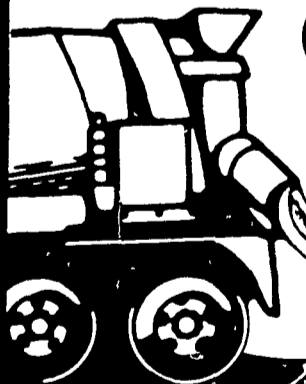
SCHOESSOW WAGON FEEDERS

LOOK! YOU'LL GET MORE FOR YOUR MONEY WITH

SCHOESSOW WAGON FEEDERS

- No Plywood • No Tin
 - All Heavy Metal Constructed
 - 90° Turning Ability
 - 20 ft. Wagon Gives You 50 ft. Feeding Space
 - Cattle Eat Out Of All 4 Sides
- WAGON FEEDERS BUILT TO LAST FOR MANY YEARS OF USAGE AND TROUBLE FREE SERVICE.**

POURED SOLID CONCRETE WALLS



are far stronger than block!

- Manure Pit Walls
- Hog House Walls
- Chicken House Walls
- Concrete Decks
- House Foundation Walls
- Cistern Walls
- Barnyard Walls
- Concrete Pit Tops
- Silage Pit Walls
- Retaining Walls

POURED CONCRETE WALLS ARE FAR STRONGER THAN BLOCK!

...at about 40% more concrete for your ... a pour of solid concrete ... as ... concrete ... What ...

Let Balmer Bros. Do YOUR Next Concrete Project!

Balmer Bros. 410 Main St. Akron PA 17501
CONCRETE WORK, INC.

(717) 859-2974 or (717) 733-9196 After 5 P.M.

+ 2093 P.D. Milk 98% Repeatability
+ .65 PDT + 441 TPI 96% Repeatability
DEMAND SEMEN IS AVAILABLE!



29H25 10 Poverty Hollow Burkgov DEMAND VG-87

USDA 1-80 RPT 98%
1587D 807H 18,372M 3.4% 617BF
PD +\$176 +2,093M -.30% +28BF

HFA, 1-80 282 Class Age Adj Sc. 80.7

RPT 96% PDT +.65 TPI +441

Sire: Burkgov INKA De Kol EX-92-GM

Dam: Cochran Ivanhoe Shirley EX-94-2E Gmd.

7ym 2x 365D 28361M 3.2% 918F

DEMAND has the highest type proof of all bulls with #2000 lbs. of milk at a 95% repeatability level or higher. Use DEMAND for more milk from fancy uddered cows. DEMAND can also be used for calving ease.



- | | | |
|-------------------|----------------|--------------|
| Bangor, PA | Eric Heinsohn | 215-588-4704 |
| Baptistown, NJ | Cindy Gordeuk | 201-996-2088 |
| Columbia, PA | James Charles | 717-898-8694 |
| Ephrata, PA | Darvin Yoder | 717-733-0966 |
| Holtwood, PA | Paul Herr | 717-284-4592 |
| Lebanon, PA | Paul Martin | 717-949-2381 |
| Leola, PA | Lynn Gardner | 717-656-6509 |
| Newville, PA | Jerry Babonis | 717-423-6451 |
| Port Murray, NJ | Robert Kayhart | 201-689-2605 |
| Prospectville, PA | William Tyner | 215-542-8479 |
| Reading, PA | Robert Greider | 215-378-1212 |
| Stewartstown, PA | Tom Engle | 717-993-6836 |
| Thomasville, PA | Ira Boyer | 717-225-3758 |
| West Grove, PA | Maurice Stump | 215-869-9187 |
| Elmer, NJ | Cindy Hertzell | 609-455-8187 |
| Taneytown, MD | Jack L. Kling | 301-447-2742 |
| Mt Airy, MD | Allan Pickett | 301-663-4191 |
| Monroeville, NJ | Cyndy Hetzell | 609-769-2791 |
| Taneytown, MD | Jack L. Kling | 301-447-2742 |
| Mt Airy, MD | Allan Pickett | 301-663-4191 |

