AGWAY

THE TRUTH . . .

ABOUT SAVING MONEY IN THE MILKHOUSE FROM AGWAY



FACT #1

Your bulk tank may be working fine — but robbing you blind. **HOW?**

- 1. An undersized tank can **DOUBLE** your hot water bill.
- 2. An undersized tank can DOUBLE your detergent bill.
- 3. An undersized tank can LOWER your fat test significantly.
- 4. An undersized tank can ADD significantly to your hauling cost.

FACT #2

A precooler, using your well water will pay for itself in 10 years, or less (at today's electric rates)

- 1. The top 20-25° comes off your milk in <u>LESS</u> than ½ minute <u>BEFORE</u> the milk even gets to the tank.
- 2. Compressor running time can be cut up to <u>50%</u>.
- 3. Agitation time bad for milk quality, and sometimes a factor in lower fat tests is reduced up to 50%.



Earl L. Neff and his son Steve R.D. 4, Quarryville, PA

"Our 10' inline cooler saves energy for us. Temperature of milk is lowered approximately 25° before reaching the tank. No electricity is consumed as water runs through the cooler enroute to the barn. Our electric bill hasn't increased even though we added additional equipment."

FACT#3

NOW is the time to call AGWAY about saving money in YOUR milkhouse.

- 1. Hot weather is when undersized bulk tanks are most expensive and most likely to need servicing.
- 2. Hot weather is when a <u>PRECOOLER</u> saves you most in cooling costs.
- 3. Hot weather is when your fat test drops most from excessive agitation.
- 4. NOW FOR A LIMITED TIME PRICES on the larger size GIRTON AMBASSADOR tanks (1000, 1240, 1500, and 2000 gallon tanks) ARE REDUCED through AGWAY as much as \$500.
- 5. Telmark lease arrangements are especially favorable. You MAY even find your savings will cover the lease payments.



Agway's own leasing plan. No Down Payment

100% Financing.

Tax Benefits

Because in most cases Agri-Lease Payments are tax deductible.

Terms

To fit your cash flow

Up to 8 years

Monthly, quarterly, semi-annual or annual

payments Competitive Rates

No need to disturb your present

financing arrangements.

FARM SYSTEMS AND MECHANICAL CENTERS

CHAMBERSBURC 409 E Grant St Chambersburg, PA 717-263-4197 TEMPLE SUPPLY CENTER

N. 5th St. Highway Temple, PA 215-929-5264 CARLISLE E. North St Carlisle, PA 717-243-4312 LANCASTER FARM STORE

1140 Dillerville Rd Lancaster, PA 717-394-0541 YORK WEST STORE 26 W. Market St. York, PA

717-792-2674



AVONDALE SUPPLY CENTER Junction U S 1 & 41 Avondale, PA

215-268-2043

DUBLINRt 313
Dublin, PA
215-249-3556

TANEYTOWN Frederick St. Taneytown, MD 301-848-3225 CHAPMAN STORE RD 2 Wescosville, PA 215-395-3381



Lancaster Farming, Saturday, July 28, 1979—35

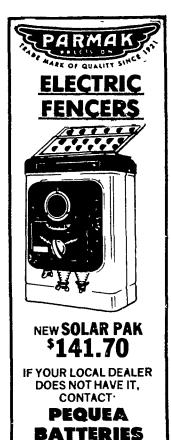
N.J. state dairy judging held

BURLINGTON, N. J. — The 1979 New Jersey State dairy judging contest was held on Wednesday, July 18, in Burlington County, New Jersey. Competition began with the Ayrshire breed at Mars Haven Farm, and continued throughout the day with Guernseys at Locust Hill Farm, Jerseys at Ogston Farm and Holsteins at Huff-n-Puff Farm.

The high team in the contest was Sussex County with a total of 1737 points. Gloucester County 4-H'ers finished in the runner up spot with 1716 points; Mercer third with 1712 points; Warren fourth with 1702, fifth and sixth places were taken by Burlington and Hunterdon with 1691.

This is the second year in a row that Sussex has taken first. This year's team members are Joan Byma, Wendy Raab, Mary Ellen Sytsema and Suzy Voight. All four are members of the Wantage Hustlers dairy 4-H Club. Each excelled with Miss Voight taking high individual in the Ayrshire breed and tied for third with Eric Schwab of Hunterdon in the Guernsey breed; Miss Raab first in Guernseys and fifth in Jerseys; Miss Sytsema captured fourth high honors in Jerseys and Miss Byma finished fourth in Holstein breed.

By virtue of the first place finish Miss Byma, Miss Sytsema, and Miss Voight along with Wayne Hancock from Burlington County, high individual of the contest, will be traveling to Madison, Wisconsin to compete in the National Dairy Judging Contest in October. Coaching Sussex County to it's second consecutive top finish at the State level is William E. Terhune III of Andover.



RONKS, PA 17572

Authorized Distributor & Warranty Station