

We recently have been publishing market reports of tel-o-auctions run by the Virginia Department of Agriculture, Division of Markets. A number of Lancaster Farming readers have asked, "Where can I call to take part in one of these auctions?"

To find out, I contacted Bill Williams, of Va.DA's market news. In his cordial Southern drawl, Williams proceeded to fill me in on how these auctions work.

He said anyone who wishes to participate needs to get in

6)

touch with a man named Mike Carpenter. Carpenter heads the livestock tel-oauction at Va.DA. He is the person who will be able to get the interested buyer on the telephone.

The telephone hook-up is limited to nine buyers; but if more buyers are interested in a particular sale, another nine-party line will be connected.

Once a buyer has contacted Carpenter and has cleared his credit reference and check information, he is ready for the sale. One hour

before the sale begins, Carpenter will call the interested buyer and will give him a rundown on the pens.

According to Williams, the buyer will be able to compare the Virginia livestock to what is seen at Pennsylvania auctions because U.S. Department of Agriculture grading standards are used. The buyer will be told the average weight of the pens which were sorted by grade.

When the sale begins, it's just as if the buyer is in the sale ring, except he is actually calling long distance. The buyer will be given a number and the auctioneer will be able to hear him bid. Likewise, the buyer on the telephone will be able to hear everything that's going on at the sale.

The buyer can stay on the line as long as he likes, and can hang up after the first lot is sold, if he chooses. If two tel-o-auctions are being held on the same day, the buyer can make arrangements to be on the line for both of them.

Once a lot is sold to a buyer using the telephone, trucking arrangements can be made to get the animals to Pennsylvania through Mike Carpenter's office. Carpenter will even arrange to have the truck stop at two sale locations if the buyer bought tel-o-livestock at each auction.

Williams pointed out that most of the tel-o-auctions for slaughter steers are held along with a regular weekly auction. However, the feeder pig tel-o-auctions are held by themselves. Tel-o-auctions are usually held once and sometimes twice a month.

Anyone wishing to participate should contact Mike

Lancaster Farming, Saturday, January 12, 1980-C23

Carpenter at the Va.DA by telephoning 804/786-3951. Tel-o-auctions scheduled for January are listed below:

FEEDER PIG Harrisonburg

Jimmy Chambers, sales manager. Telephone: 703/434-6765. Next sale: January 22, 7 p.m.

Cortland sales Ben Howell, manager. Telephone: 804/562-2143. Next sale: January 24, 4 p.m.

Farmville Ben Howell, sales manager. Telephone: 804/392-5376. Next sale: January 17, 4 p.m.

Madison Mills Doug Tucker, sales manager. Telephone: 703/672-2811. Next sale: January 22, 4 p.m.

Petersburg D.W. Bodson, sales Telephone. manager

804/733-7671. Next sale: January 17, 4 p.m. Tappahannock Bob Hutchinson. sales manager. Telephone: 804/443-3276. Next sale: January 21, 4 p.m.

SLAUGHTER CATTLE Cortland

Ben Howell, sales manager. Telephone: 804/562-2143. Next sale: January 8.

Fredericksburg

Richard Hardesty, sales manager. Telephone: 703/373-8207. Next sale: January 10.

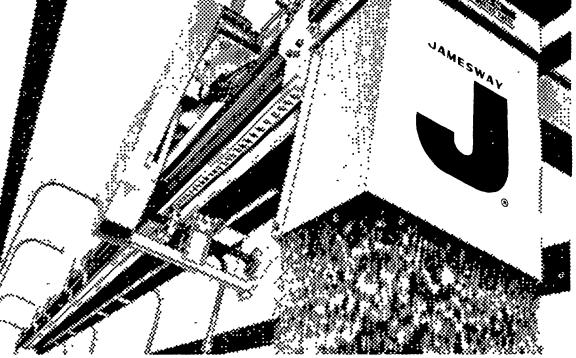
Madison Mills

Doug Tucker, sales manager. Telephone: 703/672-2811. Next sale: January 12.

Orange

Haywood Darnell, sales manager. Telephone: 703/672-4688. Next sale: January 30.

Volume-Belt[®] cattle feeder by JAMESWAY®



Simply better

Designed with fast, quiet, dependable—and low cost—feeding in mind. Volume-Belt cattle feeder is simple ... has no cables, no chain, no traveling electrical motors or parts. Belts out big-capacity feeding on a weather-protected belt. For single lot, multi-lot or in-barn set-ups.

Odd vegetables at Farm Show

unusual Pennsylvania grown vegetables are on display at the 64th Farm Show.

Black winter radish is about the size of a baseball and is charcoal in color. It peels to white like the small red radish we know so well, but according to Penn State Extension horticulturist Pete Ferretti, it's drier and denser. It can withstand very cold temperatures and can be held in the soil most of the winter, hence the name. Ferretti recommends it raw with dips as well as in salads.

Celeriac, an ancestor of the familiar pale green stalk celery, is a brownish, bulbous looking vegetable. Once peeled, it's smooth.

HARRISBURG - Some flavorful, and more aromatic than celery - and it has no strings. It's easier to grow too, notes Ferretti.

The little diced "potatoes" you notice in some canned soups are actually celeriac. It gives a nice celery flavor and retains its texture. Celeriac is also good raw, with a dip or sliced into salads.

Leeks, which look like giant scallions, are occasionly available in supermarkets. Those shown at the Farm Show are huge and beautiful, and are drier and milder than the yellow onion. Leeks give a superb flavor to soups and are basic to the famous cold soup, vichyssoise.



 We sandbiast barns before painting them so that paint will stick to them and last longer.

Also, RESTORATION ON BRICK AND STONE HOMES - sandblasting, repointing and water-

See us for systems and service that help make the good life better.

proofing. All work is guaranteed satisfactory. AGRI-EQUIP. **HENRY S. LAPP ROVENDALE SUPPLY** RD1, Cains, Gap, PA 17527 717-442-8134 RD4, Farmersville, Ephrata, PA RD 2, Watsontown, PA 17777 "Call the Country Boys 717-354-4271 717-538-5521 with the Country Prices" M. S. YEARSLEY & SON I. G.'s AG. SALES SOLLENBERGER SILOS 114 E. Market St. Rt. 113, Box 200 RFD 2, Chambersburg, PA GEBHA West Chester, PA 19380 717-264-9588 Silverdale, PA 215-696-2990 215-257-5135 J. A. SWOPE ERB & HENRY EQUIP., INC. HARRY L. TROOP Box 121, RD1 Rt. 1 Cochranville, PA 19330 22-26 Henry Avenue Myerstown, PA Restoration & Painting 215-593-6731 717-933-4758 New Berlinville, PA 215-367-2169 TAM SYSTEMS CORP. DETWILER SILO REPAIR **DEPENDABLE MOTORS** Box 199, R.D.4 Hanover, PA 17331 Ph: 717-637-8183 or 637-0222 RD 1, Mountain Rd Rt 2, Newville, PA Honey Brook, PA Dilisburg, PA 17019 717-776-7533 215-273-3131 717-432-9738 215-273-3737