

Truth

(Continued from Page 22)

Chronicling his time with Hess's, Hershey affirmed that he has seen the industry go from water horses to electric power, from horses to tractors, from railroad cars to truck, from bag to bulk, and from mediocre to quality feeds.

During all that time, many incidents stand out as highlights of his career. For instance, he recalls the time his employer decided to teach him to become a salesman.

"When I first came to Hess's, I was a truck driver, and I did that for 16 years.

Then I went into the Army for two years, and when I came out, they said to me, 'We're going to send you to school to be a salesman,' and they didn't have any problems from me, because I always thought I'd like to be one."

Other important memories include helping to pioneer the Amish cage house in the county. Since there is no electricity in these systems, there are no fans.

done, but we made a flying trip to Indiana and saw one, then we really promoted it among our Amish customers," he says with relative amount of pride.

For Hershey, this is the type of career achievement he will always be able to cherish.

"For me, the highlight of this job is to visit a customer, see what he needs, and give him a guiding hand. We've been able to put several of our customers on the road to success. One had a 30 acre farm and we were able to help him turn it into a gold mine," he says.

"That's really rewarding," he adds. "Through the years I've watched families grow up and the children make something of themselves."

He and his wife Henrietta are themselves, the parents of three daughters. They have three grandsons and one granddaughter.

Tax tips offered

CHILD CARE CREDIT
Working parents should take note that there's no longer an income-limitation on claiming child care credit. Regardless of income bracket, the credit (up to \$400 for one child, \$800 for two or more children) is available to parents who incur child care expenses in order to hold a job.

ALIMONY "ADJUSTMENT"

If you pay alimony, keep in mind when you file your tax returns that it's no longer necessary to itemize deductions in order to deduct alimony payments. Alimony is now listed as an "adjustment" to gross income, rather than an itemized deduction. So the alimony deduction can be claimed regardless of whether you itemize or take the standard deduction.

STORM DAMAGE TAX RELIEF

Property owners who suffered damage from one of 1977's many natural disasters may be entitled to a casualty loss deduction on their tax returns. Here's what can be deducted: an amount equal to the loss of property value resulting from the damage, plus the cost of cleanup operations, minus \$100 and the amount of any insurance reimbursement.

RETIREMENT FUND CONTRIBUTIONS

It's still not too late to make contributions to Individual Retirement Accounts and Keogh plans that

are deductible on 1977 tax returns. The deadlines are: February 14 for IRAs and April 17 (this year's tax filing deadline) for Keogh accounts. Of course, the plan must have been set up before the end of 1977, and contributions may not exceed the legal limits for any one year.

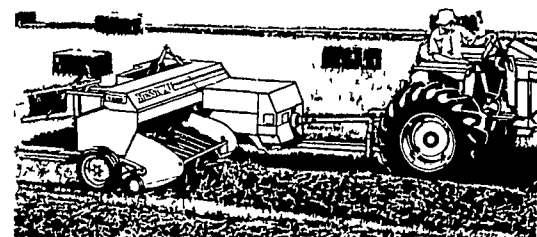
EMPLOYEE MOVING EXPENSES

An employee who moves to accept a new job can deduct the moving expenses on his or her tax return only under the following circumstances: the distance between the new place of work and the former residence must be 35 miles greater than the distance between former place of work and the former residence. In other words, if your job is 10 miles from your home, a new job would have to be at least 45 miles from your home in order to qualify you for a moving expense deduction.

Farmers, being big businessmen in Maryland, run up some hefty property tax and interest bills. In 1967, Maryland farmers paid \$15.2 million in property taxes and

\$11.3 in interest. By 1977, the farm property tax and interest bill had risen to \$18.5 million to the tax collector and \$35.7 million to the banker!

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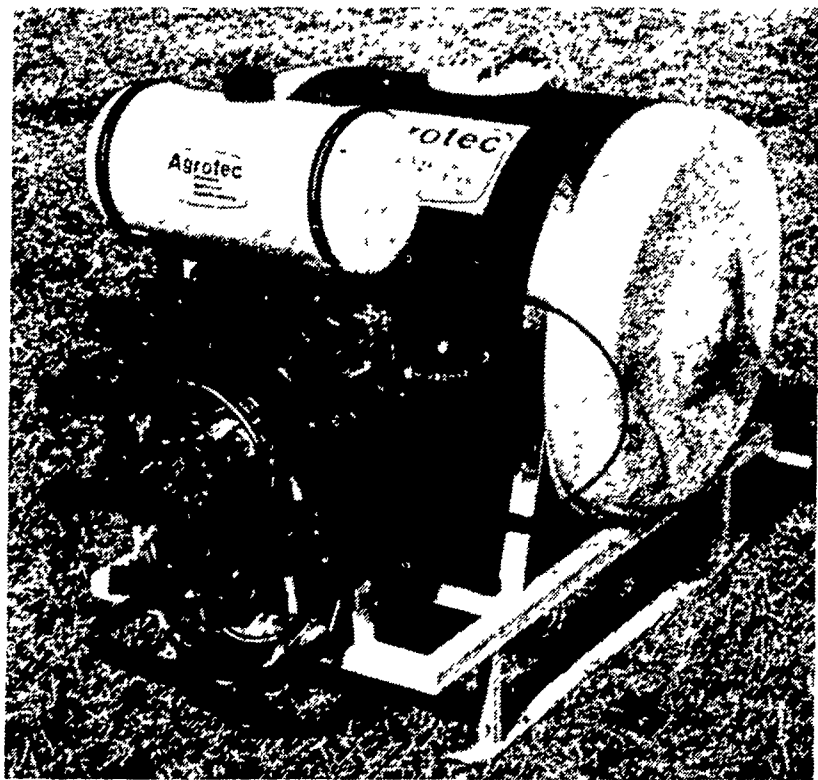
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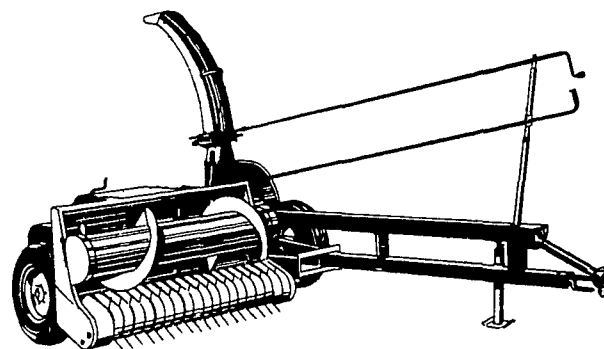
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