Miller starts as new PACMA director

By SHEILA MILLER

CAMPHILL - On Wednesday, October 24, Marlin Miller reported for his first day as director of the Pennsylvania Agricultural Cooperative Marketing Association (PACMA), a member service of the Pennsylvania Farmers' Association.

As the new director, Miller will be responsible for the programs' services to PACMA members. Negotiating sales and contracts, purchase establishing recommended price levels, selling through a central sales desk, and writing information newsletters are some of the PACMA activities.

The organization has been

in existence since 1961. It was established inorder to provide the legal help for farmers so that they could improve their marketing and bargaining positions.

Miller explained that PACMA is needed by farmers to assist them in working as a group, rather than as individuals. It provides them the needed protection of guaranteed payment for their produce under the Packers and ∽kyards act.

He pointed out a recent situation ware a packing company closed and those farmers who were members of PACMA received their money, but those nonmembers would have to take legal action individually inorder to receive payment.

In order to become a member of PACMA, a farmer must buy a share of stock. Until recently, the cost of this stock was a minimal one dollar. This cost has increased to \$25 a share to cover costs. It is anticipated that the PACMA organization should be able to capitalize at \$300,000.00. according to Miller, and will be able to adequately finance their programs.

The \$25 stock is the minimal fee to become a voting member. However, if a farmer wishes to, preferred stock can be bought for \$100.00 a share. This stock pays the farmer an eight per cent interest annually.

To date, Miller commented, there has been no



Marlin R. Miller, 41, of Carlisle has joined the Pennsylvania Farmers Association's cooperative marketing division as its director. He began his new assignment on Wednesday.

preferred stock issued. He hopes that it will be available early in 1980. He expressed encouragement with the new share system.

"Already we have had a good response, especially from the apple growers. Twenty-five per cent of last year's members have already paid their 1980 fees."

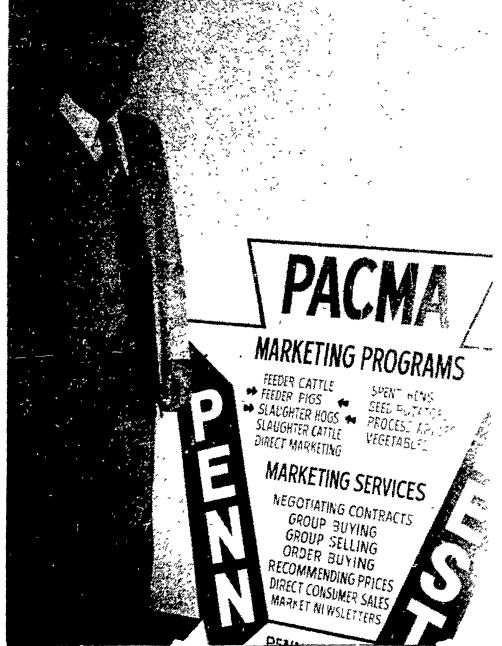
PACMA faces a challenge to continue to stress and encourage quality products, Miller stated. He felt one of the most important needs that PACMA could satisfy for Pennsylvania farmers was a better understanding of marketing

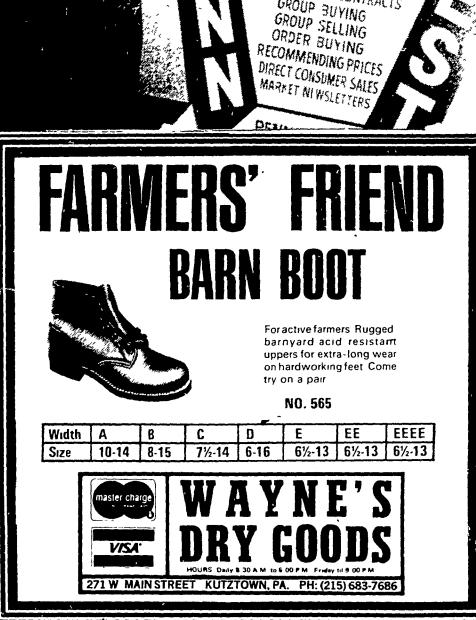
In the past, farmers have always thought of growing their produce to take to

market, rather than growing it for the market. As a result, they took whatever price the buyer was willing to give them. This has been turned around and today farmers are trying to produce what the market needs.

PACMA helps farmers in marketing by giving them a better position to bargain

(Turn to Page 21)







FARM SHOW BUILDING HARRISBURG, PENNSYLVANIA DAILY JUDGING SCHEDULE

SATURDAY NOVEMBER 3

NOVEMBER 3-7, 1979

Time Classes 8 30 a m Hampshire Breeding Classes

Shropshire Breeding Classes 12 00 p m Suffolk Breeding Classes Southdown Breeding Classes

1 00 p m Paint Horse Halter Classes Paint Horse Performance Classes (One hour after completion of Halter Classes)

SUNDAY, NOVEMBER 4

11 00 a m Duroc Barrows On Foot 00 p m. Junior Breeding Cattle (4 H & FFA)

12 00 p.m. Carcass Wethers On Foot Junior Market Lambs Junior Breeding Sheep

1200 pm Quarter Horse Halter Člasses Quarter Horse Performance Classes (30 min after completion of Halter Classes)

1 30 pm Junior Barrows 2 30 pm Junior Steers (4 H & FFA) 2 30 p m Open Barrows On Foot (Crossbred and Purebreds of other breeds)

Truckloads of 6 Market

Hogs MONDAY NOVEMBER 5

8 00 a m Open Barrows On Foot (continued) Hampshire Chester White Spotted Swine Poland China Yorkshire

8 30 a m Open Market Lambs Truckload 15 Market Lambs Cheviot Breeding Classes
9 00 a m Polled Hereford Breeding

8 30 a m Feeder Calves

Classes 9 30 a m Arabian Halter Classes Arabian Performance Classes (One hour after completion of Halter

Classes) 10 00 a m. Open Class Steers 11 30 a m. Champion Steer

12 30 p m Hereford Breeding Cattle Chianina Breeding Cattle 1 00 p m Dorset Breeding Classes
Oxford Breeding Classes

TUESDAY NOVEMBER 6

8 00 a m Breeding Swine Classes Duroc Yorkshire Berkshire Chester White

Hampshire Poland China Spotted Swine 8 30 a m Charolais Breeding Cattle

Shorthorn Breeding Cattle 8 30 a m Columbia Breeding Classes Corriedate Breeding Classes

Rambouillet Breeding Classes 9 30 a m Appalossa Halter Classes Appaloosa Performance

Classes (One hour after

completion of Halter Classes) 12 30 p m Angus Breeding Cattle

WEDNESDAY NOVEMBER 7 8 00 a m. Intercollegiate and Junior Livestock Judging Contest

SPECIAL EVENTS NATIONAL 4 H AND KEYSTONE INTERNATIONAL COLLEGIATE HORSE JUDGING CONTEST

7 30 a m Saturday November 3

NATIONAL 4 H HORSE BOWL 9 00 a m Saturday November 3 Crossgates Inn

YEARLING BRED EWE SALES 7 00 p.m. Saturday November 3 Sheep Arena

PENNSYLVANIA LIVESTOCK ASSOCIATION ANNUAL MEETING 5 30 p.m. Saturday November 3 Crossgates Inn

PENNSYLVANIA LIVESTOCK ASSOCIATION ANNUAL AWARDS BANQUET 700 p.m. Saturday November 3

Crossgates Inn

LIVE HOG EVALUATION CONTEST 11 00 a m Sunday November 4 Small Arena

PENNSYLVANIA LAMB AND WOOL QUEEN CONTEST 5 00 p m Sunday November 4

LADIES LEAD CLASS 5 30 p m Sunday November 4 Sheep Arena

PENNSYLVANIA IUNIOR SHEEP SHEARING CONTEST 7 00 p m Sunday November 4 Beef Cattle Arena

EASTERN SEABOARD SHEEP COUNCIL 7 30 p m Sunday November 4 Capitol Motel

KEYSTONE LIVESTOCK AND MEATS JUDGING CONTEST 9 30 a m Monday November 5 Main Floor

FEEDER CALF AUCTION SALE 630 pm Monday November 5

INTERCOLLEGIATE AND JUNIOR LIVESTOCK JUDGING CONTEST 8 00 a m Wednesday November 7

> BARNYARD BABIES EXHIBIT November 3 thru 7

EVERYONE WELCOME!