

# Livestock market and auction news

## Lebanon Valley Auction

Fredericksburg, Pa.  
April 25, 1978

**CATTLE** 304. Compared with last Tuesday's market, slaughter steers grading Standard mostly steady. Slaughter heifers uneven. Slaughter cows steady to \$1 higher, spots \$1.50 higher. Choice 2-4, 975-1325 lbs. slaughter steers 52.75-54.25, Good 49.85-52.10, Standard 43.10-49.00, few Utility and Low Standard 41.50-53.25. Choice slaughter heifers 46.85-48.50, individual at 52.00, Good 44.00-46.75, few Standard 40.25-44.75, few Utility 39.00-41.75. Utility and Commercial slaughter cows 41.00-42.10, few 43.85, Cutters 38.25-41.00, Canner and Low Cutters 35.00-38.75, few Shells down to 31.75. Few Choice slaughter bullocks 47.00-49.85, Good 45.00-48.50, few Standard 41.00-44.25. Yield grade No. 1, 1295-2280 lbs. slaughter bulls 46.60-49.35.

**CALVES** 145. Vealers grading Standard and Good \$3-\$5 higher. Few Choice vealers 70.00-77.00, individual at 85.00, Good 63.90-68.00, Standard and Good 110-130 lbs. 59.00-64.50, 90-110 lbs. 55.00-61.00, 65-90 lbs. 48.00-55.00, few Utility 60-95 lbs. 31.00-45.50. Farm Calves: Holstein bulls 90-120 lbs. 60.00-74.00; Holstein heifers 85-130 lbs. 63.50-89.00, few down to 55.00; few beef cross bulls and heifers 80-105 lbs. 53.50-63.50.

**HOGS** 381. Barrows and gilts mostly \$.50 lower. US No. 1-2 195-240 lbs. barrows and gilts 46.50-47.00, two lots 47.75-48.00, No. 1-3 195-235 lbs. 46.10-46.85, No. 2-3 190-250 lbs. 45.00-46.25. Few US No. 1-3 255-420 lbs. sows 40.00-41.75, few No. 2-3 325-520 lbs. 39.00-40.00. Few Boars 31.85-33.75.

**FEEDER PIGS** 38. US No. 1-3 35-50 lbs. feeder pigs 42.50-46.00 per head.

**SHEEP** 27. Choice 25-65 lbs. spring slaughter lambs 101.00-112.00, individual at 87.00; few Good and Choice

65-80 lbs. woolled lambs 57.00-71.00. Few Slaughter ewes 19.00-30.00.

## Special Market

Special Feeder Cattle Sale  
Winchester, Va.  
April 21, 1978

There were 2,123 head sold. All cattle were graded by Representatives of the VDAC's Division of Markets, Livestock Section on VDAC standards and sold by the hundredweight.

### STEERS

Choice: 300-500 lbs. 62.00-71.00; 500-700 lbs. 59.00-64.50; 700-800 lbs. 53.75-57.25; 800-1000 lbs. 52.00-55.25.

Good: 300-500 lbs. 63.25-65.25; 500-700 lbs. 56.50-65.50; 700-800 lbs. 56.50-57.50; 800-1000 lbs. 52.50-56.00; 800-1000 lbs. 52.50-56.00.

Medium: 300-500 lbs. 55.00-61.25; 500-700 lbs. 52.75-61.25; 700-800 lbs. 50.00-51.75; 800-1000 lbs. 49.00-50.50.

Common: 500-700 lbs. 43.50-44.50; 700-800 lbs. 46.75-48.00.

Shorts - all weights 48.00-57.50.

### HEIFERS

Choice: 300-500 lbs. 48.75-51.50; 500-600 lbs. 48.25-50.00; 600-700 lbs. 46.50-47.75.

Good: 300-500 lbs. 47.00-51.25; 500-600 lbs. 47.75-51.50; 600-700 lbs. 46.75-48.50.

Medium: 300-500 lbs. 44.25-50.00; 500-600 lbs. 45.50-50.00; 600-700 lbs. 42.25-47.00.

Shorts: - all weights - 41.25-41.50.

## New Holland Dairy

New Holland Sales  
Stables

Wednesday, April 26

Reported receipts of 73 dairy cows, 65 heifers, and 15 bulls. Market stronger than last week's market.

Load of Pa. fresh 470-715; load of N.Y. fresh 470-715, springers 775-875; load of Pa. fresh, purebred and grade 550-925, springers 910-1650; load of Pa. fresh 560-925; local springing heifers 450-770; open heifers 270-400; bulls 250-765; local cows 250-765; herd dispersal in all stages of lactation 370-640.

## Special Markets

Special Feeder Calf and Yearling Sale

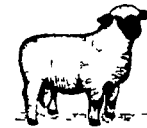
Harrisonburg, Va.  
April 25, 1978

There were 695 head sold. All steers were graded by Representatives of the VDAC's Division of Markets, Livestock Section on VDAC standards and sold by the hundredweight.

### STEERS:

Choice and Fancy: 350-500 lbs. \$66.50-68.25; 501-600 lbs. \$57.75-65.50; 601-700 lbs. \$53.50-58.50; 701-800 lbs. \$51.00-56.00; 801-up \$48.50-53.25; Good: 350-500 lbs. \$64.00-67.75; 501-600 lbs. \$58.50-63.75; 601-700 lbs. \$56.00-59.00; 701-800 lbs. \$51.00-54.75; 801- up \$51.00-53.50. Medium: 350-500 lbs. \$59.50-61.50; 501-600 lbs. 202.50-57.75; 601-700 lbs. \$50.75-54.75; 701-800 lbs. \$50.50-51.25.

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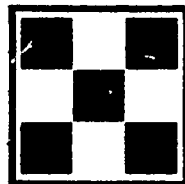
117 W. Summit St., Mohnton, PA  
215-777-2465

Hours: Mon. - Fri. 9-8:30; Sat. 9-5



## STAYING COMPETITIVE WILL BE THE ANSWER.

REPEAT — STAY COMPETITIVE. ALL INDICATIONS ARE THAT THINGS WILL BE TIGHT THE NEXT 24 MONTHS, WITH EGG PRICES HOVERING AROUND THE BREAK EVEN POINT FOR PRODUCERS.



1. Good sanitation, insect control, treatment of infection and disease, worming and rodent control all have to be carried on continuously for healthy birds and healthy profits.
2. Simply stated, good pullets peak high; poor ones do not.
3. The move from the pullet house to the layer house can be in some cases a severe stress and depress that potential.
4. A few chickens saved or lost certainly influences the potential return of the house.
5. Since feed intake is a poor guide for pre-peak layers we must seek a substitute and the best substitute is in house temperature.
6. Feed intake and performance fortification levels -  
The Purina Laying Chow Bio-Rating gives the relative fortification of amino acid, vitamins and minerals. Bio Layena 100 is the base product. For example, Bio Layena 114 contains 7% more

fortification than Bio Layena 107 and 14% more than Bio Layena 100. Each of the above feed intake ranges represent approximately 7% less feed consumption than the previous range. Thus a drop of 7% in feed intake (approximately 1½ pounds/100 hens/day) is compensated for by an increase of 7% in ration fortification.

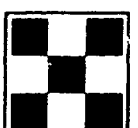
In this way daily intake of amino acids, vitamins and minerals remain constant. The correct level of fortification is exactly matched to the hen's feed intakes. If during stress conditions a more highly fortified ration is desired, just choose the amount of extra fortification by checking the Bio-Rating of each Purina Laying Chow. Always use local judgement on whether to change the ration, since feed intakes will vary due to wastage, strain, etc.

7. Failure to reach the highest level of production and to maintain high levels many times is due to disease. Therefore it is essential that prior to this time the flocks should have received sufficient vaccination properly administered to provide full and complete resistance.

### CONCLUSION:

Nutritional programs and management practices during housing through 36 weeks of age can have considerable effect on peak and subsequent performance. It is our challenge to start with a quality pullet and do nothing that harms its "performance potential". But too we must be concerned about not feeding excesses of nutrients that are costly and hurt income potential.

# HESS MILLS



## PURINA CHOWS

If you feel that we may be of service, please call 1-442-4183 or write us, so that we may have a better understanding of your needs.

JOHN J. HESS II, INC.  
So. Vintage Rd.  
Paradise, Pa. 17562