

Farmer tells U.S. labor to wake up

Walter D. Carlin operates a large hog and steer farm in Bedford County and was prompted to write this article after having read two stories in the Nov. 21 issue of U.S. News and World Report entitled "If the Steel Industry Is To Survive," and "Strikes End Labor's Calm With More Unrest to Come." A copy of the article appearing on this page of Lancaster Farming was also forwarded to U.S. News and World Report and the Bedford Gazette.

Carlin is a former Chester Countian, having operated a poultry farm about five miles south of Coatesville. A husband and father to five children, the author has lived and worked in Bedford County for five years.

By WALTER D. CARLIN, JR.

As a farmer, I would like to have you think briefly with me on these thoughts.

It is a well-known fact that since 1950 farm production per man hour has increased nearly two and one half times as rapidly as has productivity per man hour in industry. Because of this tremendous achievement, American food is a better bargain today both at home and in world markets than ever before. Food costs average about 16 per cent of the American worker's take-home pay while in other major countries, workers must pay a much larger share of their wages for food — as high as 60 per cent. Domestically, this abundance of food production has enabled Americans to divert vast amounts of worker's income and labor to provide us with a fabulous living standard, including everything from automobiles, highways, schools and homes to television sets, motorboats, camping trailers and overseas vacations. Competitively priced food is our greatest exportable asset in keeping our trade deficits from swallowing us.

How has this miracle come about? When the farmer wakes in the morning, he knows exactly what tasks must be completed before he can go to bed that night. He also knows that if he doesn't do them, no one else will! He will not be slowed down by a headache or backache. He hustles all day long! He is not ham-strung by work rules and job classifications.

A farmer will continually increase his productivity by investing profits and anticipated profits in new equipment and technology which promise to make his work easier or potentially more rewarding. His efforts have succeeded beyond measure in supplying the world with food and fibre which is affordable!!

However — I offer that this achievement could have been equalled or exceeded by industry if not for these obstacles to industrial efficiency.

Traditionally, when management shows a profit (or even if it doesn't), union labor is always ready to demand a big share of action regardless of whether this profit is related to productivity per man hour or should be attributed to superior management

decisions, i.e., capital investments in plants, machinery, technology and inventories.

Labor is always there, through threat of strikes, with new demands for higher pay, longer annual vacations, additional paid holidays, increased benefits in hospitalization and dental plans, earlier and costlier retirements, 13 week paid vacations each five years, job protection schemes and infringement on management's prerogatives to reclassify and eliminate jobs according to changing work situations.

Coming from a steel town, I have friends in executive positions in the steel industry who quickly point out that they would drop one-third of the work force and produce just as much steel.

However, many of the above mentioned union-gained restrictions on management have tied their hands.

In these trying days when steel companies are crying in the face of non-existent profits, when employees are losing jobs and faced with further losses of employment, when both corporations and unions are demanding protection from foreign imports, which easily compete for our domestic markets with our obviously over-priced products, I say to the greedy unions — Wake Up! Roll up your sleeves and do what the American farmer has always had to do — an honest

During this same period, our once unequalled industrial strength has been bled and drained by greedy

unions of its potential to reinvest adequate amounts of capital in new plants and manufacturing facilities.

Wake up American labor! — It may not be too late to allow industry to rebuild and recapture the once earned and deserved position as the giant of the industrial world. day's work for an honest dollar!

American agriculture these past 25 years has become the strength of our country and the envy of the world. Without our tremendous exports of food and fibre to a competitive world market to strengthen our international trade balances, this nation would be bankrupt.

HOG PRODUCERS!

Get Top Price for Your Hogs at New Holland



Sold in sorted lots the auction way. See them weighed and sold and pick up your check.

SALE EVERY MONDAY 8:00 A.M.
NEW HOLLAND SALES STABLES, INC.

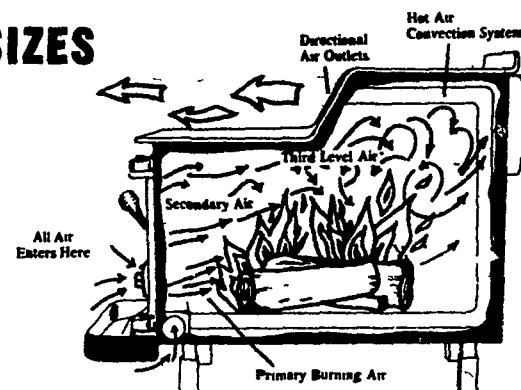
Phone 717-354-4341
Daily Market Report Phone 717-354-7288
Abe Diffenbach Manager

All Nighter Stove



Here's Why It Works

4 SIZES



OUR EXCLUSIVE PATENTED * TRIPLE AIR SYSTEM DOOR

5" Chrome Plated Steel, Cool Touch Handle

Front View



Fingertip control Easy Spin, Draft Caps control burning by allowing just the right amount of air to enter the fire chamber

48 lb Heavy Cast Iron Door Radiates More Heat

*Patents Pending

Exclusive Patented* Design Inner Door Air Baffle

Rear view



Exclusive Third Air Flow enters at top of baffle

Secondary Air enters here

Primary Air enters fire chamber here

Exclusive Air Tight Cast Iron and Asbestos Double Seal Door makes stove airtight and controls burning.

IT'S THE BIGGEST, EASIEST LOADING DOOR ON ANY COMPARABLE STOVE!



OPTIONAL HOT WATER EXTRACTION CYLINDER

OPTIONAL POWER BLOWER and DIRECTIONAL VENT KIT

FIREPLACE SCREEN TO VIEW FIRE COOKS A WHOLE MEAL OR A STEW BURNS UP TO 30 HRS.

No Need To Go Fishing For A Stove When You Can Catch An All Nighter Susquehanna STOVES

R.D. 1 Brogue, PA

Phone: 927-9214

DELTA BROGUE P.O. RED LION
ROUTE 74 SUSQUEHANNA STOVES 3 MI. OFF Rt. 74
LUCKY, PA.

Meet us every Friday when the Green Dragon comes alive!

NA-CHURS LIQUID FERTILIZER WILL WORK FOR YOU

CHECK THESE FEATURES

- + Na-Churs product - contains N-P-K, sulphur, plus trace elements and has a pH of 6.8 to -7.2.
- + Trace elements can be mixed according to soil recommendations.
- + Neutral plant food and trace elements can all be placed in Root zone at planting time.
- + Ease of handling - no bags to lift.
- + Our program with Na-Churs liquid fertilizer will increase your profits.

A customer of Na-Churs liquid fertilizer will receive at no additional cost a FREE SOIL TEST for

Pounds Per Acre							NO ₃
pH	Calcium	Phos.	Pot.	Mg.	SO ₄		
Parts Per Million							Water Holding Cap.
AL	Mn	Fe	Cu	Zn	B	Mo	

Contact your local representative or call one of the following managers:

MYRON O. LeVAN
RD2
Watsonstown, PA 17777
PHONE:
717-742-8064

ROY L. SHERTZER
Route 6, Long Lane Road
Lancaster, PA 17603
PHONE:
717/872-7342

ORIE KINDY
Box 180
Plumsteadville, PA 18949
PHONE:
215-766-8077

SALES REPRESENTATIVES NEEDED



VIGOR-RATED SOYBEANS
The Sign of Quality™

BETTER BEANS ARE REALLY HERE FOR 1978!

You tried them last season and they certainly performed ...

Get an order in now to insure that you get the variety that is right for you.

PLANT...

- VIKING • BOSS
- BUCCANEER
- CLASSIC I
- CLASSIC II
- SOYBEANS

Stanford Seed