

# Oil prices affecting fertilizer trade

NEW YORK, N.Y. - Substantial increases in world oil prices next year could be devastating to the current fertilizer price structure, but should not result in a reduction of fertilizer use, an industry spokesman said recently.

President of The Fertilizer Institute, Edwin M. Wheeler, told the fourth World Fertilizer Conference here that there is "growing anxiety" among fertilizer producers and farmers over increased energy and transportation costs.

Addressing an estimated

1,000 industry representatives from more than 40 nations, Wheeler said production costs, largely impelled by energy prices, have been "rapidly escalating" at the rate of 15-20 per cent each year and freight charges alone have risen nearly 19 percent. Ocean-going rates, he added, have gone up 35 per cent and beyond.

U.S. farmers' anxiety over increasing prices, however, is not expected to result in a cutback in rates of application, Wheeler predicted.

"Based on early indicators plus farmers' spendable income, one would be led to forecast the brightest-ever demand for U.S. nutrient material," he said.

The reason for his optimism, he explained, hinged on pre-plant ammonia demand for fall wheat seeding and the sharp drop in U.S. inventories of fertilizer. He expects nutrient producers to earn a "reasonable" return on their investments during the coming year.

"Low inventories and a

record shortage of rail and barge equipment are going to require a high degree of managerial skills by fertilizer companies," Wheeler warned, "far exceeding anything we have seen in the recent past."

The U.S. association president's remarks came at the close of the two-day international gathering, sponsored by the Institute.

# Sale Reports

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A Public Sale of real estate was held September 22 by Enos L. Petersheim, 1 mile northwest of Georgetown, Lancaster Co., Pa.

The property included a 2½ story, 4 bedroom, frame dwelling situated on one and three-quarter acres of land. It was sold for \$43,500 to Daniel D. Petersheim, Christiana, Pa.

Auctioneers were Robert E. Martin & Son and Frank L. Steller.

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A Public Sale of 5 acres of real estate and woodworking tools was held September 22 by Raymond H. Martin, Pieffer Hill Road in Brecknock Twp., Lanc. Co., Pa.

The property was sold for \$70,900 and included a 2½ story dwelling and 2 story cement block garage plus a new work shop on 5 acres of land. It was purchased by Raymond Nolt, R.D.2, Stevens.

Other woodworking machinery sold were: J.D. M Tractor & Attachments \$1090, Planer \$1500, Electric Motor Converter \$1000, Radial Arm Saw \$955, Shaper \$800, Table Saw \$680, Band Saw \$445, Belt Sander \$550, Air Compressor \$440 and Lathe \$425.

Auctioneers for the sale were T. Glenn & Timothy G. Horst.

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A Public Sale of antiques and household goods was held September 22 by Clyde J. Wiggins in the village of New Providence, Lancaster Co., Pa.

Some items sold were: Cash Register \$200, Planter Jr. & Shovel \$105, Old Flat Shovel \$33, Shirley Temple Pitcher \$27.50, Roseville Vase \$25, Butter Scales \$50, Milk Can \$15, Coffee Grinder \$50, Metal Pitcher \$45, Copper Washboiler \$50, J. P. Coats Spool Cabinet \$32.50, Richardson Silk Spool Cabinet \$30, Cradle \$80, Jelly Cupboard \$130 and 32' Aluminum Extension Ladder \$80.

Auctioneers were Lloyd H. Kreider & Randal V. Kline.

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The Gap Auction held their weekly sale September 14 located off Rt. 41 in Gap, Lanc. Co., Pa.

Items sold were: Farmall A Tractor \$875, Bohemian Water Set \$155, Jelly Cupboard \$130, Kerosene Light \$100, Planters Peanut Jar & Tin Lid \$30, Automatic Dryer \$100, 30-30 Rifle \$150, Refrigerators \$120 & \$165, Rocker \$85, Dresden Plate Quilt \$65 and Dinette Table & Chairs \$90.

Ira Stoltzfus & Son and Jay Leary, Auctioneers.

## COMPLETE HOLSTEIN DISPERSAL

FRIDAY, OCTOBER 5, 1979  
10:30 A.M.

ELK HAVEN FARM 5 miles north of Berlin or 7 miles east of Somerset off Rt. 31 towards Shanksville.

95 Registered Holstein Cattle  
45 Cows  
18 Bred Heifers  
32 Yearling Heifers and Calves



THIS IS A GOOD GROUP OF CATTLE with DHIA Records

Herd Average - 16,203 lbs. of milk, 3.8%, 623 lbs. of fat.

30 HEAD DUE TO FRESHEN BEFORE JANUARY TOP SIRES REPRESENTED

Sale in Tent

Catalogs

**EMERSON KNEPPER**  
Owner  
Berlin, Pa. RD1.

Merle Mishler  
J.O. Fenstermaker  
Auctioneer & Sales Mgr.

LUNCH SERVED  
TERMS: CASH

Don't Miss This Important Dispersal

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Kubota mid-range diesel tractors give you maximum pull, push, and lift

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SOMETHING TO CROW ABOUT....

LOW CLASSIFIED RATES WITH EXCELLENT RESULTS!

## WESTERN PA. SALE OF STARS SATURDAY, OCTOBER 6

12:00 Noon

Butler Farm Show Grounds, 4 miles West of Butler on Rt. 68.

50 Outstanding Registered Holsteins Selected From Top Herds in Western Pa.

Featuring 4 Ivanhoe Stars, 4 Gay Ideals, 3 R Maples, 2 Astronauts, 2 Marvex, an Elevation & many more. Bred to sires like Star, Jetstream, Kit Builder, Glendell, Molly Chief, Marvex, Snowman, etc. These are young cows & close bred heifers from Dams that have records to 22,000 with 10 either excellent or very good & 15 more good plus. Some not scored. 20 animals selling have records over 16,000 as 2 & 3 yr. olds with 2 over 20,000! Less than half even eligible to be scored, 9 are very good & 10 good plus. Don't miss this chance to improve your herd.

For More Information & Catalogs Contact:

J. Bradley Wise  
R.D.1, Harmony, Pa. 16037  
412-452-5321

## PUBLIC SALE

On the farm located on Emerson Burrier Road, two miles south of Unionville, in Frederick County, Maryland. Turn off Route 26 onto Unionville Road, go to Woodvale Road and follow this road to Emerson Burrier Road. Farm is first farm on the left on Emerson Burrier Road.

FRIDAY, OCTOBER 5  
11:00 A.M.

56 HEAD OF HOLSTEINS 56  
48 Cows - 6 Heifers  
(1 Yearling, 5 others 4-6 months)  
1 Bull born Jan. '79  
and 1 Heifer Calf

12 Registered Cows - 4 Registered Heifers  
Tested for Interstate Shipment

A number will be fresh or due near sale time. Included are a number of registered cows by Waybrook Sir Winston, Paclamar Capsule, Hilltopper Reflection Charles and Sealing Rockman. Also selling one Red and White cow registered in the Red and White Assn.

Some of the registered cows are bred A.I. to ABS bulls and the majority of the herd is bred to Campbell-Run Riley King-Red, who is a registered Red and White son of Life-O-Riley Marquis King.

This herd is capable of top production if they are given the opportunity.

**MRS. FLORENCE BURRIER**  
Route 4  
Mt. Airy, Md. 21771  
Phone: 301-829-1819

Sale Manager:  
REMSBURG SALE SERVICE  
Jefferson, Maryland 21755  
Phone: 301-473-8214

## PUBLIC SALE

OF 44 ACRE FARM  
SATURDAY, NOVEMBER 3

AT 2 P.M.

Located midway between Lebanon & Myerstown on north side of Rt. 422. Jackson Twp., Leb. Co.

### REAL ESTATE

House: 2½ story Brick. First flr. has mod. kitchen, living rm., sewing rm. & parlor. Also ½ bath & shower. Second flr. has 4 bedrooms w/full bath. O.H.W. heat.

Barn & Outbuildings: 32x50 stone & frame bank barn set up for hogs, w/new tin roof, 32x72 cement block building set up for hogs, 32x75 tobacco shed, 14x40 Harvestore Silo, 3300 bu. grain bin.

Land: 44 Acres, approx. 41 acres of tillable limestone soil, remainder in pasture, nice stream running through property. Terrain level to gentle slope.

Water Supply: Well & Pressure system.

School District: Elco.

Zoning: Ag. Commercial, Res. Approx. 1400' of road frontage along Rt. 422.

Terms: 10% dn. day of sale. Inspection by appt. and for information on settlement: HORNING FARM AGENCY, INC. 215-286-5183.

Terms By,  
**CARL M. & MARY H. NOLT**

Elton & Alvin Horning, Auctioneers  
HORNING FARM AGENCY, INC.  
Main Street  
Morgantown, Pa.

## PUBLIC SALE

ANTIQUES, HOUSEHOLD, HORSE EQUIPMENT

SATURDAY, OCTOBER 6, 1979

At 10:30 A.M.

Location: Turn off Route 11 approximately 4 miles West of Carlisle unto McAlister Church road at McAlister Church for 1 mile. Farm known as Clair Bowers Farm. Sign posted.

HOUSEHOLD: 2 pc. living room suit; night stand; recliner; RCA 19" television; assorted chairs; 3 sets of lamps; 2 floor lamps; china closet; daybeds; 3 metal cots w/mattresses; Coleman heatrola; buffet; metal wall cabinets; metal sink; 2 single beds; dining room table; dishes; cooking utensils; small kitchen appliances; George & Martha Washington china set for 8 - not complete; milk bottles; rugs; hobby horse; toys; dolls; 2 metal wardrobes; 4 pc. bedroom suite; baby stroller; trophies.

ANTIQUES: Ice box; oak square extension table w/claw feet; wicker chair; large collection of meat platters; wooden cupboard; kitchen cabinet; base of kitchen cabinet; dishes, some carnival & depression; agate cup; 2 vanities; oak dresser; Chippendale dresser; slaw knife; 5 gal. oil can; agate coffee pot; butter bowl; jars; 2 meat grinders; scrapple pans; 2 good iron kettles; lard press; sad irons; flat irons; 2 milk cans; picture of Rockville bridge; rocker; table radio; brass hame knobs; wind up toys; stained glass windows; Budweiser cast-iron beer wagon set; Oliver drop-head hay loader.

FARM MACHINERY: 30 Massey-Harris tractor-tricycle type; Oliver 7' disc harrow; hay krimper; Oliver corn planter, pull-type on rubber; Oliver 1-row potato plow; 2 sect. spike harrow; pony cart on rubber; 14" pony collar; 21" horse collar; 2 sets hames; set 1-horse harness; 3 sets check lines; 2 sets studded fancy work harness w/brass hames; open rings; horse shoes; double & single trees; spreaders; 2 hay forks; hand cultivators; tongs & yokes for horse equipment; Oliver 3-horse sockey plow; 5' McCormick-Deering horse mower; front gears; New Idea manure spreader; bushel baskets; Swab wagon-low wheeled; disc; 2-horse McCormick-Deering corn plow-single; dump rake; 2 young sows due to farrow.

Articles too numerous to mention.

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Not responsible for accidents.

**NANCY MOOSE**

R. D. 5  
Carlisle, PA  
Phone  
(717) 249-1963

Larry J. Peters, Auctioneer  
R.D. 2, Biglerville, PA 17307  
Phone (717) 677-8086